



WOMEN *in* BUSINESS

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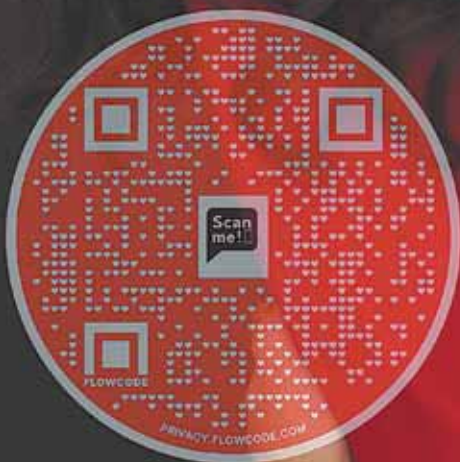


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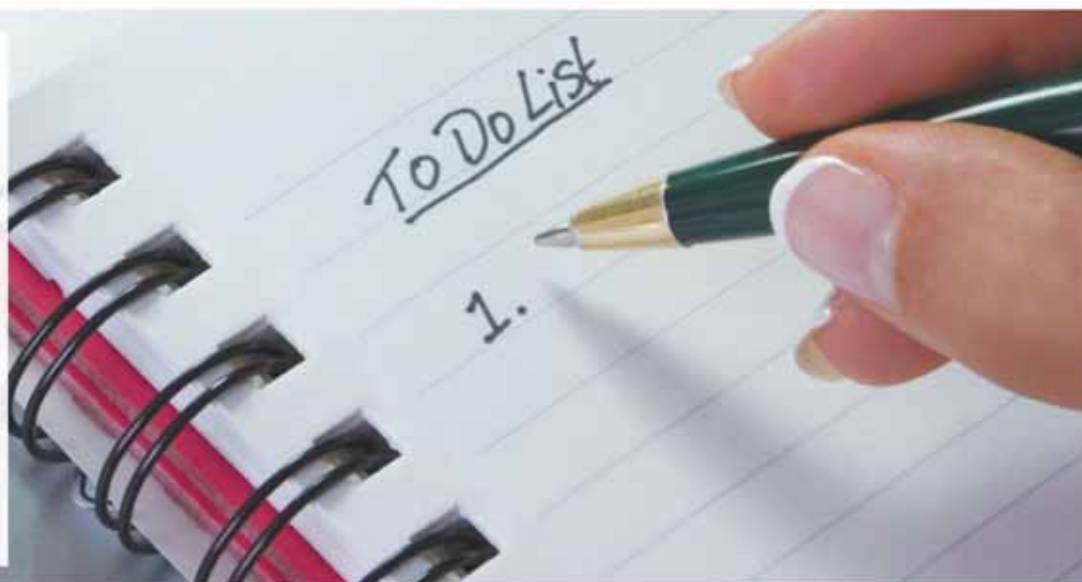
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~ Audrey Hepburn



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Euphoric Cheese Shop
co-owners Amy Burritt, left,
and Cheri Intveld in front of their business.

Close friends, Close challenges

Amy Burritt and Cheri Intveld became close friends as students at Michigan State University in the early 2000s. Close enough, in fact, for Burritt to follow Intveld to East Tennessee when the latter became a graduate student at the University of Tennessee, Knoxville.

They have grown even closer thanks to a joint business venture in Farragut — and through the challenges of both battling breast cancer within the past 13 months.

“As God has led one or the other of us to a new job in a new town, we have each moved and supported the other,” said Burritt, as this religious pair met “through a campus ministry” at MSU. “... I wanted to be in the mountains, and in the southeast area. I have family in Asheville.”

Though experienced businesswomen in having run home-operated businesses — pet sitting among Intveld’s ventures and graphic design for Burritt — neither had owned a retail “brick-and-mortar” business.

That changed late last winter, as the pair — feeding off the inspiration of Burritt’s parents in Asheville — opened Euphoric Cheese Shop, 139 West End Ave., Feb. 18.

“It was kind of a big leap of faith to do something that we felt was so big,” Burritt said about the 1,200-square-foot building offering anywhere from 75 to 100 cheeses, both domestic and international — some on a rotating basis — plus crackers, nuts, chocolates and jams among their

snack-related foods. “We saw what my parents were doing and it looked like fun. ... Bring something new to the area.

“... We really saw food as a connection for people on the way to gathering together; share stories and laughs,” she added.

Signing the lease in November 2020, “We took the next few months to kind of build up the space and figure out what it was going to look like,” Burritt said.

“We do have some really great supporters and examples in Amy’s parents — they own a cheese shop in Asheville, and they had opened it a year, year-and-a-half before us,” Intveld said.

“My parents have done specialty food businesses practically my entire life,” Burritt said. “I did get the opportunity to work with them last year, kind of in the fall, as I was recovering from my own breast cancer journey.”

Diagnosed in July 2020, “the surgery that I had was a double mastectomy without reconstruction, and that was in August (2020),” Burritt said about a successful surgery leaving this native of northern Michigan — and a Farragut resident — cancer-free without needing chemotherapy and/or radiation.



See CLOSE on Page 7

Close

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“On Tuesday (Aug. 24, was) my one-year anniversary of being cancer free,” she added.

But roughly two months into Euphoric Cheese Shop’s opening, Intveld also was diagnosed with breast cancer.

“It shocked me because after Amy had her experience last year, I just thought, ‘There’s no possible way it could be cancer; it had to be something else, because what are the odds,’” said Intveld, who is scheduled to complete 16 rounds of chemotherapy “this fall, and then I’ll have surgery; and then most likely radiation after that.

“I’ll end up in treatment for eight or nine months,” she added, with the prognosis being “really good.”

“But I also think with Amy having gone through it the year before, I had some context for it. She just did so well as she went through it, and handled it with such grace and poise.”

However, “I’ve had a little bit more involved process than she had,” said Intveld, a native of Lansing, Michigan. “... Whatever challenge comes your way, you find a way to rise and meet it.”

However, beyond the physical challenges, “It’s just the emotional and mental energy you spend dealing with cancer. ... How draining it can be,” Intveld said. “It’s a challenge; it’s something I wish I’d known more about when I started.”

Among her many levels of support, “There’s people that come into the shop every day and ask how I’m doing,” she added.

“We have been completely blown away by the community’s support,” Burritt said.

“We’ve put out a box on the counter where people could write notes to me when I wasn’t at the shop,” Intveld said. “They’ve written encourag-



Customer well-wishes as Euphoric Cheese Shop co-owner Cheri Intveld battles breast cancer

Photos submitted

ing things, like ‘you’ve got this’ and ‘you can do this,’ ‘kick cancer’s butt.’”

Though the business partners originally said they wanted to make it “at least six months” before hiring help according to Burritt, Intveld’s cancer — and specifically the harsh effects of chemotherapy — has left her unable to work at times, prompting the need to hire a part-time employee in April.

