



WOMEN *in* BUSINESS

A supplement to [farragutpress](#) • August 24, 2022



Nina Akins, Mortgage Banker, Loudon County Ambassador

A hands-on Mortgage Banker whose priority is helping people find their way home. With a novel approach to crafting a unique experience for her customers, Nina sets realistic expectations for new homebuyers and seasoned owners. Her 20+ years in the mortgage industry provide a foundation for success with hard-to-close loans.

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Nina Akins

Mortgage Banker NMLS 902682

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~ Audrey Hepburn

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farragutpress is published weekly at 11863 Kingston Pike Farragut, TN 37934

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Ashley Akers

Owner

**Mold Doctor USA &
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We are more than just mold! Mold Doctors USA and Volunteer Building Services

Mold Doctors USA has been serving the greater Knoxville market for 18+ years now. We have been busy with this hot and humid weather! Crawlspace and basements is what we are known for but we are more than just mold remediation! We offer: mold remediation, crawlspace encapsulation, dehumidification, interior mold remediation and rebuilds. We are the highest certified full service restoration business in our area & are locally owned and operated.

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Fire damage cleanup (fire and smoke damage cleanup)...we handle the cleanup and build back.

Sewage cleanup, storm damage repairs (tree falls on house, roof collapses). We work directly with insurance company and are your one stop shop! Residential and commercial. We just recently completed a large mold remediation job for government contract, a water damage cleanup and build back for a medical facility, and we work in homes daily! Our construction division just finished a nice commercial buildout for a locally owned window treatment store, remodeled many homes, and working on many additions on businesses and homes.

Since we are not a franchise, we are able to work with clients and offer insurance deductible forgiveness program, when applicable.

All employees are background checked so homeowners and businesses do not have to worry who is in their property. Always offer free estimates for appointments and offer 100% financing w.a.c.



Nina Akins

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Crafting a unique experience for her customers

Nina Akins is a Loudon County Ambassador and a hands-on Mortgage Banker whose priority is helping people find their way home. With a novel approach to crafting a unique experience for her customers, Nina sets realistic expectations for new homebuyers and seasoned owners. Her 20+ years in the mortgage industry provide a foundation for success with hard-to-close loans such as those for self-employed, entrepreneurs looking for traditional financing or non-employed purchasers with significant assets or high net worth. Additionally, real estate investors interested in growing their portfolios or anyone seeking a higher priced property that would exceed conforming limits can count on Nina's expert guidance. When you are ready to find your home, let Nina take care of the rest. SM-NMLS 8259 Equal Housing Lender



Harriet Amonette

Director of
Marketing Services
NHC Place Farragut
865-777-9000

Connecting with people

Harriet Amonette has been in the Senior Care Industry her entire career, but has worked as the Director of Marketing Services at NHC Place Farragut for the past eight years. Nine years ago, she started at NHC as a nurse in rehabilitation before discovering her knack for marketing. Harriet's experience in direct patient care has shaped the way in which she can connect with coworkers, families of residents, and the residents themselves. As a nurse, she realized the exceptional joy that caring for others gave her every day. Today, she continues to embrace the senior care culture in marketing, utilizing her medical background to provide additional insight to families. Her favorite part of the job is assisting families with the "next steps" on NHC Place Farragut's CCRC campus. For the past four years, Harriet has been heavily involved in the CAC Office on Aging's annual "Power of the Purse" event, a fundraiser for their Mobile Meals program. Harriet enjoys giving back to the senior care community in all aspects, making it her mission to empower her community in all walks of life.



Julie A. Blaylock

President/CEO

**Farragut West Knox
Chamber of Commerce**
(865) 675-7057
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www.farragutchamber.com

Julie Blaylock is still passionate almost 11 years later about "the best job she never knew she wanted" in her role as President/CEO of the Farragut West Knox Chamber of Commerce. Starting out as the Executive Assistant for the office in 2011, Blaylock continues to see it as a sincere privilege to serve the Farragut West Knox Chamber business member community of approximately 625 businesses across the region. A self-described "people and resource conveyor" who oversees the daily operations of a three-person staff, and an organization that offers 100+ programs annually, she relates well to the challenges of local business owners. "Owning a business is an exciting, exhausting and potentially very rewarding endeavor. Our job is make that endeavor easier and the challenges less frightening to overcome by using our network to connect them with whatever help they need: funding, marketing, mentoring, potential clients or local vendors, and talent." For more information on the chamber and how to become a member, visit www.farragutchamber.com.

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Anita Bozenbury

Owner

Prime IV

4409 Kingston Pike, Knoxville 37919

865-247-7088

primehydration.com

Anita Bozenbury followed her dreams of entrepreneurship with the opening of Prime IV, a hydration clinic that utilizes IV vitamin therapies to help maximize overall health and wellness.

"I love everything we can offer to the people here and how many different things vitamin IV can help people with," explained Bozenbury, a mother of two, who opened the franchise last August.

For Bozenbury, the best part of owning her own franchise is interacting with customers who have become like family.

"I love that most of our new customers were referred by friends or family," she noted. "That speaks to me on so many levels that I'm helping Knoxville and doing something right."

In addition to the location at 4409 Kingston Pike, which has been ranked as the fastest growing Prime IV location in the history of the franchise, Bozenbury plans to open a second clinic in Farragut and launch several new initiatives throughout the area.



Ginger Cannon

Dixie Lee Farmers Market

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Healthy Diet Leads To Local Market

Ginger Cannon and her husband Jeff started the Dixie Lee Farmers Market almost out of necessity.

"I have rheumatoid arthritis and I wanted to change my diet and I went to another local farmers market in Oak Ridge," Ginger said. "This inspired us to come up with the idea for the Dixie Lee Farmers Market. I worked in a law office so I got the permits."

Dixie Lee Farmers Market is open from May until November on Saturdays from 9 a.m.-noon and Ginger relishes the opportunity to give local growers and local artisans the chance to showcase and sell their goods.

"Jeff and I have always had an interest in gardening and this gives local growers the chance to sell and it may also give the garage carpenter a chance to sell the things that he likes to make," Cannon said. "We also have a bakery and we sell grass-fed meats."

She noted that the biggest challenge that she faces is the weather both on market days and throughout the year.



Valerie Collett

Owner and head practitioner

Confident Self Electrolysis & Laser

865-333-2143

9725 B Kingston Pike

Knoxville, TN 37922

www.confidentselfknoxville.com

Helping to boost others' confidence

Valerie Collett, owner and head practitioner at Confident Self Electrolysis & Laser, has served in the healthcare industry since 1984.

After spending 34 years as dental hygienist, Collett opened Powell Station Electrolysis in 2017, and later purchased Confident Self in 2019, moving her business to the West Knoxville area.

Collett said the idea to start an electrolysis clinic stemmed from her experience as a teenager.

"I had electrolysis when I was 19 and my hair never grew back," she said. "So I knew it worked."

She also knew that there was a need for the hair removal service, especially in Knoxville.

"I knew there was a need just from dentistry, seeing there were females with unwanted hair," explained Collett, noting that her favorite part of running the business is helping to boost others' confidence. "It's very gratifying helping with that."

A longtime Knoxville resident, Collett has been married for 36 years and has two kids and one grandchild.



Cindy Doyle

Agent

State Farm

865-690-6300

www.cindydoyle.com

Cindy Doyle joined State Farm as an insurance agent in Fort Walton Beach, Fla., 1988, and was promoted to a leadership position in 1995.

The graduate of Auburn University spent nearly a decade serving the company in a variety of capacities, including as the assigned project chair for the President's Office and Chairman's Council in Bloomington, Ill., and Vice President - Agency in Cincinnati, Ohio, before deciding to return to her role and passion as an agent in 2004, when she settled in Knoxville.

In addition to working as an insurance agent, Doyle is securities and mortgage licensed.

"Everybody knows me as a State Farm agent who helps them with home and car insurance, but I also help people plan for retirement and do a lot in the financial services arena," she said.

In her 34-year career, Doyle has successfully run one of the largest State Farm agencies in the state of Tennessee and has been a continual qualifier for the highest level of the company's Ambassador Club, as well as for Chairman's Circle (top 2 percent) and President's Club (top 50 of 19,200 agencies).

Doyle attributes this success to her habit of focusing first on others' success and needs.

"I think if we all, as women business leaders, continue to put others first and have an outward focus in serving our customers, in serving our employees and serving our community, as well as serving our families, then our own mental health and success falls into place," she said. "Because when you focus more on other people and helping others, it's so satisfying. It's so personally gratifying and you find the purpose in your life."

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207 Center Park Drive, Suite 2090 Knoxville, TN 37922

Vikki Felts has been selling real estate in East Tennessee full-time for the past 16 years. In 2005 Vikki became a REALTOR, and in 2012 she received her Brokers License. Before that, she worked in Richmond, VA, with onsite sales. Vikki has earned the accredited “Buyers Agent Rep” designation; and has also received the GRI designation, which is in-depth laws & business practices. Vikki is also a relocation specialist. “Growing up in East Tennessee & getting the opportunity to come back here to sell this beautiful land that I grew up around has been such a blessing. Daily I get to interact with the people who also love Knoxville and its surrounding areas.” states Vikki.

Hearing why they love the richness of these valleys and mountains makes her proud to be a homegrown real estate broker in this area. Vikki understands the community and the people who call it home. From the UT football games to the local bookstores and coffee shops around town to the Buddy’s Race for the Cure downtown Knoxville is a special place that she is proud to call home. That’s what it takes to be a local Real Estate expert truly. Not just expertise in negotiation & marketing, but a love & understanding of our community & the people who live here. When Vikki is not working, she loves to be outdoors in this beautiful area. Growing up with a large family, they lived on a tight budget which meant finding things to do that didn’t cost money. All of her life, Vikki has loved hiking these mountains. Boating these lakes. Camping these back hills. Riding horses on the farms & picnics in the valleys. As an adult, she still loves those same things. I love to take long, slow runs when time allows & RVing when more time allows. Vikki loves her home & landscaping. Flower gardening is a passion that she is also in love with! Vikki also has a love for dogs & yes, she also loves cats, her faith, her family, and traveling this beautiful country that she states, “We all seem to take for granted.” One thing Vikki has learned in this life is to find people who inspire you & spend time with them. If you are looking to buy or sell real estate in Knoxville or the surrounding area, call Vikki Felts to help Inspire you to fulfill your goals & dreams.