A little extra help for two tough business women whose bond has grown much stronger through support for each other’s cancer — who also have an even deeper appreciation for their customers.

~ Alan Sloan

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Assisted Living & Memory Care



Anita Estes

Anita Estes, LPN has followed her passion for healthcare for the past 20 years. 13 years ago, she began working in a senior care community as nurse. She joined the team at Morning Pointe of Knoxville when the community opened in 2018. With the opening of The Lantern at Morning Pointe Alzheimer's Center of Excellence, Anita was promoted to executive director. Her clinical background as a nurse and a certified dementia practitioner allow her to provide a bridge between families and care staff.

"There is still such a stigma with mental health. The embarrassment and fear felt by residents and families is heartbreaking," Anita says. "My goal is to help explain the disease process and assist families in making those quality of life decisions. We want them to feel we are a partner, part of the village caring for their loved one. Our Meaningful Day program provides structure and security for people who struggle with executive function, that ability to make the decisions we take for granted every day."



Kristy Ritch

Kristy Ritch's career in senior care began over 27 years ago. Since the age of 17, she has passionately followed in her grandmother's and mother's footsteps by serving Knoxville seniors. As a certified nursing assistant at a skilled care facility, she served in many roles, including activities director, business office director, and community relations director. In 2010, she applied all these skills to the role of executive director. She joined Morning Pointe of Knoxville as executive director in 2018, successfully launching their new community located on Westland Drive. Kristy is now senior executive director over the Morning Pointe of Knoxville campus, which consists of the Morning Pointe of Knoxville assisted living community and The Lantern at Morning Pointe Alzheimer's Center of Excellence, Knoxville.

"Loving and caring for our seniors is the greatest honor. It is a blessing to help them live their best lives," Kristy says.

When Kristy is not at work, she enjoys hiking and traveling with her husband of 24 years and their two children, Ethan and Makayla.



9649 Westland Dr, Knoxville, TN 37922 | (865) 223-6422

LENOIR CITY
Morning Pointe
 Assisted Living & Memory Care



Kelli Johnson

Kelli Johnson, CDP, is the executive director for The Lantern at Morning Pointe Alzheimer's Center of Excellence, Lenoir City.

A caregiver by nature, Johnson has been in the senior living industry for over 23 years. She got her start as a social worker performing case management in nursing homes – but a few years into this career she discovered her calling in assisted living and Alzheimer's memory care, where she has been ever since.

As an executive director, Kelli loves being an active part of her associates' lives, helping to teach, nurture, and grow those under her care.

"Every day I come to work with the mentality of, 'how can I help my residents and staff live their best lives?' I love helping people make the most of every day!"

Kelli and her husband enjoy spending free time in the mountains of east Tennessee hiking, exploring, and horseback riding.



Lindsay Williams

Lindsay Williams is the executive director at the Morning Pointe of Lenoir City assisted living community. With over 11 years of experience in the senior living industry, she brings a wealth of knowledge to her role. She graduated from East Tennessee State University with a Bachelor of Science in healthcare administration and minor in business management. She is also a certified dementia practitioner. Lindsay has been married to her husband, Mark Williams, since 2004. They have a 13-year-old daughter, Holland, who plays basketball for West Valley Middle School. Lindsay's hobbies include spending time with family and friends, lake days, snow skiing, and UT football!

"There is nothing more rewarding than serving and providing care for seniors. Providing a listening ear, assisting with everyday tasks that may not be so easy anymore—those are the things that bring me joy," said Lindsay.



198 Morning Pointe Dr, Lenoir City, TN 37772 | (865) 988-7373



Harriet Amonette

Director of
Marketing Services
NHC Place Farragut
865-777-9000

Connecting with people

Harriet Amonette has been in the Senior Care Industry her entire career, but has worked as the Director of Marketing Services at NHC Place Farragut for the past eight years. Nine years ago, she started at NHC as a nurse in rehabilitation before discovering her knack for marketing. Harriet's experience in direct patient care has shaped the way in which she can connect with coworkers, families of residents, and the residents themselves. As a nurse, she realized the exceptional joy that caring for others gave her every day. Today, she continues to embrace the senior care culture in marketing, utilizing her medical background to provide additional insight to families. Her favorite part of the job is assisting families with the "next steps" on NHC Place Farragut's CCRC campus. For the past four years, Harriet has been heavily involved in the CAC Office on Aging's annual "Power of the Purse" event, a fundraiser for their Mobile Meals program. Harriet enjoys giving back to the senior care community in all aspects, making it her mission to empower her community in all walks of life.



Katy Bagdon

General Manager
The Farragut Table
865-675-8660
thefarraguttable.com

Katy Bagdon grew up outside of Detroit and moved to Chattanooga five years ago. In November 2019, she and her husband -- her grade school sweetheart -- purchased the Mario's Pizza and Grill that was formerly located at 10943 Kingston Pike.

Bagdon spent months commuting back and forth from Chattanooga to Farragut until the couple decided to move their family to the area. And when the pandemic hit, the Bagdons gave the restaurant a facelift and a new name.

"I named that restaurant The Farragut Table because a table is the place where people meet and come together," said Bagdon, the restaurant's general manager. "They have family dinners, play board games and have conversations."

The vision was to transform the space into "a restaurant for the community."

"It's a place where we really do remember our customers," she said. "I try to make all my customers feel comfortable and give them a feeling of 'home.' Being able to do this for people is what truly brings me joy."

Bagdon, a mother of six, added that the transition from stay-at-home-mom to General Manager has been quite the challenge, but also a role that she's been accustomed to since the birth of her first child.

"Unofficially, I have been in this industry of serving and waiting on people since my first son was born in 2007," she said.



Ginger Cannon

Dixie Lee Farmers Market
865-643-5333
gocannon133@gmail.com

Healthy Diet Leads To Local Market

Ginger Cannon and her husband Jeff started the Dixie Lee Farmers Market almost out of necessity.

"I have rheumatoid arthritis and I wanted to change my diet and I went to another local farmers market in Oak Ridge," Ginger said. "This inspired us to come up with the idea for the Dixie Lee Farmers Market. I worked in a law office so I got the permits."

Dixie Lee Farmers Market is open from May until November on Saturdays from 9 a.m.-noon and Ginger relishes the opportunity to give local growers and local artisans the chance to showcase and sell their goods.

"Jeff and I have always had an interest in gardening and this gives local growers the chance to sell and it may also give the garage carpenter a chance to sell the things that he likes to make," Cannon said. "We also have a bakery and we sell grass-fed meats."

She noted that the biggest challenge that she faces is the weather both on market days and throughout the year.



Amanda Dagnan

Owner

Factory Carpet Warehouse
(865) 689-6740
factorycarpet@yahoo.com
www.factorycarpet.net/

Originally from Nashville, Amanda Dagnan moved to Knoxville in 1998 and began working for Willow Creek Golf Course, where she met her husband Dennis, who opened Factory Carpet Warehouse in 1979.