“Experience, dedication & a commitment to love what I do. That is just one reason to choose me to stand by your side – it’s the foundation of everything I do.”



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Penny Ellison

Owner

Mr. Handyman

(865) 293-0080

mrhandyman.com

Penny Ellison grew up in Jefferson County and owned a flooring store in Newport before moving to Knoxville and launching a Mr. Handyman franchise.

When her husband passed three years ago, Ellison decided to continue to run the business, which has proudly served the Knoxville area for the last 14 years.

“During some of my most difficult times, the team that we built still were able to continue to focus on our customers,” she said.

For Ellison, the best part of owning the handyman service is taking care of clients who have become like family and offering exceptional customer service.

“We believe that we provide a service that keeps our clients coming back,” she said, noting that the Knoxville location has been recognized as the Mr. Handyman Franchise of the Year for three out of four years in a row. “We get to know our clients, their families, their pets and their neighbors, and in turn they know our technicians and our customer service team and call them by name.”



Debby Funk

Owner

Embroidery Boutique

(865) 392-1024

embroideryboutiqueknox.com

Debby Funk is carrying on her mother Laurae Hathaway’s legacy as owner of the Embroidery Boutique.

Funk, who first started working for the family business in 2006, said her parents opened under the name Designs for You in Boca Raton in 1989, and relocated it to Tellico Village in 2005. In 2014, the business relocated again to its current storefront at 141 Brooklawn St. in Farragut.

“I am eager to see where I can take this company in years to come,” she said.

As owner, Funk strives to fill the shop with never-before-seen items and offers a variety of services, including monogramming, embroidery and laser-etching.

“We have quantity break pricing with the highest quality digitizing in town,” noted Funk. “And we have no minimums – whether it’s a hundred pieces or just one piece, we guarantee the fastest and highest quality embroidery experience.”

In addition to Embroidery Boutique, Funk recently launched Funky’s Snacks, which can be purchased exclusively at the Farragut shop.



April Finster

Specialist /
Agent / Owner

Cyan Insurance Solutions

865-622-2265

april@cyaninsurance.com

Help navigating medicare and long term care insurance

You can be confident that you’ve selected the right Medicare plan by meeting with April. For over 20 years, she has assisted clients with Supplements, Advantage Plans, and Prescription Drug Plans.

“People often remark that they’re highly educated, but they can’t figure out Medicare”, comments Finster. “I always reassure them that it’s not them – it’s just inherently complicated!”

April first explains how these programs work. Then she outlines alternatives so that you can make informed choices. Once Medicare is taken care of, it’s good to review Long Term Care (LTC) options, as Medicare does not cover most LTC costs.

As an independent agent, April offers many high-quality plans. She does not charge for her services, as insurance carriers compensate her for time spent. April welcomes new clients and offers appointments by phone or video, or in her Farragut office at 11826 Kingston Pike, Suite 230.

“It’s a family business,” says April. “We love helping people, and this is a business where we can do just that.”



Dr. Kimberly Grande

Co-founder

The Skin Wellness Center

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Knoxville TN 37922

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theskinwellnesscenter.net

Dr. Kimberly Grande is a board-certified dermatologist and a fellow of the American Academy of Dermatology. She received her medical degree at University of Nebraska and completed her residency in dermatology at Baylor College of Medicine.

Dr. Grande has a passion for developing lasting relationships with her patients and helping them to combat skin cancers and other diseases of the skin with cutting-edge technologies.

“I was compelled by the field of dermatology when following physicians in more generalized specialties who would point out subtle changes on the skin during physical exam,” she said. “These changes would be clues to the potential of systemic or internal diseases such as liver or kidney disease. I felt a bit like Sherlock Holmes piecing together details to come to an important diagnosis which would otherwise have been missed. Dermatology is a little like the practice of art...it is color, patterns, and textures. Skin surgery requires an artistic eye and aesthetic medicine is best accomplished by a sculptor who understands the science behind what is perceived as beauty and attractiveness.”

As co-founders of The Skin Wellness Center, Dr. Grande and Dr. Meredith Overholt stand out as a leading partnership in the dermatology field in Knoxville.



Stephanie Grubbs

Realtor

Heritage Realty

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stephanie@

heritagerealtyknox.com

A native of East Tennessee, Stephanie Grubbs grew up in Chattanooga and Morristown, and moved to Knoxville in 1997 after graduating from East Tennessee State University.

In 2014, she joined the real estate industry, and currently serves as a realtor and property manager at Heritage Realty, where she specializes in residential sales and commercial listings.

The best part of the role, Grubbs says, is helping clients fulfill their real estate dreams.

"I love working hard to find my clients the perfect property," she said. "There is nothing better than helping a family or individual find a place to call home."

In addition to real estate, Grubbs, a mother of two, is an active member of the community, frequently working with local organizations that strive to keep the Knoxville area beautiful.

"I invest back into this community with volunteer work often because this is my home," she explained. "I believe in keeping Knoxville one of the best places to live."



Zenia Hartsfield

Office Manager Assistant

Josh Hemphill

State Farm

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Offering bilingual assistance

Josh Hemphill's State Farm Office Manager Assistant, Zenia Hartsfield, has been in the office since it opened seven years ago. She loves the flexibility her position allows her to have so she can spend time with her three children, Jacob, Daniel and Maya. "Josh is awesome," she says about her boss. "He has two kids of his own so he understands the need to be flexible."

As a State Farm Representative, Zenia helps people with services in all areas. This gives us an opportunity to really help clients in areas they never expected. Such as life insurance and income protection! But Zenia is even more talented as a bilingual asset in the office. "We are getting more and more business from the Spanish-speaking community, and I love having the ability to help whoever I can."



Stacey M. Handel

Owner

Garde Bien SpaSalon

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Hair & Scalp Hair Loss Specialist

Handel's career spans over 40 years as a top hair makeover expert. Her entire career focus has been on the betterment of women. In addition to Garde Bien's full service salon the business specializes in 100% human hair wigs, partials and wearable solutions for women with temporary or permanent alopecia. Offering wearable day & night solutions for active women in sports, swimming and can rock a great ponytail. For extreme or total hair loss the CNC custom-made prosthetic is exclusive to Garde Bien; created for a perfect fit with a 3-D printer by Cesare Ragazzi of Italy.

Introducing this fall: Trichology; providing unique scalp and hair treatments to Tennessee. Certified Trichologist Jenn Crews will be scheduling consults at the first Knoxville Hair & Scalp Clinic opening in Farragut Tennessee this fall.

Handel is a published author and public speaker on solutions for hair loss and national educator, a Certified Master thru The American Hair Loss Counsel.

"We have a passion for women who are losing hair for any reason".

Affiliations: AHLCC, PBA, NAAF, CWHL and Wig4kids.

If you or someone you love has thinning hair, visit their web site to get started by completing a consult form. Garde Bien SpaSalon is located at 12752 Kingston Pike, or visit the website www.gardebienhairloss.com



Leilani Johns

Owner

Leilani's Island™

Leilani Johns participated in her first business meeting as a 3-day old. Since that first experience, Leilani has been on a rocket ship of personal development and entrepreneurship with various endeavors. Leilani is already a well-known commodity in political circles and national media, the maker community, local fashion groups, and through her extensive community volunteer endeavors. However, Leilani's passion for business, as fostered by her parents and many mentors, has given her the confidence to pursue endeavors not only from the community and educational perspectives but also the capitalist opportunities as provided by our great Republic. Leilani has a company in incubation called Leilani's Island™, which is being positioned as a lifestyle, community service, and fitness enterprise. Although she is just now exploring very exciting modeling and acting opportunities, Leilani's priority is to attend the University of Tennessee to study supply chain management, marketing, and agribusiness.



Teresa Johnson

Office Manager

**Josh Hemphill
State Farm**

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Sharing personal stories

Teresa Johnson has been working with State Farm for 21 years as an office manager at several locations. She began working in Josh Hemphill's office 6 years ago, though she had worked with him at other State Farm agencies before. Teresa is fully licensed and loves her job as office manager, which usually entails being the first to greet customers. She also participates in a lot of the customer service in the office. But most importantly, she helps customers with billings and claims.

Teresa learned about working in insurance from her own life insurance rep, who came by to collect premiums one day in the 80's and told her all about the job. To this day she continues the pattern and says that "being able to share my personal stories with the customer to give them a better understanding of their insurance and how it works for them is very rewarding."



Courtney Kear

Marketing Liaison

**Josh Hemphill
State Farm**

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Thriving in creative marketing throughout Knoxville

Courtney Kear joined the Josh Hemphill State Farm Team a year and a half ago as Marketing Liaison for Farragut and Powell offices.

Courtney loves her job as Marketing Liaison and thrives in being able to creatively market throughout Knoxville. She has been a customer of Josh Hemphill State Farm for two years before joining the team. During the past six months of joining the team, she has expanded the marketing potential and is working towards maximizing market strategies to help brand the business.

"Having a flexible schedule where I get to work in the office with the team, as well as be on the road meeting new people and building connections, has been the highlight of my job."



Dr. Sonia Kherani

D.D.S.

**Choto Family &
Cosmetic Dentistry**

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Knoxville, TN 37922

(865) 409-5077

www.chotofamilydentistry.com

Dr. Kherani completed her Doctor of Dental Surgery Degree in 2008. Since 2008, Dr. Kherani has invested hundreds of hours of advanced clinical education in all disciplines of general dentistry. Topics include restorative dentistry, endodontics, periodontics, and implant dentistry.

Over the last decade, Dr. Kherani has owned and operated very successful dental practices in East Tennessee. Dr. Kherani's time has been spent in private practice with a focus on high quality, multi-disciplinary and comprehensive dentistry in a family-oriented fashion to her patients. Dr. Kherani is also a member of the Tennessee Dental Association and American Dental Association.

Dr. Kherani resides in the Farragut/Choto community with her husband and two wonderful children, and they love spending as much time outdoors as possible. Dr. Kherani also enjoys traveling and cooking.



Jamie Kidd

Designer and Owner

**Blinds & More
of East Tennessee**

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blindsandmore.org

A Knoxville native, Jamie Kidd studied interior design at Delta State University in Mississippi and went on to spend time as a custom decorator for a major retailer. She now serves as a designer and owner of Blinds & More of East Tennessee.

"I've always had an interest in interior design, but became specialized in window treatments nearly two decades ago, and that honestly has been my focus ever since," Kidd said.