"After working at the golf course for two years, and a baby later, I decided that I wanted something different," explained Dagnan, noting that she began working as a secretary at the warehouse in 2002, but soon realized that she'd be better suited for a position in sales. "I believe my specialty is being able to help customers choose the right flooring for their situation and budget. I love talking to people and learning everyday."

But when Dennis retired in 2009, Dagnan said he gave her two options -- "sell it or keep it."

"I decided to keep it and run it myself," she said. "It has been so rewarding at times and so draining at times, but being able to make customers happy with their new flooring makes my days better."

With a bachelor's in Education and Health K-12 and a master's in Sports Management, Dagnan said she's still most proud of serving as owner of the Knoxville staple.

"My favorite accomplishment is that I have kept my husband's business running strong for the last 12 years without him," she added. "I still have his support at home, but I have been able to manage customers, salespeople and installers through some of the hardest times we have seen, economically."

Beautique

*a unique anti-aging,
wellness experience
for women*

Shara LaTorre, RN, owner of Beautique Medical Anti-Aging Clinic at 10542 Kingston Pike, seeks to offer a unique anti-aging and Wellness experience for women.

She wants to make the clinic more focused on recognizing the individuals inner beauty and unique outer beauty rather than just injecting the patient with Botox or fillers and sending them on their way.

"There're a lot of Aesthetic providers in this area," she said. "This area is actually pretty saturated, so what I wanted to do is raise the bar...take Medical Aesthetics to a different level by implementing safety standards, skill, artistry, education, and the latest technology... make it more individualized and patient specific."

It starts on the patient's first visit at a free consultation to the treatment and subsequent follow-up visit.

"We take the time to listen to the patient," LaTorre said. "We get to know the patients beauty and wellness goals and together develop a systematic approach to meet those goals." Botox, if injected improperly, can just give this blank frozen look or induce odd movements with expression "We don't want to do that," she said. "We want the patient to still look like themselves just a more youthful, softer, smoother version so our motto came to be: 'Be You, Only Better.'"

To meet our patient's individual goals, we develop a very detailed and systematic plan of care for each and

every patient... We combine safety, skill, artistry, and the latest technology to help them be the best version of themselves."

Comprised of some of the area's best physicians, nurse practitioners, registered nurses and licensed aestheticians, Beautique is a state-licensed medical anti-aging and wellness clinic, providing a one-stop shop for beauty and wellness, from a full injection clinic to full anti-aging and wellness services.

"We are proud to be a complete anti-aging and Wellness clinic offering Botox Cosmetic, NewTox, fillers, weightloss management, cellulite removal, stretch mark removal, full pharmaceutical skin care services, hormone replacement therapy, vampire facials, which is using patient's own blood and taking its growth factors, to rejuvenate the patients' bodies, and vitamin drip therapy, just to name a few" LaTorre said.

The clinic also provides Trade-marked multimodality techniques that give results you can achieve no where else and non-surgical face and body lifts. The Beautique Brazilian Butt Lift, which also is non-surgical has become one of their most famous procedures next to their unique technique for lip augmentations providing soft natural results. "We also offer some extras such as spray tanning; eyelash extensions and lash lift and tinting; laser hair removal; facials, and body wraps.



"Even our facials are taken to the next level," she said. "We use expertise and pharmaceutical-grade products that leave you with glowing, flawless skin."

"We have a multi-modality approach to each service to achieve results that no one else is achieving in this area."

"We are very well-known for our lip augmentation, and we have become very well-known for correcting not-so-good results from other providers." "I am thankful for the compassionate, kind, caring, skilled team that we have now ... it's been a difficult journey to find the top notch team I now have" says Shara "

Beautique is open from 9 a.m. to

5p.m. Mondays, Thursdays, and Fridays; 9a.m. to 6p.m. Tuesdays and Wednesdays and 9a.m. to 3p.m the first Saturday of each month; closed Sundays

Appointments can be booked by e-mail at beautiquemedical@gmail.com, online via our website @ beautiquebeautiful.com, via Instagram @ [beautique.medical](https://www.instagram.com/beautique.medical), via Facebook @ Beautique Medical Anti-Aging and by calling 865-297-8563, 865-392-1944. However, LaTorre said, "We like for you to call."

"We really like to talk to you. We want to connect one on one with you." "You matter to us"



Cindy Doyle

Agent

State Farm

865-690-6300

www.cindydoyle.com

Cindy Doyle joined State Farm as an insurance agent in Fort Walton Beach, Fla., 1988, and was promoted to a leadership position in 1995.

The graduate of Auburn University spent nearly a decade serving the company in a variety of capacities, including as the assigned project chair for the President's Office and Chairman's Council in Bloomington, Ill., and Vice President - Agency in Cincinnati, Ohio, before deciding to return to her role and passion as an agent in 2004, when she settled in Knoxville.

In addition to working as an insurance agent, Doyle is securities and mortgage licensed.

"Everybody knows me as a State Farm agent who helps them with home and car insurance, but I also help people plan for retirement and do a lot in the financial services arena," she said.

In her 33-year career, Doyle has successfully run one of the largest State Farm agencies in the state of Tennessee and has been a continual qualifier for the highest level of the company's Ambassador Club, as well as for Chairman's Circle (top 2 percent) and President's Club (top 50 of 19,200 agencies).

Doyle attributes this success to her habit of focusing first on others' success and needs.

"I think if we all, as women business leaders, continue to put others first and have an outward focus in serving our customers, in serving our employees and serving our community, as well as serving our families, then our own mental health and success falls into place," she said. "Because when you focus more on other people and helping others, it's so satisfying. It's so personally gratifying and you find the purpose in your life."



Penny Ellison

Owner

Mr. Handyman

(865) 293-0080

mrhandyman.com

Penny Ellison worked in the flooring industry before she and her husband Allen decided to open a Mr. Handyman franchise in Knoxville when the economy tanked in 2009.

"Knoxville's been really good to us," said Ellison. "We're going into our 13th year now so we've grown every year because basically we didn't have any other choice but to grow."

Initially, Ellison focused on the behind-the-scenes aspects of the business, but when her husband passed in 2019, she said she found herself in "uncharted territory."

"I decided I was going to keep this business because it's like family," she said. "It feels like I started a new business because I'm still learning how to do all the things that it takes to run a business."

Since it's opening, Mr. Handyman of West Knoxville has received numerous designations, including Franchise of the Year for three years, as well as being named a Top 5 Mr. Handyman franchise out of nearly 200 locations across the United States and Canada.

"There was no Mr. Handyman in this area at all and we took it from the beginning to now and we're still thriving and Knoxville has made that happen for us," noted Ellison. "We just strive to make sure that we do everything that we possibly can to make our customers happy."

Vikki Felts has been selling real estate in East Tennessee full-time for the past 16 years. In 2005 Vikki became a REALTOR, and in 2012 she received her Brokers License. Before that, she worked in Richmond, VA, with onsite sales. Vikki has earned the accredited "Buyers Agent Rep" designation; and has also received the GRI designation, which is in-depth laws & business practices. Vikki is also a relocation specialist. "Growing up in East Tennessee & getting the opportunity to come back here to sell this beautiful land that I grew up around has been such a blessing. Daily I get to interact with the people who also love Knoxville and its surrounding areas," states Vikki.

Hearing why they love the richness of these valleys and mountains makes her proud to be a homegrown real estate broker in this area. Vikki understands the community and the people who call it home. From the UT football games to the local bookstores and coffee shops around town to the Buddy's Race for the Cure downtown Knoxville is a special place that she is proud to call home. That's what it takes to be a local Real Estate expert truly. Not just expertise in negotiation & marketing, but a love & understanding of our community & the people who live here. When Vikki is not working, she loves to be outdoors in this beautiful area. Growing up with a large family, they lived on a tight budget which meant finding things to do that didn't cost money. All of her life, Vikki has loved hiking these mountains. Boating these lakes. Camping these back hills. Riding horses on the farms & picnics in the valleys. As an adult, she still loves those same things. I love to take long, slow runs when time allows & RVing when more time allows. Vikki loves her home & landscaping. Flower gardening is a passion that she is also in love with! Vikki also has a love for dogs & yes, she also loves cats, her faith, her family, and traveling this beautiful country that she states, "We all seem to take for granted." One thing Vikki has learned in this life is to find people who inspire you & spend time with them. If you are looking to buy or sell real estate in Knoxville or the surrounding area, call Vikki Felts to help inspire you to fulfill your goals & dreams.

"Experience, dedication & a commitment to love what I do. That is just one reason to choose me to stand by your side - it's the foundation of everything I do."



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feltsv@gmail.com | vikkifelts.com

CONNECTION. COMMITMENT. COMMUNITY.

COMMITTED TO OUR COMMUNITY

KIM FRAZIER



"From the very beginning, we are meant to help each other, need one another, and be in a community," says local citizen advocate and servant leader, Kim Frazier and that is exactly what Kim has been doing for most of her adult life...committing her time to strengthen communities in Knox County.

From the day that Kim Frazier unloaded her car at the University of Tennessee's married student housing with little more than her orange-loving husband Russ, and 20 copies of her young, yet extensive, resume, she has been finding ways to connect.

Kim longed for ways to contribute to her new hometown. So, Kim did what she was built to do...looked for ways to connect, grow, and succeed, and now 25 years later, she is still connecting, growing, and learning how to define her own success in helping others.

For Kim, that means committing her full attention to addressing community needs and concerns. "Taking care of the people and place I call home has given me great joy and fulfilled my life in ways that I can't explain. Helping folks replace a stop sign, initiating efforts to build new schools, coordinating events for local nonprofits, assisting a neighbor resolve a stormwater issue, bringing attention to road conditions, or expanding career readiness for our youth...we can help each other and strengthen our communities by simply doing our part, and then doing a little more." Kim's idea of 'pressing in' and 'doing a little more' has taken her all over Knox County.

"Our great county is made up of dozens of unique communities with differing needs and visions...and sometimes, they just need someone to shine a light on them. I have connected with citizens in every corner of our county by facilitating relationships, helping communities understand local government processes and capabilities, and assisting them in advancing their initiatives. Listening is critical." As the founder of several organized community groups, Kim Frazier has made helping people a way of life.

Kim has experienced community in friendships, family, career, neighborhood, our schools, and so many other places. "We can find community everywhere if we just look. We find community in the places we work, or the recreational areas that we visit, even the places that we eat. Being part of your community connects us with others, provides us with opportunities, gifts us with a sense of responsibility, and gives us a sense of belonging."

"Whether you are looking for ways to share your time and talents or starting your own business, Knox County is full of incredible ways to serve and strive for personal and professional growth. The important thing is to actively look for ways that you can contribute, and in return grow the community you live in."

After meeting Kim, you know she firmly believes in sharing ideas, lending a hand, getting involved, and that Knox County has a place for everyone!





April Finster

Specialist /
Agent / Owner

Cyan Medicare & LTC

865-622-2265

april@cyanmedicare-ltc.com

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You can be confident that you've selected the right Medicare plan by meeting with April. For over 20 years, she has assisted clients with Supplements, Advantage Plans, and Prescription Drug Plans.

"People often remark that they're highly educated, but they can't figure out Medicare", comments Finster. "I always reassure them that it's not them – it's just inherently complicated!"

April first explains how these programs work. Then she outlines alternatives so that you can make informed choices. Once Medicare is taken care of, it's good to review Long Term Care (LTC) options, as Medicare does not cover most LTC costs.

As an independent agent, April offers many high-quality plans. She does not charge for her services, as insurance carriers compensate her for time spent. April welcomes new clients and offers appointments either virtually or in her Farragut office at 11826 Kingston Pike, Suite 230.

"It's a family business," says April. "We love helping people, and this is a business where we can do just that."



Debby Funk

Owner

Embroidery Boutique

(865) 392-1024

embroideryboutiqueknox.com

Debby Funk spent years as a hair and makeup artist in South Florida, Atlanta and New York City before taking over her parents' embroidery business in 2020.

Originally from Florida, Funk, who first started working for the Embroidery Boutique in 2006, said her parents opened the business in Boca Raton in 1989, and relocated it to Tellico Village in 2005. In 2014, the business relocated again to its current storefront at 141 Brooklawn St. in Farragut.

"I am very honored to be able to carry on my mother's legacy," said Funk. "I am eager to see where I can take this company in years to come."

So far, Funk said the best part of ownership is collaborating with customers.

"We love making everything more personal with a personalized gift," she said, noting that Embroidery Boutique can do anything from monogramming and embroidery to laser etching and engraving. "We specialize in company logos, but also allow one item orders."

In addition to the boutique, Funk said she also plans to launch a new beef jerky business, Funky's Meat Snacks, next year.



Angela Floyd

Owner

Angela Floyd Schools

865-675-9894

angela@angelaflloydsschools.com

With passion and a dream to share her life-long love of music and dance, Angela Floyd opened Angela Floyd Schools in 1997 in West Knoxville and expanded in 2008 with a second school in North Knoxville, both offering a full music program.

"My parents put me in ballet and tap lessons at the age of three knowing it was my passion, but probably not knowing it would be my life," she said. Angela Floyd Schools is more than just great dancing, it is a full music and performing arts school offering classes to students from preschool to adult. This year it has expanded the Performing Arts Program, a fine arts-based curriculum for ages 3-5 preparing children for kindergarten.

Her recipe for success: "Be prepared, have experienced mentors to guide you and give the exceptional customer experience if planning to open a business."