In addition to window treatments, Kidd also has experience in furniture refinishing, home staging and room design. Her real passion, however, is found in forging relationships with her clients, and ensuring that each and every client is pleased with their finished project.

"I really enjoy getting to know my clients and learning their personality and style" she said. "I want the process to be easy, fun and as stress-free as possible for them. I am truly blessed to do what I love, all while getting to know my clients and help them make their houses feel more like home."



Cindy Kraus

CEO | Broker

A self-professed introvert at heart, Cindy Kraus knows what it is like to face your most challenging fears, including the fear of success. She grew up in a challenging home environment and credits the love and stability of her grandmother and sister that shaped who she is today.

Cindy's first professional career was in the medical field. She was a Respiratory Therapist for 30 years. Having worked in this field so long, she understands instinctively why high-level professionals need an advocate who can provide turnkey solutions for services outside their everyday work lives. As her career was nearing the 30th year, her daughter was getting ready to go to college and she had an 8-year-old son at home. It was time for a career change. Real estate seemed a perfect solution because it combined her love for architecture with a schedule that would be flexible enough to give her son the time and care he needed throughout the rest of his school years.

Fast forward 10 years, with her son off to college the desire for a next step took root. After much research and analysis she knew opening a franchise with Engel & Völkers was the path to take. At Engel & Völkers their passion is exceeding client expectations, so it's only natural they align themselves with exceptional real estate professionals to serve clients across the globe. It's why they don't simply have agents, but rather, trusted advisors to guide you through your home journey with extensive neighborhood expertise, distinguished care ... and a bit of fun.

Cindy lives in Farragut, Tennessee with her husband, Paul. They have four children and two dogs. When she isn't busy at Engel & Völkers Knoxville or settling the specifics of a real estate deal for her busy clients, she enjoys walking her Goldendoodles, Bella & Henry, and volunteering with area groups and causes such as Emerald Youth Foundation, Wesley House, Charity Chicks, and Farragut Rotary.

Cindy's background and stellar service record make her a sought-after agent, but that isn't the main reason her clients and advisors appreciate her. She believes in treating all people with dignity, friendship, and a smile, no matter their walk in life. That character trait proves that, regardless of your childhood challenges, you can overcome the past and become an inspiration to others.



ENGEL & VÖLKERS



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Amy Kooima

Office Manager

**Josh Hemphill
State Farm**

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Amy@sfagentjosh.com

Amy is married to an engineer, who also serves in the National Guard; they have three children and reside in Farragut.

Amy's experience as a customer with Josh Hemphill State Farm, 11420 Kingston Pike, led her to "be part of the team" at the agency. She is an office manager with the agency, she is property and casualty licensed to help people with their policies and assets. Amy is licensed in Life Insurance as well. During her two years with the office she helped grow the team to achieve many successful awards. Helping clients with their needs for the future. "I have been able to help our clients with their billing and claims. With this office we really enjoy our clients becoming part of our State Farm family."

"Every day I play a part in protecting people, and all the things they work hard for! Whether it's saving money, protecting them with adequate coverage should something happen, or just assisting in taking their payments," Amy says.

"I enjoy working with the clients and meeting their needs promptly!"



Suzanne Krygier

Membership and
Finance Director

**Farragut West Knox
Chamber of Commerce**

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I thoroughly enjoy talking to prospective members about joining the chamber and how beneficial it is for their business. Benefits such as customer referrals, increasing visibility in the community, bringing credibility to your business, and networking opportunities are great advantages, but I quickly learned it's not only about business, but those relationships forged from the business. It is about helping people make those vital connections. I often tell prospects, people are more likely to do business with someone they know, and trust as opposed to referring a stranger. A simple introduction or handshake with someone could start a conversation that could give you insight into a concern you're struggling with or perhaps an idea that you haven't thought of previously. Bringing people together strengthens our communities, which has a direct impact on our lives.



Carolyn Levy Gilliam

Attorney

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A Top Attorney in her field

Carolyn Levy Gilliam serves as an attorney at McDonald, Levy & Taylor PLLC, primarily practicing in the areas of wills, trusts, elder law, conservatorships, probates, business matters, and litigation regarding these areas.

Gilliam, a graduate of the University of Tennessee's College of Law, was named as a Top Attorney for 2022 in the Knoxville Cityview Magazine in Social Security Disability, Elder Law and Adoption, Wills/Probate and Estate Planning/Trusts as well as a Best Lawyer: Ones to Watch in America for Elder Law, Litigation - Trusts and Estates and Trusts and Estates.

An active member of the community, Gilliam is a Board Member of the Dream Connection, Inc., an all-volunteer organization that fulfills the dreams of children that have life-threatening illnesses.

She also serves as the President and Chair of Legacy Housing Foundation, an organization that seeks to provide services, support and community for affordable housing.

She and her husband, Eric, and two young kids live in Farragut and attend Shoreline Church.



Kat Mahn

Owner

**Kat's Lash Lounge
& Wax Studio**

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Making people look pretty

Kat Mahn, owner of Kat's Lash Lounge & Wax Studio, always has been drawn to the beauty business.

"I liked making people look pretty," she said.

After 10 months of operating at Saah Salon along South Campbell Station Road, she has moved to a larger brick-and-mortar location, next to The Bark Place, at 11410 Kingston Pike, Suite 300, near the intersection of Kingston Pike and South Campbell Station Road.

Mahn went to college after graduating from high school and earned an English degree, but "this is what I wanted to do," she said about being an aesthician. "So I went back to school for this after I had my daughter."

A licensed aesthician for 16 years, she started her career in 2005 in South Carolina.

"Then, we were in Ohio for nine years and Georgia for two," Mahn added.

While in Georgia, a friend encouraged her to open her own business in 2018. Then, her husband, Joseph Mahn, a mechanical engineer, was transferred to Hardin Valley, and they moved to Knoxville.

She again took a leap and opened a studio in Saah Salon Suites, only to grow her business and move to a brick-and-mortar location.



“It has made me much more focused on my health, and I feel so much better ...”

~ Christina Nguyen

She wants you to reach your potential

Christina Nguyen is beautiful, inside and out, and her dream is to help others become their very best beautiful selves, too.

The energetic 35-year old — who co-owns Farragut businesses Angel Nails and I Love Juice Bar in Turkey Creek along with several area tanning salons with her husband, Hien Pham — is hoping to add even more specialty shops to their repertoire in the future.

“I would love to open a clothing boutique,” she said. “I want to

offer several small businesses, from health to beauty, that will make our clients look and feel gorgeous.”

Already helping provide the glamour is Angel Nails, located in the Aspen Square shopping center. The full-service wildly successful salon was started by her husband’s family nearly 21 years ago, and has been managed by Christina and Hien since 2008.

Just over a year ago, the couple, who are both natives of Vietnam, decided to purchase a franchise

with I Love Juice Bar, locating it on the south end of Turkey Creek shopping center along Parkside Drive

The health and fresh juices, salads, smoothies and power drinks were a jump start for Christina that she said she didn’t realize she needed.

“It has made me much more focused on my health, and I feel so much better and have so much more energy than I used to,” she said. “I really want to help others change to a healthy lifestyle, too.”

She is already leading by example, as she begins every day with an exercise class — “I’m addicted!” she said with a laugh — then works at the Juice Bar before heading to Angel Nails, radiating positivity and cheer as she moves between the businesses.

Always by her side is the couple’s two-year-old poodle and

enthusiastic mascot, Coco, who is typically dressed for every occasion and holiday.

She credits others with her success.

“I have been really lucky, in that I have been surrounded by successful people,” she said. “I learn from them every day.”

Christina, who came to the United States 14 years ago as Hien’s bride, said she is grateful to be in America.

“I grew up poor in Saigon, but dreamed one day I would be here,” she said. “Love, from my husband, and love from God, brought me here, and I am so thankful to be here now.

“I just want to thank everyone who has supported us — our friends, our family and the Farragut community — who have allowed me to express my love for all they have done for me.”



Melody Matney

Executive Director
Villages of Farragut

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Passionate about her community & the people in it

Melody Matney, Executive Director of The Villages of Farragut, is genuinely cut-out for her line of work. Born in Knoxville and a life-long resident of East Tennessee, Matney is passionate about her community and the residents she serves. After losing her father unexpectedly to a terminal illness, Matney took a particular interest in Long-Term Care, and attained her license in LTC insurance. She began her career as a sole proprietor and business owner, selling the business after 14 years, and then managed businesses for a nationally known hospitality corporation, growing through the experience. Her love for people would eventually lead her to her true passion of serving seniors. Matney was recruited to work at a senior living community in Sevierville. She was promoted to Executive Director after only 15 months, and remained with that company for several years. "My heart was still in Knoxville," she explained. So, when The Villages of Farragut announced their ground-breaking, she applied and joined their team before opening in 2019 to serve as Executive Director. "I'm extremely fortunate to be working for this company and serving seniors in this community. We truly want to be part of the fabric of Farragut, and what we do is all about love for our residents." It's clear that Melody Matney has a heart for people and service to her community.



Linda Meese

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Realty Executive
Associates

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Helping clients obtain their goals

For over 36 years full-time, Linda Meese has been bringing residential or commercial buyers, property management and sellers together. She is knowledgeable in land, residential, commercial sales or leasing transactions and marketing.

Her expertise is working with first time buyers and listings. "I help my clients obtain their goals, whether buying or selling, by providing them with local market expertise and counseling on all aspects of the real estate transaction to ensure that the process be effortless and stress free," she said.

"It's important to be knowledgeable about the industry in order to provide information to help others get what they want. I have several designations, that have taken years to get, so I can be knowledgeable in my field," said Meese.

Linda Meese, Realtor, Realty Executive Associates in Farragut, the 'Key to Your Next Move!' Call her at 865-591-6004 or 865-693-3232; linda@lindameese.com or Visit www.LindaMeese.com



Jennifer McKinnish Burton

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Jennifer McKinnish Burton received her bachelor's degree in Political Science from the University of Tennessee and attended law school at the University of Memphis. After working for a year in Memphis at boutique domestic relations firm, she returned to Knoxville to pursue her love of family law.

McKinnish Burton, who also practices disability law, says the best part of the job is helping others in their darkest times and getting to know clients on a personal level.

"My motivation is to see each client as an individual," she said.

This focus on relationships has certainly paid off, as in the last five years alone, McKinnish Burton's firm has expanded to include a third office and new practice areas, while still maintaining its family-feel.

In addition to being a successful small business owner and attorney, McKinnish Burton is an active member of First Baptist Concord and prides herself on being a single mom – her greatest accomplishment of all.



Melissa Mijares

Wealth Advisor
TVAMP

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With a passion for helping others, Melissa Mijares first joined the financial services industry 10 years ago with a large broker dealer in South Florida.

"I want to help people get their financial life in order so they can focus on what matters most to them," explained Mijares, who recently joined TVAMP in Knoxville as a Wealth Advisor.

As a mom to a 4-year-old boy and 2-year-old girl, Mijares particularly enjoys working with women investors because she understands they balance several different roles during their lifetime.

"I feel like they're underserved. I would love the opportunity to become their trusted financial guide, so they can get on track and have one less thing to worry about," she explained.

Mijares' focus on women investors has even inspired her to organize various events that connect women throughout the community. Recently, she hosted "An Evening to Replenish" where a local Life Coach presented a motivational message. Mijares also highlights local "purpose-driven" women by sharing their stories on her Facebook and LinkedIn.

"Women should try to inspire, encourage and learn from each other. That's my purpose and vision outside of the financial planning and investment world."



THE WOMEN

of Coldwell Banker Wallace

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Robin Ann Aggers

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Robin Ann Aggers has been a top-producing Realtor year after year and was also ranked Number 1 Agent for Coldwell Banker Wallace Farragut last year! With over 17 years of experience, whether you're buying, selling or relocating, her main objective is to prepare the best strategy for you to succeed in the least amount of time. Robin Ann loves sharing her knowledge, leadership, and communication skills with everyone she meets.

Robin Ann continues to educate herself in her profession by adding designations and certifications to her portfolio as well as staying very active in the community. She is the past President of the Women's Council Knoxville Network, on the Realtor Party committee as a major contributor, a committee member of Childhelp Knoxville, and was also on the cover of the Real Producers Anniversary-Edition Magazine this year!

Robin Ann truly believes the success of a relationship lies in trust, communication and attention to detail and she will provide all of that to you while serving all of your real estate needs! It is easy to see Robin Ann enjoys what she does and you'll always get amazing Service With A Smile. After all, this is one of the most exciting moments of your life- buying or selling your home!

In her personal life Robin Ann and her husband, Ken, have welcomed a new grand baby boy, Odin Reign Dumay in addition to their first grand baby Theodore Jedison Aggers. She enjoys watching them grow and encouraging them to stay little for forever! Robin Ann is always giving back to the world and lifting people up to their highest potential, all with a big SMILE on her face! She is extremely grateful for your dedication, loyalty and support!



Robin Bingham

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Robin Bingham has been a realtor for 4 years and is already performing at \$9 Million volume. She credits her success to being focused and present everyday. "My mentor tells me: Be present. Get up and show up," states Robin.

A tax accountant pryer to her career change to realtor, Robin was approached by someone who asked if she had ever thought about real estate. After prayer and thought, along with a nudge from her 20 year old son who said, "Just do it! Jump in!" Robin did.

Robin says her biggest accomplishment is the 15 families she took care of this past year. "I put 15 different families in 15 new places. I helped move them on to where they needed to be. I pray about each family: Where are they supposed to be? Where will they have the most impact on the people around them? I like to be part of people's journey- I am a solution."

"I am in awe about where I am now compared to where I was three years ago. I pinch myself...am I dreaming? The best part of my job is just being myself and loving on people. I get the opportunity to love on people during some of the most difficult and most expensive times of their lives. If I get to do that—if that's all I get to do for the rest of my life—then I'm a happy girl." claims Robin.

Robin's attention to detail and focus on the families is what makes her successful and another component is her ability to realize that in order to give to others you have to be kind to yourself first. "My tag line is Choose Joy." Robin says and it is working of her.



Strong communication builds client satisfaction

Rebecca Bleidorn, a self proclaimed real estate geek, joined Coldwell Banker Wallace in 2017 after spending time in the title end of the industry.

As a realtor, Rebecca says she strives to help clients understand the entire process of buying and selling a home.

"I thoroughly enjoy helping people," she said. "After all, your home is likely the largest purchase you will make and certainly one of the most important."

Rebecca also aims to be available to her clients as much as possible, and promptly responds to calls or messages.

"I truly do try to go the extra mile for my clients," she added. "I try to do for them what I would expect out of anyone representing me. I have high expectations, so I want to provide that as well for others."

Rebecca is a Knoxville native and has received several industry designations, including GRI and Luxury Property Specialist. She's also a Platinum Multi-Million Dollar Producer for Coldwell Banker Wallace.

Rebecca Bleidorn

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Misty Callor

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Callor offers innovative service with integrity

Misty Callor's passion for real estate stems from navigating numerous personal transactions across the nation. She has experience in multiple markets in various states. She empathizes with all the stress and worry that can come with the process of selling or buying a home.

"I know what it's like to be on the signing side," says Callor, a realtor at Coldwell Banker Wallace.

For this very reason, Callor ensures that she always provides her clients with thoroughness and professionalism from initial contact to close.

She truly values the trust that her clients place in her throughout the entire process of buying or selling a home and works to grow & maintain relationships with her clients, not only for the interim but for the future.

"I believe in providing service with integrity and am backed by a strong company support system with the most innovative services in the industry," she noted. "I would love to help you fulfill your dream of a home in East Tennessee!"



Patti Ettien

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Helping clients fulfill their needs and wants

Patti began her career with Coldwell Banker Wallace in 2011 after moving back to the Knoxville area. Since that time, she has earned her ABR, GRI and SRES designations and has become a Multi-Million Dollar Producer.

Patti enjoys helping her clients fulfill their needs and wants for their “first” home or their “next” home as families grow or downsize. According to Patti, the best part of her job is working with so many wonderful people who become friends, not just clients.

Patti and her family have moved many times to various cities and countries, but she is happy to say that she has enjoyed every minute of the time spent back in East Tennessee by living closer to friends and family while enjoying the mountains, the lakes and of course, the Tennessee Vols.



Teresa Guy

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The nicest “Guy” in real estate!

Known throughout the community as “The Nicest ‘Guy’ in the Industry,” Teresa Guy has been a licensed REALTOR since 2004, and has spent 13 years with Coldwell Banker Wallace.

Real estate has proven to be a good fit, as Guy is able to utilize her passion for connecting with others, which is ultimately what led her to pursue a career in the industry.

“I genuinely enjoy helping people,” she said. “I love making new relationships and impacting others in a positive way.”

She also loves being able to lighten her clients’ moods with her sense of humor, a characteristic she is notorious for.

“I work behind the scenes to remove as much stress for the client,” she added. “I also insert humor to reduce stress.”

A lifelong resident of Knoxville, Guy has achieved numerous real estate designations, including CRS, GRI, MRP, RENE, AHWD and e-PRO. She is SMART Home Certified, a Historic Home Specialist and served as secretary of the Women’s Council of Realtors Knoxville Network in 2019 and 2020.



Cathy Johnston

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Relocated and acclimated, Johnston is thankful

After working 29 years in Chattanooga in real estate, Cathy decided to relocate to Knoxville 5 years ago to be closer to family. It made perfect sense! Having grown up in West Knoxville and going to West Hills Elementary, Bearden Middle and High School and on to UT, the reunion of friends and acquaintances has been sweet.

“I have had to get to know parts of Knoxville that had changed drastically while I was in Chattanooga, but essentially, after a short amount of time I was acclimated. I am thankful for the trust and business I have received and look forward to helping those that need assistance in the future. At Coldwell Banker Wallace, we want to be your trusted real estate advisor.”



Sahel Naimy

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Dedicated to my Profession and to ...YOU!

Sahel has been in residential real estate for the past 22 years and with Coldwell Banker Wallace since 2004. “I take pride in my profession and I am honored to be helping my clients achieve their real estate goals with every closing. Honesty, establishing trust, going the extra mile is what can be expected of me when I am representing my clients”. As Double-Platinum Multi-Million Dollar Producer in 2021, Sahel’s extensive experience and negotiating skills ensures her buyer clients put their best foot forward in a multiple-offer situation and she is able to guide her seller clients with data, facts and effective marketing strategies in order to obtain the highest value in this tight market. Sahel believes in continuing education. She is a Certified Residential Specialist (CRS), Graduate Realtor® Institute (GRI), Seller Representative Specialist (SRS), Accredited Buyer’s Representative (ABR), Senior Real Estate Specialist (SRES), Military Relocation Professional (MRP), Cartus Network Affinity Specialist (CNAS) and the Back-up Broker at Coldwell Banker Wallace, Farragut office. Sahel can be reached at 865-765-1961 or sahel.naimy@coldwellbanker.com



Mary Parsons & Kara Scheetz

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Mary Parsons first joined Coldwell Banker in 1994, and later earned her broker's license in 2004.

"I got into the business because I love meeting new people and helping them achieve their desires, but it has never been a part-time job for me," explained Parsons. "I made a career out of it."

Working alongside Kara Scheetz to serve Knox County and surrounding areas, Parsons said their goal has always been to truly listen to clients and help them find the perfect home that they love returning to at the end of the day.

"I had several realtors in the past that really didn't listen to what I wanted," she said. "I wanted to be different -- to really enjoy looking at homes with people and listen to their wants and needs and to help them decide which house will feel like a home to them."

Fortunately, Parsons said this focus on forging genuine relationships with clients is apparent throughout the entire team at Coldwell Banker Wallace.

"I am proud to work for them," she said of the real estate company. "Their reputation in Knoxville is one of the best, and that's why I have been with them for 28 years."



Kristy Rucker

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Bringing her passion for helping others to real estate

After 25 years of a career in medicine as a Nurse Practitioner, Kristy transferred her passion for helping others to a career in real estate. Her experience in buying and selling properties in California, along the West Coast has given her first hand knowledge of the real estate process. "I bring honesty and integrity along with dedication and attention to detail to my interactions with my clients" says Rucker.

Kristy is customer-service-oriented and always committed to listening to her clients' needs. Whether navigating the way for a first time home buyer or assisting the seasoned investor, she looks forward to utilizing her keen negotiating skills to ensure a successful transaction. She is always leveraging her skills and experience to exceed her client's expectations.



dori pavlovsky

"The House Lady"

Realtor
Coldwell Banker Wallace
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WANTED: Happy Houses

dori pavlovsky's mission since becoming a licensed real estate professional 44 years ago in the Lehigh Valley of eastern Pennsylvania has been to help people.