For information call 865-675-9894 and visit www.angelaflloydsschools.com.



Carolyn Levy Gilliam

Attorney

McDonald, Levy &

Taylor, PLLC

Phone: 865.966.4343

carolyn@mltlaw.com

A Top Attorney in her field

Carolyn Levy Gilliam is a graduate of the University of Tennessee College of Law. She primarily practices in the areas of wills, trusts, elder law, conservatorships, probates, business matters, and litigation regarding these areas. She was named as a Top Attorney for 2021 in the Knoxville Cityview Magazine in Social Security Disability, Elder Law, and Adoption, as well as a Best Lawyer: Ones to Watch in America for Elder Law, Litigation - Trusts and Estates and Trusts and Estates.

She and her husband, Eric, and two young kids live in Farragut. Carolyn is a Board Member of the Dream Connection, Inc., an all-volunteer organization that fulfills the dreams of children that have life-threatening illnesses. She is also the President and Chair of Legacy Housing Foundation which provides services, support and community for affordable housing. She is also an active partner of Shoreline Church.



Haley Green

Knoxville Afterschool
Director

Camp Big Fish

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Sharing her love for Christ in an open environment

Haley Green served in the Marine Corps before relocating to Knoxville and taking a job as the Knoxville Campus Director of the afterschool program at Camp Big Fish.

Green says a major perk of the job is being able to share her love for Christ in an open, faith-based environment.

"It's just a different world these days so it's good to be able to have a job where you can openly talk about your faith and Christ and all the things that He's done and not get in trouble for it or have to be shunned for it," she said.

In addition to her career with Camp Big Fish, Green, who received an Environmental Science degree from the University of Tennessee, is a mother to 9-year-old Noah, which is her greatest achievement of all.

"I did 4 years in the Marine Corps, became a mother, had a home built and have a career and I just turned 30 this year, so I'm pretty proud of myself for accomplishing all that before 30," she noted. "I feel good about my life and what I've done."



Stephanie Grubbs

Realtor

Heritage Realty

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heritagerealtyknox.com

Stephanie Grubbs spent over 20 years as a hairdresser and salon owner before joining the real estate industry 7 years ago.

Grubbs, who's worked as a real estate agent and property manager at Heritage Realty for the last 5 years, specializes in residential sales across Knox County. Several of her rentals are located in the downtown area.

"I manage numerous properties there," she said. "I help people new to the area and familiarize them with our city."

Grubbs noted that she spends extra time staging the home and making it look its best for showings.

"I work closely with a contractor and often we can get homes fixed up and ready for the market," she added.

The best part of the job, Grubbs said, is helping clients navigate through the process of real estate transactions.

"Managing property and buying or selling a home can be very stressful and that is part of my job to take on that stress so my clients don't have to," she said.

A native East Tennessean, Grubbs attended East Tennessee State University and moved to the Knoxville area 23 years ago. She has two teenage sons and enjoys outdoor activities like hiking, running, kayaking and biking.


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Rachel Hacker

Co-Owner,
Chartered Retirement
Planning Counselor

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Rachel J. Hacker is a Chartered Retirement Planning Counselor and co-owner of Creekside Capital, Inc.. With more than 20 years of financial services experience, Rachel has an intricate understanding of wealth management and retirement planning. She understands that each client is unique and that each stage of life calls for a different financial strategy. She creates strong trusting relationships with each client, develops a tailored financial plan that is specific to them, and aligns the plan with the clients' individual goals and values. Rachel's dedication, sincerity, and precision add promise to her service and grant financial confidence for her clients.

A native of Michigan, Rachel earned her Bachelor of Business Administration with a Major in Finance from Belmont University in Nashville, Tennessee. Prior to co-founding Creekside Capital in 2000, Rachel worked for Merrill Lynch in Brentwood, Tennessee and Raymond James in Knoxville, Tennessee.

Rachel is an active member inside and outside of her community. She is a member of the National Association for Women Business Owners and the Treasurer for the Board of Trustees at The Episcopal School of Knoxville. Rachel supports Girls Inc., the Friends of the Knox County Public Library, Knoxville Opera and many other local organizations.

Rachel is an avid reader and enjoys exploring with her family and her two big yellow dogs. Her favorite places include the Maasai Mara National Reserve in Kenya and the South West Coast Path in England. Her favorite book is Factfulness, by Hans Rosling.



Stacey M. Handel

Owner

Garde Bien SpaSalon

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Hair & Scalp Hair Loss Specialist

Handel's career spans over 40 years as a top hair makeover expert. Her entire career focus has been on the betterment of women. In addition to Garde Bien's full service salon the business specialize in 100% human hair wigs, partials and wearable solutions for women with temporary or permanent alopecia. Offering wearable day & night solutions for active women in sports, swimming and can rock a great ponytail. For extreme or total hair loss the CNC custom-made prosthetic is exclusive to Garde Bien; created for a perfect fit with a 3-D printer by Cesare Ragazzi of Italy.

Introducing this fall: Trichology; providing unique scalp and hair treatments to Tennessee. Certified Trichologist Jenn Crews will be scheduling consults at the first Knoxville Hair & Scalp Clinic opening in Farragut Tennessee this fall.

Handel is a published author and public speaker on solutions for hair loss and national educator, a Certified Master thru The American Hair Loss Counsel.

"We have a passion for women who are loosing hair for any reason".

Affiliations: AHLIC, PBA, NAAF, CWHL and Wig-4kids.

If you or someone you love has thinning hair, visit their web site to get started by completing a consult form. Garde Bien SpaSalon is located at 12752 Kingston Pike, or visit the website www.gardebienhairloss.com



Zenia Hartsfield

Office Manager Assistant

Josh Hemphill

State Farm

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Offering bilingual assistance

Josh Hemphill's State Farm Office Manager Assistant, Zenia Hartsfield, has been in the office since it opened six years ago. She loves the flexibility her position allows her to have so she can spend time with her three children, Jacob, Daniel and Maya. "Josh is awesome," she says about her boss. "He has two kids of his own so he understands the need to be flexible."

As a State Farm Representative, Zenia helps people with services in all areas. This give us an opportunity to really help clients in areas they never expected. Such as life insurance and income protection! But Zenia is even more talented as a bilingual asset in the office. "We are getting more and more business from the Spanish-speaking community, and I love having the ability to help whoever I can."



Marcelle Hazari

Owner/Operator

Postal Annex

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A Unique One-Stop Shop

Following retirement from Walmart after working in management for 31 years in three states, Marcelle Hazari's dream was to own and operate her own business. In April 2015, she opened Postal Annex store in the Cedar Springs Shopping Center in Knoxville. With her extensive experience in retail and in customer service, it was not hard for her to select the right national and local merchandise to carry in her store.