Using experience, patience, and knowledge dori loves helping Buyers Buy and Sellers Sell.

Her clients get the same loving care her Family does.

dori believes it is important to be educated about current market conditions, so the best techniques and strategies are used to get successful results for her clients and customers.

Also known as "The House Lady" (because pavlovsky is so hard to pronounce!) has been part of The Coldwell Banker Wallace Family in Farragut since 1989.

She is a Broker, a Relocation Specialist and a Certified Stager. She has earned the Certified Residential Specialist (CRS) and Graduate REALTOR Institute (GRI) designations among other designations and awards.

Finding a new house should be a fun and exciting experience. Call dori for your Happy House!



Deborah Saunders

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Originally from England, Deborah Saunders moved from London to Knoxville in 1993.

After spending 30 years as a teacher, Deborah decided in 2013 to take on a new challenge – real estate, an industry that shares some surprising similarities to teaching.

"They're both about breaking that giant concept into small bites and then dealing with situations as they arise, but being prepared as possible for all outcomes," explained Deborah, who serves as an agent at Coldwell Banker Wallace.

Due to her calm and sensible approach to real estate, Deborah aims to assist clients through any and all situations – from small worries to full-on panics. She particularly enjoys working with first-time homebuyers and guiding them step-by-step through the process.

"If you focus on the serving, then the outcomes will follow," said Deborah, noting that she always offers a listening ear even after a transaction is completed. "I like to treat and serve people well."



Barbara Stevens

Realtor

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Specializing as “agents with family roots”

Barbara Stevens joined Coldwell Banker Wallace three years ago after moving from California to Tennessee.

In this role, Stevens works alongside her husband and daughter as the Stevens-Reyes Team, specializing in being “agents with family roots.”

“We are kind of back to our roots in the South,” explained Stevens, noting that the family’s cross-country move has provided them with valuable insight related to the real estate industry. “We relocated ourselves, so we certainly understand all the nuances of the stress of moving and buying and selling.”

Stevens’ two-decade career as owner of a corporate relocation company also allows her to empathize with clients who are moving to a new place.

“I know the pain and suffering that people go through when they are making decisions about where they’re going to live,” she said. “We understand, and we want to develop a relationship and build on that. I think that’s our strength — listening and understanding the need and providing solutions.”



Monica Stevens

Realtor

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Monica Stevens began her journey in real estate in California as a property manager for 9 years. A native of Oceanside, California, she now considers Knoxville her hometown. Before becoming a real estate professional, Monica’s dream was to become a police officer. Her dream was derailed while working as a 911 dispatcher, a police K-9 dog viciously attacked her causing severe injuries to her right arm. After years of physical therapy and multiple surgeries, her arm healed up and so did her spirits.

In early 2021, Monica joined the Coldwell Banker Wallace team at CBW’s Farragut Office. She earned 2 designations, RENE and ABR. She is passionate about helping her clients as well as bringing her career goals to life. And bringing career goals to life she did, last year Monica was a Top Producing agent selling over \$10,000,000 in real estate in her first year as a CBW agent. This year she is forecasted to exceed last year’s totals and has set her sights even higher. Monica says “I have a lot of great clients who trust me to provide excellent customer service, they enjoy my laid-back, flip flops and jeans type of sales approach; I think it makes my clients feel more comfortable. Without my clients, I wouldn’t be here and I recognize that and appreciate them. They always start out as clients but end up being friends, we can laugh together and be silly, but also get the keys! I never understood the saying “if you love what you do, it will never be considered work” until now. I absolutely love what I do! That feeling when your client walks in to the perfect home and their face lights up and you get to hand them the keys at the end, that is a feeling that warms my heart... you know you have made an impact in their lives and I wouldn’t trade that for anything”



Cathy Storm

Realtor

ABR

Multi Million dollar Producer

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There Every Step of the Way!

Cathy Storm is a full-service, licensed Agent with Coldwell Banker. Cathy is a top-producing dedicated Realtor that serves the Knoxville area specializing in home sales and purchases. She believes in “good old-fashioned hard work,” integrity, and working with everyone equally and fairly.

Cathy began her real estate career in South West Florida, specializing in Community and New Construction Real Estate sales. She is very excited to call Knoxville her final home after relocating here in 2007. It is here where Cathy spends her free time with her dog Maggie, taking spin and yoga classes, and walking the neighborhoods of Farragut. With her passion for this area and real estate, she brings enthusiasm and knowledge of what makes this area an excellent place to live.

Whether selling or buying, Cathy will be there every step of the way to make your overall experience one of ease and complete satisfaction.



Cherie Sydes

REALTOR®, ABR®

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Cherie Sydes is a native of Knoxville, TN and has lived in several parts of the area, gaining familiarity with the changes and growth in and around Knoxville. Having had strong ties to the East Tennessee area and her passion for helping people give Cherie the ability to be creative with the home buying/selling process. Cherie has worked in the Real Estate industry for more than seven years before launching her career as a licensed Real Estate Agent giving her more than a decade of experience. This invaluable insight has provided Cherie with substantial exposure to many aspects of the real estate industry.

Raised to be resilient and a hard worker with a winning attitude, Cherie believes in integrity and reliability in her everyday life and professional career. Her goal is to make your buying/selling experience as easy and stress-free as possible.

Cherie’s Pledge: “Whether you are buying or selling, I will dedicate my complete attention and honesty every buyer and seller deserves!”



Rhonda Thompson

Principal Broker
**Coldwell Banker
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Rhonda Thompson began her real estate career in the summer of 2016 as a real estate professional with the Bearden Office of Coldwell Banker Wallace. A native of Evarts, Kentucky, she now considers Knoxville her hometown.

Before becoming a real estate professional, Rhonda worked in the coal industry for twenty-eight years in positions ranging from quality control, all aspects of accounting, contract maintenance, and human resources. During this time in her professional life, she gained valuable knowledge about working with people as well as how to identify and provide solutions for complex challenges as they arose.

In mid-2020, Rhonda joined the Coldwell Banker Wallace management team, assuming the position of Principal Broker at CBW's Farragut Office. In this role, she brings fresh insight and perspective along with support and guidance to 90+ of the company's stellar sales professionals. She is passionate about helping agents bring their career goals to life.

Says Rhonda, "We have a unique culture among our agents. Their passion for knowledge, growth, and excellence is unmatched in the market. We desire to create exceptional experiences for all those we serve."

Rhonda understands the power of home and the important role that real estate agents have in their clients' lives. She believes a house becomes a home when someone loves it and considers it a great honor to be part of that meaningful process.

In her free time, Rhonda enjoys gardening, traveling (especially trips to Walt Disney World), the beach, and hiking. She also loves to spend time with her family, including being fun Auntie Rhonda to her nephews.



Dawn Walsh

REALTOR®
President's Circle

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A former stay-at-home mom, Dawn Walsh joined the real estate industry in 2017, and now serves as an agent at Coldwell Banker Wallace.

"I'm honored to join the team of The Agents Who Care to expand support and offerings to my clients," said Walsh, who earned Leading Edge Society and President's Awards while at Berkshire Hathaway.

The Knoxville native graduated with a Bachelor's in Ornamental Horticulture and Landscape Design from the University of Tennessee. In her free time, she enjoys yoga, hiking, traveling and renovating her first investment property.

Walsh has been married to her husband Walt for 25 years and together they have three children: Brooks, 21, Brady, 19, and Macey, 13.



Anne Williams

Onboarding Concierge,
Broker, Certified Coach,
GRI, HHS, SRS, Realtor

**Coldwell Banker
Wallace**

865-599-8548

anne@coldwellbanker.com
www.TheRealEstateStalker.com

A native of East Tennessee, Anne Williams joined Coldwell Banker Wallace in 2002, and has distinguished herself with client-based referrals and repeat business throughout the Knoxville area.

"My ever-evolving roles as a civic leader, community volunteer, dedicated professional, and my degree in management have equipped me to care deeply for people and defend their best interests," noted Williams, who takes pride in coaching other professionals and helping clients achieve their real estate goals.

With over two decades of career history as a Realtor, Williams is a certified coach and educator for Coldwell Banker Wallace's training program. She has earned various designations, including her real estate broker license, and continually stays abreast of market trends and client needs.

She previously served as managing broker of the company's Farragut office and is currently on staff as Onboarding Concierge for all five offices.

"My resume is a testimony of my passion for continual learning and professional growth," she said.

For more information, email awilliams@cbww.com or visit www.TheRealEstateStalker.com.



Debbie Yankey

Realtor

**Coldwell Banker
Wallace**

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865-414-8818

debbie@debbieyankey.com

Reflecting on What is Important

Being a Realtor over the past 27 years has given Debbie Yankey the chance to connect with all of the friends and clients that she has had the opportunity to know over the years. Homes are one of our most valued possessions, but inside them is where some of our most beloved memories have taken place. Being a Realtor has given Debbie the chance to meet and learn about so many of you, and as she states, "I thank you for inviting me into your lives." When Debbie meets people moving into the area, and they ask what is so special about Knoxville, Debbie, without a blink of the eye, responds: "the people are our asset." Debbie's story moved forward because of each of you.

"This past year presented trying times, and we all may be facing even more challenges. Predictions merely predict – they do not tell us how best to make decisions. I am here if you need to chat or if you want or need to relocate or decide to buy a home," says Debbie. Every home is unique just like every family's needs are unique, and Debbie is ready to help navigate the flexibility needed in the current market. "If we all reflect on what is important, it is our family, our friends, and the safe haven we call home."

Debbie states, "My commitment and promise are to work tirelessly to make your move and the closing experience as easy as possible because home is what matters most."

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Dana Moser

Realtor

Realty Executives Associates

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moserdana@gmail.com

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Dana has a high level of expertise in the local market from 15 plus years of experience and has a remarkable track record of delivering results. She has lived in the Knoxville area for more than 30 years and attended the University of Tennessee. Having raised two children here, she believes this is a great place to live and work.

Whether you are an experienced investor or a first time buyer, Dana can help you in finding the property of your dreams or simply what fits your needs now. Dana will be your resource for any questions you may have about Real Estate or the Community.

She listens intently, responds quickly, and follows up. "My goal is to make your next move..... Your Best Move EVER!"



Dr. Meredith Overholt

Co-founder

The Skin Wellness Center

0215 Kingston Pike Suite 200
Knoxville TN 37922

865-584-8580
theskinwellnesscenter.net

Dr. Meredith Overholt is a board-certified dermatologist and a fellow of the American Academy of Dermatology. She received her medical degree from Baylor College of Medicine and has been practicing in the field of dermatology for over 28 years.

Dr. Overholt has a passion for educating her patients about diseases of the skin and the importance of regular skin exams. She is excited to be able to offer the latest in medical advancements in the treatment of skin disorders. Most recently, offering a non-surgical treatment for skin cancers called SRT, or Superficial Radiation Therapy.

In 2005, Dr. Overholt and Dr. Kimberly Grande co-founded The Skin Wellness Center in Knoxville. Together, Drs. Overholt and Grande lead a group of female physician assistants, nurse practitioners, aestheticians, and nurses who are passionate about bringing the gold standard in medical and cosmetic dermatology to East TN.

Dr. Overholt also serves on the Board of Ambassadors for the American Cancer Society. For this year's 2022 Hope Gala on behalf of the American Cancer Society, both Dr. Meredith Overholt, and husband Dr. Mark Overholt will have the distinguished honor of hosting the Gala's open house event.



Mary Ellen Nichols & Linda Ridings

Design Decor

865-896-3450

627 American Glass Way

Knoxville, TN 37932

www.designdecorknoxville.com

The change of seasons brings an exciting energy, one that business partners Mary Ellen Nichols and Linda Ridings hope to share with clients through their new business, Design Decor.

"I love seeing the transformation," said Nichols, who handles the operational aspects of the company.

While Ridings, a master florist and interior decorator, brings to life several cohesive decorative themes using the latest design trends each season. Right now, their 4,000-square-foot showroom is filled with autumnal colors and fall fragrances.

But unlike some interior design businesses, Design Decor offers clients the options of either lease purchasing or buying the fully customizable groupings that include everything from wreaths to dinnerware.

"It's a concept that nobody else does," explained Ridings. "We deliver it, and when that season's over, you tell us when you want us to come pick it up."

Ridings noted that the innovative model provides the perfect opportunity for families to change their decor seasonally at an affordable price.

"We bring you the seasons," she said. "We deliver the holidays."

The team is currently scheduling consultations and installations for the holiday season, delivering fully-decorated Christmas trees and other accents to complement clients' spaces.

The new holiday themes will be on display during Design Decor's VIP Preview Parties, set for 5:30-7 p.m. Tuesday, Oct. 18, and 11 a.m. to 12:30 p.m. Wednesday, Oct. 19. For more information, visit www.designdecorknoxville.com.



Pam Owen

Realtor

Realty Executives
Associates

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865-693-3232

pam@pamowen.com

Choosing the right realtor should feel right

CREDIBILITY

Pam Owen is an accomplished sales and marketing professional with over 30 years experience.

Before becoming a Real Estate agent, Pam was a business entrepreneur, corporate leader and national sales manager. Pam received her Real Estate License in 2009 and joined Realty Executives Associates. She quickly became one of the top real estate producers in the area.

"Every career has led me to this one," Pam states. "The best attributes of each career are rolled into Real Estate. It is the hardest and most detailed of all, but the one that I love the most."

Pam quickly became a Multi-Million Dollar producer and continues to reach that goal each year. She has earned the Accredited Buyer's Representative and Seniors Real Estate Specialist designations. When choosing your Realtor®, choose someone who loves Real Estate...choose Pam.

Paola Nielsen-Lensgraf who recently took 1st place in this year's NPC Knox Classic Bikini competition, co-owns MediSpa At Choto together with husband and business partner, Alan. She is a walking testimony of what can be accomplished when you make your health a priority and is proved that age is nothing but a number when she took first place in the Master Over 35 and the Open Class E categories, as well as second place in Miss Knox.

Paola has been in the healthcare and fitness industry throughout her adult life. She is passionate about skin care, beauty and whole-body health. Paola is a NASM certified nutrition coach and NASM certified weight loss coach at her MediSpa. Her background includes a degree in Business from the University of North Carolina – Asheville and working with companies like GE, Johnson & Johnson and Pfizer among others. Her biggest desire is to help others embrace their outwardly appearance and live life to the fullest in health and contentment.

When asked about her recent win, why she wanted to compete and put herself and her body through such stress, she responded, "It's not about looking perfect. It's about being the best version of yourself that you can be. I'm not in competition with anyone but myself. I want to see how far I can push my body and my mind. It's a challenge for me and it keeps my business mind sharp." Knowing that being healthy and fit means different things to different people, she went on to say, "I believe that being fit and healthy is all about your mindset. If you focus on a goal, make health your priority and do the work, everything will eventually fall into place. It's important to have a balance of physical activity, proper nutrition,

quality sleep, stress management and good skin care."

When asked about her business, MediSpa At Choto, and how she balances being an entrepreneur with staying in shape and keeping up with her health, she said, "I'm very fortunate to have a business that I'm passionate about. It allows me the opportunity to work hard and play hard. If you make yourself a priority, you will find a way to fit it into your schedule."

"When I'm training, I'm 100% focused on my workout, it's the only time I have to focus on me and as my old coach Steve (Doc) Marks always said to me 'Train with your Brain'. Steve was a no-nonsense trainer and this is how I train my clients as well." Says Paola. "As the wellness coach Medispa At Choto I try to ingrain the message to my clients that Weight lifting can be for everybody. You will not get 'HUGE' unless you really want to and put in several hours a day. But for the average human being- who wants to lose body fat, get toned and be healthy- resistance exercise is a must. You will age better, feel better, have a better attitude and an overall better sense of being."

Paola is constantly striving to be her best and wants to help others do the same. Which is why she loves what she does at MediSpa At Choto. "Our goal is always to have each person that walks through our door, whether they are here for a facial, seeking a major life change or just want to purchase product, leave feeling better than when they came in. And that they can't wait to come back."

When she's not working or working out, Paola loves spending time with her family, being outdoors, hiking, biking and paddle boarding. And of course, working out! "I'm a firm believer that if you don't use it, you lose it. So, I try to stay active as much as possible." So, what's next for this amazing woman? "I'm not sure. I feel like I'm just getting started! But whatever it is, I'll be giving it my all."

We can't wait to see what Paola does next and we know she'll continue to inspire us all to be the best versions of ourselves.

"It's not about looking perfect. It's about being the best version of yourself that you can be."



Paola
Nielsen-Lensgraf

CO-OWNER

MEDI SPA
AT CHOTO

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Sandra Parsons

BRANCH MANAGER
NMLS # 477004

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Experience and Reputation

When it comes to choosing someone to handle your mortgage, experience and reputation matter. A knowledgeable, assertive, and thoughtful representative can save you thousands over the lifetime of a loan. Sandra Parsons is known as the “Loandini” due to an exceptional propensity to solve problems, and make difficult loans happen with an out-of-the-box mindset. A veteran of the mortgage business with over 25 years of experience, Sandra also has advantageous experience in real estate and appraisals. She is very active in the community; founder of Charity Chicks and Chair for the Salvation Army of Knoxville as well as serving as Director for NAMMBA (National Association of Minority Mortgage Bankers of America).

Every fall, Charity Chicks sponsors a food pack. This year it will take place on Oct. 22 with the meals going to Second Harvest food pantry.

For more information visit
www.PurchaseWithParsons.com



Sandi Simpson

Community Relations
Director

The Villages of Farragut
(865) 671-2500

Sandi Simpson graduated from the University of Tennessee in 1980 with a degree in Child and Family Services with plans to become a Social Worker. Prior to working in senior living, Sandi worked as a stay-at-home mom for 20 years. When her mother fell ill with Alzheimer's, she dropped everything to make sure she gave her mother the care that was needed, and then, she realized her calling; helping seniors live a happier and healthier life.

After their children were grown, she became one of the first active volunteers at her church, Concord United Methodist Church's adult daycare program, Concord Adult Day Enrichment Services (CADES).

Simpson then started working part-time at a local assisted living community for three years and spent another six years at an independent living community as Lifestyle Director, and later, as the Leasing Director. During her time as leasing director, she was able to keep the community 99% leased, which led to her recruitment by The Villages of Farragut.

“I fell in love with taking care of seniors,” she said, noting that she initially joined the Villages team as the Resident Event Director. Simpson took over her current position just before COVID-19 pandemic began. At the time, the community was 50 % occupied. Even through the restraints that were put into place to keep the residents safe, she has been able to increase the occupancy to a current 98%.

So far, Simpson's favorite part of the job is helping families navigate through life's transitions and bringing joy to residents and their families.

“I hope to bring smiles to the residents' faces and make life for their family easier every day,” she said.

Simpson's dedication to her company, her career, and most importantly, the seniors she serves is unsurpassed. In addition, she has shown that it is never too late to find your passion, and for her, it was helping senior citizens stay connected with their community and ensuring the quality of life they deserve.



Sara Sizemore

Owner

Southern Safety
Supply

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southernsafety.com

Sara Sizemore has been at the helm of Southern Safety Supply since its inception over 25 years ago. There have been changes over the last year serving in the industrial, construction, and trades industries. For example, there is little need to explain what the acronym “PPE” means in this pandemic environment.

Navigating the ongoing supply chain issues caused by these conditions has resulted in the company watching inventory levels to ensure there is stock available to the customers.

“Sometimes, in the course of the day, crews will run into unforeseen problems which will stop all work unless they can get the proper gear, such as a tripod setup for a manhole or confined space situation,” Sizemore says.

This is where Southern Safety Supply shines by helping companies complete their task and produces a great sense of value for the company.



Kaitlyn Smith

Communications/
Digital Coordinator

Farragut West Knox
Chamber of Commerce

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kaitlyn@farragutchamber.com
www.farragutchamber.com

Combining her love for the digital world and fostering relationships

As the Communications/Digital Coordinator at the Farragut West Knox Chamber of Commerce, Kaitlyn Smith is passionate about creating fresh, informative content for digital platforms such as posts on Instagram, Facebook, and LinkedIn. Ever since she can remember, she has loved to use the computer to create something beautiful and eye-catching. Always a self-acclaimed “people person,” Kaitlyn combines her love for the digital world and fostering relationships with the Chamber and its members. She learned quickly that her responsibilities aren't about just social media posts, but also about the members, their stories, their “why,” and sharing those very things with Knoxville folks and beyond. Through that, she has come to realize that it's just as important that she shares her story, and her why, along the way.