Postal Annex is an authorized shipper for DHL, FedEx, UPS and USPS. The store offers private mailboxes, passport photos, various greeting cards, Naked Bee products, Melissa & Doug toys, Z's soaps and candles, notary public and digital fingerprinting. The store IS a one-stop shop for a wide variety of services and gifts for anyone from newborns to 107 years old!

After more than six years, "I personally know and appreciate all my customers as I always offer them smiles and helpful assistance," Marcelle said. She and husband Al, who helps in the store, are blessed and are especially proud of their three adult children. Finally, the Hazaris invite you all to come by and be surprised by the extra care, excellent personal touch and genuine friendship!



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Robin Ann Aggers

Realtor

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Wallace**

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robinaggers@gmail.com

Service with a SMILE

Robin Ann Aggers has been a top-producing Realtor for Coldwell Banker year after year. She has a positive and “get it done attitude”. No Excuses. Robin loves sharing her knowledge, leadership, and communication skills with everyone she meets.

Robin continues to educate herself in her profession by adding designations and certifications to her portfolio. She is the past President of the Women’s Council Knoxville Network, on the Realtor Party committee as a major contributor, and a committee member of Child’s Help Knoxville!

She loves serving her clients with impeccable service. It is easy to see Robin truly enjoys her job and you will always get amazing Service with a SMILE.

In addition to her life in real estate and her community, Robin Ann is very proud of her family life. She is married to her husband Ken for 28 years and enjoys time with both of her adult children and her adorable grandson Theodore Jedison Aggers. She is blessed with all the wonderful things God has offered her. She is always giving back to the world and lifting people up to their highest potential. All with a big SMILE on her face.”



Caroline Badgett

Realtor

Coldwell Banker Wallace

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Knoxville, TN 37934

Who cares? Caroline does!

It is a crazy world right now and the housing market is no exception. The unprecedented market and the challenge of finding competent professionals make many people feel like they are in the middle of the ocean in a flamingo raft! When it comes to the biggest investment you will probably make, you will want to make sure you have someone who not only has an exceptional track record but who also looks out for your interests!

Caroline Badgett stands out among the many agents in the area. The people voted her as their Realtor of choice in this year’s farragutpress Reader’s Choice awards and she remains the #1 Coldwell Banker Wallace agent for the second year in a row. Caroline is competent, knows, and retains the best relationships in the business (lenders, inspectors, handyman/contractors, etc) AND she cares about her clients! She would love to help you with any of your Real Estate needs.



Robin Bingham

Realtor

**Coldwell Banker
Wallace**

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Robin Bingham spent 25 years as a tax accountant before deciding to embark on a new career in real estate.

In the two years since joining Coldwell Banker Wallace, Bingham has received the Graduate Realtor Institute (GRI) designation and was named a Top Producer in 2020.

The best parts of the job, she says, are having the opportunity to meet new people and helping clients land in their next stop on life’s journey.

“I will do my very best to help you find what you are looking for, no matter how long it takes,” said Bingham. “I will make it an easier, less stressful process. I will hold your hand through every detail and answer every question. I am with you in the beginning, during the process and the end. And anytime you have a question after, I will be there. I love this chance I have been blessed with.”

Born and raised in Knoxville, Bingham, a mother of two grown boys, is a graduate of Farragut High School and Pellissippi State University.



Rossy Casillas

Realtor

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Rossy Casillas was born and raised in California with Mexican parents. She is the mother of 4 amazing kiddos. Rossy speaks fluent Spanish and English. She has been in Knoxville since 2003 and loves Knoxville; Rossy believes that it is the best place to raise your children and start a family. She loves the hospitality, Church, and family-oriented people. Rossy is passionate about Real Estate, and it gives her so much pleasure and satisfaction when families reach their goals.

She has been working at family businesses since a very early age. Rossy was seven years old when her family started selling produce. Following that, she sold to restaurants and markets. She then became a Real Estate agent to use her many years of negotiation life skills to get the best results which is what her clients are looking for. Rossy also likes helping the Hispanic community and all of East Tennessee achieve their goals, their dreams.

“My parents never had any guidance or help, and they thought that buying a home was an impossible dream that would only stay at that, a dream. When I get to help a family buy their new home when they thought it was not even possible, it is fulfilling. It is like a reward for my parent’s hard work and sacrifices over and over.” Rossy is here to guide her clients through this new home buying process. She enjoys being someone her clients know they can trust and someone they know is working for and with them.



Julie Dayton

Realtor

Coldwell Banker Wallace

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Julie Dayton came to this little city in 1982 for the World's Fair and never left! A love of the Smoky Mountains and East Tennessee developed, as well as long good standing relationships with its people.

Julie managed a picture frame shop Art & Frame Outlet in Farragut for 26 years. With an eye for design and staging, she always goes above and beyond on every project. Julie stages her listings to sell quicker and to bring in more profits for the seller. She is very prompt and ready to help with whatever comes along. This is a very demanding market. Julie stays on top of every part of the project.

Your favorite realtor for 14 years! Top Producer Coldwell Banker Wallace 2020.



Patti Ettien

Realtor

Coldwell Banker Wallace

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Helping clients fulfill their needs and wants

Patti Ettien began her real estate career with Coldwell Banker Wallace over ten years ago after moving back to the Knoxville area. Since that time, she has earned her ABR, GRI and SRES designations and has become a Multi-Million Dollar Producer.

Patti enjoys helping her clients fulfill their needs and wants for their "first" home or their "next" home as families grow or downsize. She is still working with Sahel Naimy on the Jackson Crossing subdivision project and enjoys helping the builder with the many selections needed for interior and exterior materials. According to Patti, the best part of her job is working with so many wonderful people who become friends, not just clients.

Patti and her family have moved many times to various cities and countries, but she is happy to say that she has enjoyed every minute of the time spent back in East Tennessee by living closer to friends and family while enjoying the mountains, the lakes and of course, the Tennessee Vols.



Julie Ford

Realtor

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"Sell your House with Confidence"

The Wall Street Journal has even noted how frantic our local real estate market has become, naming Knoxville as #1 in the country for "Metro Areas with the biggest profits by percentage change 1Q 2021". That percentage increase is 122.1%; Nashville came in 3rd in the same report at 92.1%.

Our area has many new residents joining us from all over the country The "secret" is out that East TN is a beautiful and overall affordable place to live.

As a 28 year resident of Farragut, Julie Ford understands all our community has to offer. She and her husband Maury have raised their four children here and have been active community, church, and school members.

In the rollercoaster year that was 2020, Julie was named to the prestigious Top 25 company-wide for Coldwell Banker Wallace, a trusted name in the local, state, national, and international real estate industry. The company has over 400 Realtors serving East TN.

Call or email Julie today for a complimentary home valuation report of your property 865-719-5525 or sellorbuywithjulie@gmail.com

Julie is proud to be a member of KAAR, TAR, NAR and has obtained many designations and recognitions during her real estate career.