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Powerwash deck
Repair kitchen drywall
Fix cabinet hinge
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Paint living room

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Tristen Smith

D.D.S.

Blue Dog Family Dentistry

10825 Hardin Valley Rd.

Knoxville, TN 37932

(865) 338-3098

www.bluedogfamilydentistry.com

Tristen Smith's passion for helping others ultimately led her to pursue a career in dentistry.

"I wanted to be in a field where I knew I could make a difference on a daily basis," she explained. "Dentistry allows me to be creative, offering people a whole new look or just a small tweak that can make a difference in their smile, outlook and health."

The Michigan native was a college basketball player, and later attended the University of Michigan, ranked the #1 Dental School in the country.

Since launching her dental office in 2019, Blue Dog Family Dentistry in Hardin Valley, Smith has remained committed to offering a relaxed, anxiety-free atmosphere that's focused on providing high-quality services.

"I genuinely love my job," she said. "I'm fortunate to work with an incredible team. It's our goal every day to provide exceptional quality, but also just get to know our patients and hopefully change their mind about dentistry. I'm so thankful that we get to do that here in Knoxville."



Saray Taylor-Roman

Photographer

The Portrait Masters

(865) 243-6463

Meet the award-winning and internationally published Portrait Master Saray Taylor-Roman. She has called East Tennessee home since 2004. She currently serves as a member of the Maryville College Alumni Board and the Mayor's Makers Council with The Maker City and East TN Junior Achievement.

Her passion is to empower women and men through her photography. She seeks to capture the divinity within each of her clients and then show that to the world. Her favorite moment is when a client goes from self conscious to confident in front of her lens! She says, "it's like Christmas morning every single time!"

While she's a self-described introvert, she is an engaging speaker and loves to share about her entrepreneurial journey as both an artist and as a business woman. Saray is married to Daniel Scott Taylor-Roman, Realtor with Engel & Volkers,

They both parent their beautiful daughter Sophia and their sweet cat Tito.



Julie Sonnenburg

Owner

A Better You Med Spa

865-288-3899

@abetteryoumedspatn

www.betteryoumedspa.com

Changing people's lives through aesthetic treatments

After attending nursing school and serving as a surgical RN, Julie Sonnenburg opened A Better You Med Spa in 2018.

The spa, located at 11320 Station West Drive, Suite 202, was started with the goal of positively changing people's lives through aesthetic treatments like microneedling, fillers and Botox.

Dermaplaning, chemical peels, lash and brow tinting, lash lifts, waxing, customized facials, B12 injections and teeth whitening services are also available.

"My favorite part of the job is the ability to help my patients feel more confident and to love their appearance," said Sonnenburg, noting that she actively works to build meaningful relationships with all her patients. "I feel there is nothing better than being able to not just have a patient/nurse relationship, but to have a relationship with them on a friend-level, as well."

In addition to owning A Better You Med Spa, Sonnenburg, who has two kids, a dog and a boat named "Botox", owns and manages rental properties throughout the area. Born and raised in Virginia, she moved to Knoxville as a teenager and also lived in Jupiter, Fla., for six years.



Judy Teasley

Broker

America's Top 100 Real Estate Agents for Greater Tennessee 2022

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Judy Teasley has been practicing real estate for over 30 years and has accumulated many awards and top honors. She was named the number one individual agent for the State of Tennessee for the Southeast Region of Keller Williams Realty in December 2021 and was in America's top one percent real estate agents for Greater Tennessee in 2020. She is a founding partner of Keller Williams Realty in Knoxville, a member of Keller Williams Luxury Homes International and a Platinum Producer for GCI Keller Williams 2020 and 2021.

"I have lived in Knoxville since the late 1970's, so it is definitely the place I call home," Teasley said. "I have been practicing real estate for 32 years. My first sale was in Deane Hill out of the kindness of a friend giving me a chance to list their property as a new agent. Connecting with people from all walks of life who would not be in your immediate circle is the best part of my job. I have been very fortunate to have worked with new developments for many years. It is very exciting to be part of the creative process. Briggs Station in Hardin Valley is being developed now where I will be listing a total of 188 homes."

Teasley explains real estate is all about the details. "It is critical for a buyer to get inspections, research future plans for an area and review the restrictions for a neighborhood," she said. "This helps keep misunderstandings to a minimum. For listings, details and accuracy matter. It is very important to have the facts to make the home as desirable as possible, noting all the amenities and being sure the advertising captures all the positives."

"Each day, the thing that drives me most is to just keep going," she continued. "You can't give up. No one avoids disappointments and losses, but if you keep trying, things usually work out for the best."



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Candace Viox

Owner

**Water Into Wine
Bistro & Lounge**

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6 Years in Farragut full of relationships, support and success!

Candace Viox opened the popular destination, Water into Wine, in May 2016, and her restaurant and lounge is still going strong. After extending her lease through 2025, the focus has shifted from brick & mortar concentration to mobility in the community. YES! Candace is planning on bringing the wine to you... to your birthday parties, to your anniversaries, to your showers and just any other social gathering.

While Candace's team is already gearing up for the holiday season, she has begun booking business luncheon holiday parties. She loves hosting members of the business community who show appreciation to their team members, so if you are looking for a way to tell your staff thank you for their hard work, Water into Wine is the perfect place for your private party!

Water into Wine is a different kind of restaurant and lounge. 6 years of beautiful people and relationships. Connections are made by the locals who stop in on a regular basis to the visitors just passing through who have been told about the beauty of the Farragut area and the lounge known as the "Farragut Cheers" by some locals and the "Bible Study Bar" by others. Candace says it's a "community gathering place where people talk, share, and care about one another."

Candace serves as the President of the Farragut Business Alliance and works closely with Mayor Ron Williams advocating for small business support, as well as serving on the Farragut Tourism & Travel Board. She contributes to many non-profits including Isaiah's House, St. John Newman, Farragut and Hardin Valley Academy teams and clubs just to name a few.

"Everything is in God's plan, purpose and timing and I will go where He leads next," said Candace. "Seems God still wants me in Farragut because I am still here."



Angela Weber

Owner

BriKel Boutique

info@brikelboutique.com

http://www.brikelboutique.com/

After a successful career in corporate healthcare, Angela Weber took a leap of faith with the recent launch of her online clothing shop BriKel Boutique.

"I knew I needed a change in my life, one that would challenge me and provide an opportunity to create a brand new future for myself," said Angela, a longtime resident of West Knoxville and mother of two. "I want to be an example to my daughters and to my customers that dreams are achievable with hard work and a passion for what you love."

So far, Angela's favorite part of running the business is inspiring and empowering women to embrace their own unique beauty. She also enjoys curating a collection of high-quality, trendy yet classy items.

"When you look and feel good on the outside, you exude joy on the inside," said Angela. "My hope is that I can instill confidence in women to accept their perfect flaws and allow their beauty to shine."



Cathy Warmbrod

Attorney

McDonald, Levy & Taylor

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10805 Kingston Pike, Suite 200

Knoxville, TN 37934

From physical therapist to practicing law

Cathy Warmbrod spent years as a physical therapist before graduating from Lincoln Memorial University's Duncan School of Law in December and joining the team at McDonald, Levy & Taylor.

"I needed a change from the very physical demands of therapy," said Warmbrod, noting the similarities between law and healthcare. "You meet with your client/patient and identify their problem; you determine what their goal for their legal representation/therapy is; and then you devise a plan to achieve that goal for your client/patient."

So far, Warmbrod said the transition to practicing law has been both enjoyable and interesting, as she gets to work on a variety of tasks each day.

"It is never boring," she said.

Warmbrod, who graduated first in her law school class, is a proud mother of two adult children and three rescue dogs. She and her husband currently live in Oak Ridge, but plan to move to Knoxville in the near future.



Patti Whalen

Broker, REALTOR®

EXIT TLC Realty

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www.EXITTLCRealty.com

A Natural Choice

Patti Whalen has been a REALTOR® since 2005. She is currently the Broker and owner of EXIT TLC Realty in Lenoir City.

Her husband retired from the US Navy, having served 20 years, and his new career brought them to Knoxville. "We moved around quite a bit growing up and while in the military," Whalen said. "I loved searching for homes each time we moved, so becoming a real estate agent was a natural choice for me."

Her experiences while relocating have helped her prepare clients for buying and selling homes. It's ingrained in me how stressful, yet exciting it is to find the perfect home, or have to sell a home you love.

Whalen says she strives to relieve the stress and fears as much as she can for her clients. Often going above and beyond the normal real estate duties to insure a smooth transaction.

In addition to real estate sales, Whalen also mentors REALTORS®. "My passion is to help agents become successful in this business. It's so rewarding to watch them grow. I love our EXIT family!"



Susan Worthington

President

Southern Market

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865-455-5588 - cell

www.southernmarketshops.com

Susan Worthington and her mother, Frances Sexton, founded The Southern Market more than two decades ago with the vision of creating an upscale interiors market that showcased local vendors featuring strictly stylish merchandise.

With more than 200 current vendors, Worthington said that The Southern Market offers a variety of products that range from home decor, gifts, boutique fashions, and art. We are always looking to enhance our market with exceptional new merchants and artists.

"We pioneered a new breed of marketplace in an era of antique and craft only malls" said Worthington. "Neither Knoxville -- nor any Southern city we visited for that matter -- had anything like us at the time. We traveled more than 20,000 miles throughout the Southeast hand-selecting our first merchants over several years. We built our building entirely for this concept as well."

Having built this Knoxville staple and entrepreneurial legacy literally from the ground up and on the pages of Veranda magazine before they ever opened, these ladies were destined for success.

Decades later, The Southern Market, located at 5400 Homberg Drive, is still going strong winning Best Gift Shop and Best Interior Design by Knoxvilleans year after year, and will be celebrating its 26th year in business this November, an event that will coincide with its annual Holiday Open House, Nov. 3-6.

Worthington says the market's lengthy success is a result of its focus on recruiting quality, small businesses from the local community, servicing those businesses' needs, and garnering mutually successful relationships that last for many years. We aim to minimize turnover and maximize our merchants' successes.

"Southern Market has been promoting 'shop local' for 26 years," she said. "Shop Local is not new to us. We have loved and embraced shopping local and small businesses since 1996. We are small business. We are shopping. We are local. Come shop local at Southern Market."



Sherrie Zaring

Training Broker, REALTOR®

EXIT TLC Realty

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On a Mission

Sherrie grew up in Knoxville, Tennessee in a small, tight knit family community with both sets of her grandparents nearby. Her Dad was involved in starting a volunteer fire department when she was just five years old, and she practically grew up riding a firetruck. At the age of 12, she became certified in First Aid, and at 14, she joined the 'Explorers', a division of the boy scouts set up through the fire department. She started running emergency calls with her father and assisting the firemen and continued training through 18 years old when she earned her EMT certification along with fighting fires.

Just like her experience as a fire fighter and first responder, she became drawn to help people who truly needed guidance. She wanted to empower those experiencing major life changes by thoroughly educating them so they can make sound, safe, and successful decisions. Now that she has earned her broker's license, she is able expand empowering through education to not only clients, but also fellow REALTORS®.

"I am committed to providing each client and agent with highest level of personal service and education for a lifetime!"

She is so excited to part of the EXIT TLC Realty family where she assist with training and mentoring REALTORS®. Helping them grow their business.

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~ Kristen



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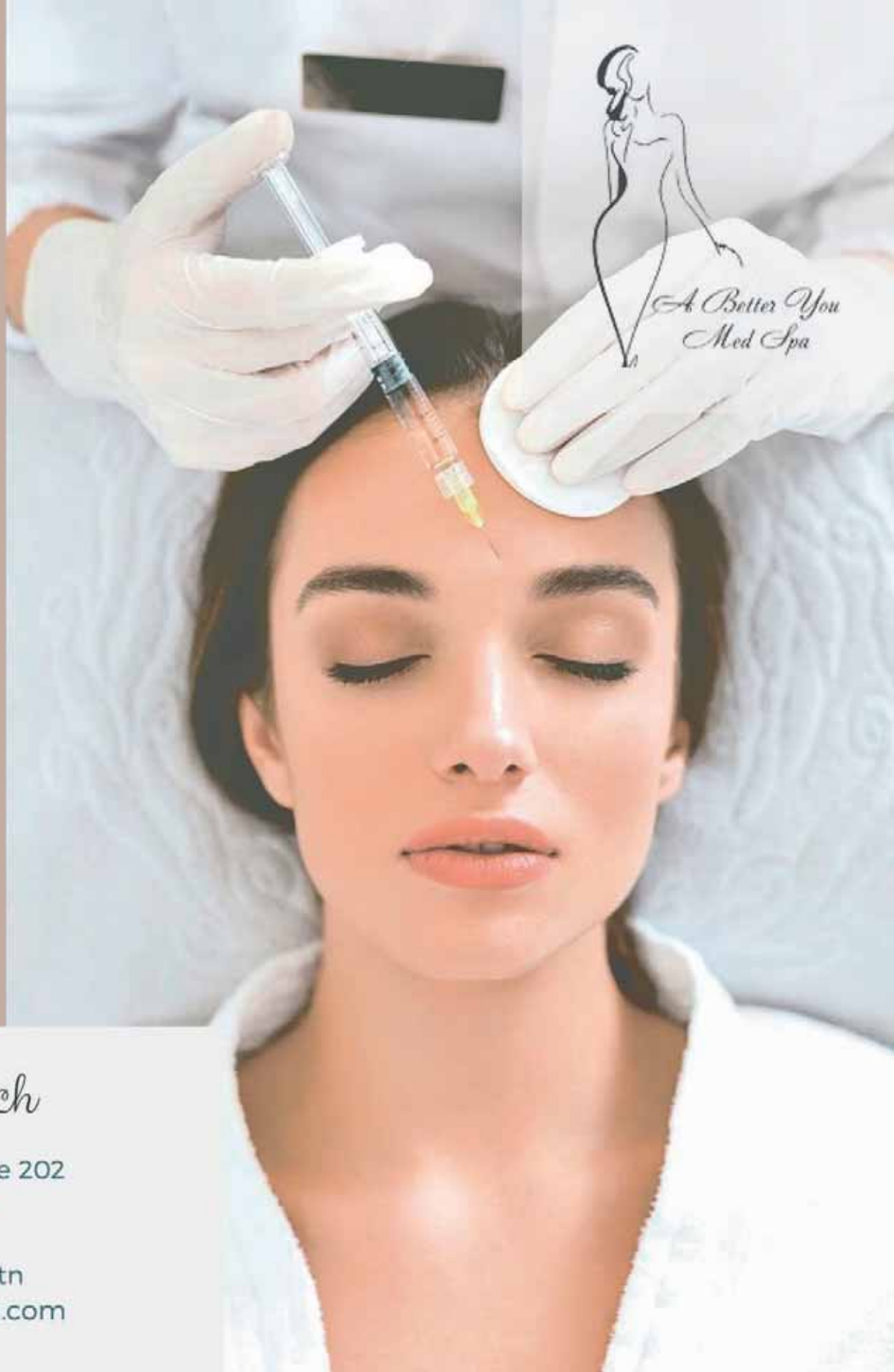


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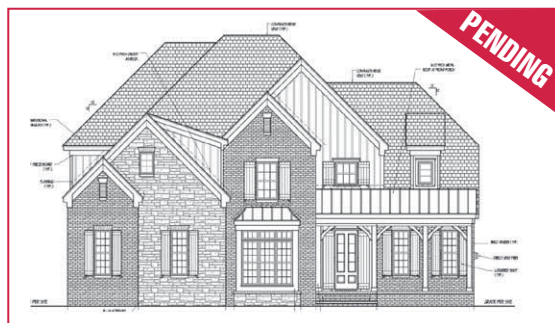
COPPERSTONE



1214 CARMEL RD. Master on the Main Plan, Two car side entry Garage, Corner lot, Brick and Fiber cement siding, 9' ceilings on Floor 1, 9' ceilings on Floor 2. High ceiling in Family Room, 30 Year Roof, 4 Baths, 5 Bedrooms, Large Laundry. Hardwood Flooring on Floor 1 except for Bathrooms, Laundry, Garage Entry, and Floor 2 Hallway. Ceramic Tile Flooring in all Bathrooms, and Laundry. Carpet Flooring in Bedrooms 3, 4 & 5 and Bonus Room 1. Hardwood Steps, Gas fireplace with stone surround, Built-ins. Tray ceiling in Master Bedroom, Large Master Closet, Large Master Shower, All Bedrooms have a WIC. Granite Kitchen Tops, granite bath tops, granite laundry tops. Breakfast area. Natural gas heat and water heater. Electric Dryer connection. Electric Range (Gas connection available). Crown molding on floor 1 except for vaulted ceiling areas and closets. Covered Porch Front Porch and back Porch. PWSC Home Warranty \$300 initiation fee. Architect Restricted, Club House, Exercise Room, Lawn Care, Sidewalks, Swimming Pool, Master Bedroom on Main, Side entry 2-car Garage. **\$796,800** (1202609)



1422 TURNING LEAF LANE. 5 bedrooms, 4 baths, covered front and back porches. 3981 sf. Breakfast Room; Eat-in Kitchen; Formal Dining Area. Architect Restricted; Club House; Exercise Room; Lawn Care; Sidewalks; Swimming Pool. Master bedroom on main. Side entry 2-car garage. Scheduled to be completed by end of year. **\$787,900** (1178057)



1416 TURNING LEAF LANE. Master on the Main Floor Plan, Three car courtyard side entry Garage, Baths: 3.5, 4. Bedrooms, Brick, stone and siding exterior, Large covered front and back porch. 9' ceilings on Floor 1, 30 Year Roof, Hardwood Flooring in Foyer, Dining, Family Room, Living Room, Kitchen, Breakfast, Hallways, Half Bath, Floor 2 Hallway, Hardwood Stairs, Ceramic Tile Flooring in Master Bath, Bath 2, Bath 3, Laundry, Carpet Flooring in bedrooms, closets, and bonus room, Gas fireplace, Stone fireplace surround with built-ins, Tray ceiling in Master Bedroom Vaulted ceiling in the Family Room, Vaulted ceiling in the Living Room, High ceiling in the foyer, Bedroom 2, 3 and 4 have WIC, Granite Kitchen Tops, Granite Bath Tops, Master Bath Tile Shower, Tile Kitchen Backsplash, Large Bedrooms, Solid Closet Shelving, Laundry Cabinets with granite tops, Laundry Sink, Large finished Bonus Room, Wood porch ceilings, Pella Sliding Door, Irrigation System, Sodded yard, Sentricon Pest Control System, Gas Heat Gas Water Heater, PWSC Home Warranty with 10-year Structural Warranty. **\$819,000** (1181746)

ANDOVER PLACE

12112 SOUTHWICK CIRCLE. Stately 4 bedroom 3 1/2 bath 2 car garage brick 2 story w/ circular drive. Two story marble entry. Wonderful light through out. Primary suite on main and second level. Kitchen with 42" cherry cabinets. island, jenn-air smooth top range, updated quiet dishwasher, tile backsplash, solid surface counter tops, pantry and bay eat in area. Formal dining room w/ detailed molding and panelling. Great room w/ brick fireplace and gas logs. Main level primary suite, primary bath w/ dual sinks, whirlpool tub and walk in shower. Large walk in closet. Laundry room w/ utility sink. Cherry cabinets through out the house. Fabulous sun room 384 sq ft not included in the square footage w/ portable heat and air conditioning. Guest bath w/ lifetime Delta brass faucet and pedestal sink. Many ceiling fans. Detailed moldings and transoms. Dual staircase. Primary suite on the second level with hardwood floor, primary bath a whirlpool and walk in shower. Walk in closet. Bedroom 3 is also hardwood. Bonus room and loft on upper level. Wrought iron fenced levelback yard with mature landscaping. Great storage. Doors by Decor custom mahogany door and side lights. Front and back windows have been replaced. Updated HVAC. Central vacuum system. Irrigation front and back. Washer, dryer, and refrigerator convey. The doggy door in the kitchen can be replaced with a Pella glass door which conveys with the house. The neighborhood connects to the Farragut Greenway. Farragut schools. Close to Turkey Creek shopping, restaurants. Community amenities include large swimming pool plus baby pool, club house, tennis courts, basketball courts, playground, and picnic/barbeque area. **\$749,500** (1202461)



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