Teresa Guy

Realtor

Coldwell Banker Wallace

Client Hotline: 865-591-6095

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Teresa.Guy@ColdwellBanker.com

The nicest "Guy" in real estate!

Teresa K. Guy is the nicest "Guy" in real estate, earning praises from clients since 2004. Teresa is a lifelong Knoxville resident who is passionate about the unique amenities of East Tennessee and who is proud to be affiliated with Coldwell Banker Wallace. She considers real estate continuing education an essential component of providing excellent service to her clients, and to that goal, she has earned several certifications and designations, including the C2EX Endorsement from the National Association of Realtors, along with her GRI, CRS, e-PRO, AHWD, MRP, RENE, and TAMREC. Locally she has been SMART Home Certified and is a Historic Homes Specialist.

She works with buyers and sellers and strives to make the complicated real estate process as smooth and stress-free as possible. "It is my goal to provide the highest level of service to my clients, to really listen to their needs, to set realistic expectations about different phases of the process, be proactive, and to continually keep clients informed," Teresa says of her business model, "oh, and I promise to throw a little humor in, to keep things light, where I can."

Even in today's market, where it seems homes are selling with ease, experience is more important than ever, to navigate through all the terms of each offer, to know which offer to negotiate, how to hold it together, and how to put it back together when faced with unforeseen challenges, and how to write the offer for the buyer that can win. That's why she is grateful for the additional knowledge that comes with each transaction, so her clients instantly benefit.



Cathy Johnston

Realtor

Coldwell Banker Wallace

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Relocated and acclimated, Johnston is thankful

After working 29 years in Chattanooga in real estate, Cathy decided to relocate to Knoxville 4 years ago to be closer to family. It made perfect sense! Having grown up in West Knoxville and going to West Hills Elementary, Bearden Middle and High School and on to UT, the reunion of friends and acquaintances has been sweet.

"I have had to get to know parts of Knoxville that had changed drastically while I was in Chattanooga, but essentially, after a short amount of time I was acclimated. I am thankful for the trust and business I have received and look forward to helping those that need assistance in the future. At Coldwell Banker Wallace, we want to be your trusted real estate advisor."



Libby Lowe

Realtor

Coldwell Banker Wallace

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www.BuyOrSellWithLibbyLowe.com

Libby Lowe and her family have lived in the Farragut area since 2006. All four of her children have attended the Farragut area school system. Libby has enjoyed volunteering and being active in the schools over the years. She states that she loves the greater Knoxville area, the Vols, and all the amenities East Tennessee offers.

Libby is excited to be part of the Coldwell Banker Wallace Farragut family as a Realtor and looks forward to helping everyone with their real estate needs. Libby would love to share her local area knowledge and expertise to help everyone on their real estate adventure.

In addition to having her Tennessee real estate license, Libby holds an MBA in Management, Bachelor of Science in Professional Studies, and an Associate of Science in Legal Studies. Libby is also a member of the Knoxville Area Association of Realtors, the Tennessee Realtors, and the National Association of Realtors.

Please contact Libby Lowe at 865-966-1111, 407-590-6113, or BuyOrSellWithLibbyLowe.com with all of your real estate needs.



Summer A. Munyon

Realtor

**Coldwell Banker
Wallace**

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summermunyon.com

Counseling about homes

Summer Munyon sold real estate in Tallahassee, Fla., before moving to Knoxville in 2012.

Prior to her real estate career, Munyon, who now works for Coldwell Banker Wallace, received a bachelor's degree from The University of Tennessee and a master's degree in clinical psychology from Middle Tennessee State University.

She also served as a Knox County foster parent before joining the real estate company in September of 2018.

"I enjoy counseling people, but I also enjoy homes," she said. "So it's a privilege to counsel people about homes."

Munyon says the best part of her job is definitely "the thrill of the hunt."

"Real estate is an adventure, and I enjoy the challenges of an adventure," she said.

Munyon was named Rookie Realtor of the Year in Tallahassee, and also sold over \$10 million in real estate last year with Coldwell Banker Wallace.



Sahel Naimy

Real Estate Broker

**Coldwell Banker
Wallace**

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Dedicated to my Profession and to ...YOU!

Sahel has been in residential real estate for the past 21 years and with Coldwell Banker Wallace since 2004.

"I take pride in my profession and I am honored to be helping my clients achieve their real estate goals. Honesty, establishing trust, going the extra mile and mutual respect is what can be expected of me when I am representing my clients".

A Platinum Multi-Million Dollar Producer, Naimy is also the co-listing agent with Patti Ettien at Jackson Crossing Phase IV, a low maintenance new construction community in Lenoir City. Naimy's extensive experience and negotiating skills helps buyers put their best foot forward in a multiple-offer situations and guide sellers with facts and information to obtain the highest value in this tight market.

Naimy is a Certified Residential Specialist (CRS), Graduate Realtor® Institute (GRI), Seller Representative Specialist (SRS), Accredited Buyer's Representative (ABR), Senior Real Estate Specialist (SRES), Military Relocation Professional (MRP), Cartus Network Affinity Specialist (CNAS) and back up broker at Coldwell Banker Wallace Farragut office. Sahel can be reached at 865-765-1961 or sahel.naimy@coldwellbanker.com



Mary Parsons & Kara Scheetz

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Mary Parsons first joined Coldwell Banker in 1994, and later earned her broker's license in 2004.

"I got into the business because I love meeting new people and helping them achieve their desires, but it has never been a part-time job for me," explained Parsons. "I made a career out of it."

Working alongside Kara Scheetz to serve Knox County and surrounding areas, Parsons said their goal has always been to truly listen to clients and help them find the perfect home that they love returning to at the end of the day.

"I had several realtors in the past that really didn't listen to what I wanted," she said. "I wanted to be different -- to really enjoy looking at homes with people and listen to their wants and needs and to help them decide which house will feel like a home to them."

Fortunately, Parsons said this focus on forging genuine relationships with clients is apparent throughout the entire team at Coldwell Banker Wallace.

"I am proud to work for them," she said of the real estate company. "Their reputation in Knoxville is one of the best, and that's why I have been with them for 27 years."



Courtney Sanford

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Formerly an elementary school teacher, Courtney Sanford joined Coldwell Banker Wallace in June after taking time off to have her twins in the fall.

"I decided I wanted to serve my community in a different way with real estate," said Sanford, who works on her father-in-law's team, the Bobby Sanford Group. "It has been so nice having my father-in-law's 15 years of experience in real estate to help guide me on this new adventure."

So far, Sanford says the realtor role has been a great fit for her, as she can help people find the perfect place to call home.

"I'm a big believer that our most precious memories are made in the home, and helping families find their home brings such joy," she said. "I really don't think of this as a job, but more of a way to get to know people, serve them and help them to make one of the biggest and most special purchases of their lifetime."

Sanford, a Knoxville native, currently lives in Powell with her husband and three daughters. In her free time, she enjoys traveling and enjoying the local area.

"But home is our favorite place," she said. "I love people and my community. Friends and family are everything."



dori pavlovsky

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Coldwell Banker Wallace
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A House Lady House is a Happy House

dori pavlovsky's mission since becoming a licensed full-time real estate professional 43 years ago has been to help people.

Using experience, patience and knowledge dori helps Buyers and Sellers find Happy Homes! Her clients get the same loving care her Family does.

dori, aka "The House Lady" (because Pavlovsky is hard to pronounce) has been part of the Coldwell Banker Wallace Family in Farragut since 1989.

dori is a Relocation Specialist, Certified Stager and Broker. She holds the Certified Residential Specialist (CRS) and Graduate REALTOR® Institute (GRI) designations.

Finding a new house should be a fun and exciting experience. Call dori for your Happy House!



Kim Watts Sanford

Realtor
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Kim is a native of Knoxville and has lived in several areas, including Karns, Powell, and now lives in Farragut.

Kim, the owner of WattsBoyd Reporting, a court reporting firm doing business in Knoxville since 1988, is excited to join the Bobby Sanford Group with Coldwell Banker Wallace. Partnering with Bobby and daughter-in-law, Courtney Sanford, she looks forward to working with clients to find the perfect home for them.

You will find Kim enthusiastic, attentive to detail and knowledgeable about all aspects of real estate. She is proud to be a part of Coldwell Banker Wallace.



Deborah Saunders

Realtor

**Coldwell Banker
Wallace**

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Different type of teaching

Deborah Saunders was a teacher for 32 years both locally and in the UK. But when her youngest moved away for college, she knew it was time for a change. "Real Estate, a lot like teaching, involves negotiation, research, communication, trends, engaging activities, advice, customer satisfaction and the occasional Kleenex," Deborah explained. So she embarked on her current adventure as a real estate agent with Coldwell Banker.

Deborah loves helping people, it's her favorite part of the job. "It's a different type of teaching, but it's still teaching, and people want to be well-informed when they are investing so much money on something. It has the same level of importance as decisions involving their children," she says.

Deborah loves working with first time homebuyers, those who have never bought a house before, because there's a lot to experience and plenty of excitement to go around. "Return customers are also enjoyable because you already know what they like and don't like, and you get to help them to the next stage, whether it's downsizing or expanding," she elaborated. She mentioned that in real estate, the toughest part is getting everyone on the same page and to the closing table, but it's worth it all to help people.



Barbara Stevens

Realtor

Coldwell Banker Wallace

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Barbara Stevens is More than just an agent; I'm "YOUR" Realtor!

As "YOUR" real estate professional, Barbara provides the highest quality of services using her 25 plus years of experience in relocation and real estate, marketing skills and local real estate knowledge to quickly earn your confidence, trust and respect. Barbara will listen to your needs and work hard to look out for your best interest. She will guide you through the whole process to get the results you expect and deserve.

Licensed since 2001 and having relocated a few times herself she puts personal experience and the Coldwell Banker advantages to work for you.

"After all, home is where your story begins and let me help you begin your story!"

-Barbara Stevens



Cathy Storm

Realtor

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Wallace**

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There Every Step of the Way!

Cathy Storm is a full-service, licensed Agent with Coldwell Banker. Cathy is a top-producing dedicated Realtor that serves the Knoxville area specializing in home sales and purchases. She believes in "good old-fashioned hard work," integrity, and working with everyone equally and fairly.

Cathy began her real estate career in South West Florida, specializing in Community and New Construction Real Estate sales. She is very excited to call Knoxville her final home after relocating here in 2007. It is here where Cathy spends her free time with her dog Maggie, taking spin and yoga classes, and walking the neighborhoods of Farragut. With her passion for this area and real estate, she brings enthusiasm and knowledge of what makes this area an excellent place to live.

Whether selling or buying, Cathy will be there every step of the way to make your overall experience one of ease and complete satisfaction.



Cherie Sydes

REALTOR®, ABR®

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Cherie Sydes is a native of Knoxville, TN and has lived in several parts of the area, gaining familiarity with the changes and growth in and around Knoxville. Having had strong ties to the East Tennessee area and her passion for helping people give Cherie the ability to be creative with the home buying/selling process. Cherie has worked in the Real Estate industry for more than seven years before launching her career as a licensed Real Estate Agent giving her more than a decade of experience. This invaluable insight has provided Cherie with substantial exposure to many aspects of the real estate industry.

Raised to be resilient and a hard worker with a winning attitude, Cherie believes in integrity and reliability in her everyday life and professional career. Her goal is to make your buying/selling experience as easy and stress-free as possible.

Cherie's Pledge: "Whether you are buying or selling, I will dedicate my complete attention and honesty every buyer and seller deserves!"



Rhonda Thompson

Principal Broker

**Coldwell Banker
Wallace**

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Rhonda@cbww.com

Rhonda Thompson began her real estate career in the summer of 2016 as a real estate professional with the Bearden Office of Coldwell Banker Wallace. A native of Evarts, Kentucky, she now considers Knoxville her hometown.

Before becoming a real estate professional, Rhonda worked in the coal industry for twenty-eight years in positions ranging from quality control, all aspects of accounting, contract maintenance, and human resources. During this time in her professional life, she gained valuable knowledge about working with people as well as how to identify and provide solutions for complex challenges as they arose.

In mid-2020, Rhonda joined the Coldwell Banker Wallace management team, assuming the position of Principal Broker at CBW's Farragut Office. In this role, she brings fresh insight and perspective along with support and guidance to 80+ of the company's stellar sales professionals. She is passionate about helping agents bring their career goals to life.

Says Rhonda, "We have a unique culture among our agents. Their passion for knowledge, growth, and excellence is unmatched in the market. We desire to create exceptional experiences for all those we serve."

Rhonda understands the power of home and the important role that real estate agents have in their clients' lives. She believes a house becomes a home when someone loves it and considers it a great honor to be part of that meaningful process.

In her free time, Rhonda enjoys gardening, traveling (especially trips to Walt Disney World), the beach, and hiking. She also loves to spend time with her family, including being fun Auntie Rhonda to her nephews.



Anne Williams

Onboarding Concierge,
Broker, Certified Coach,
GRI, HHS, SRS, Realtor

**Coldwell Banker
Wallace**

865-599-8548

anne@coldwellbanker.com

www.TheRealEstateStalker.com

Assisting clients and training agents

My priority since 2002 (19 great years!) is to make each transaction smooth, enjoyable, and excellent in every way. Managing, training, and brainstorming to resolve the most complex issues while serving as Principal Broker of our Farragut Office for five years, prepared me to even better care for my own clients. It is a joy to attend my real estate clients once again by "stalking the real estate market" for your best interests.

During 2020, CBW proactively implemented the best practices for equipping our agents to meet client needs safely. This resulted in the rapid increase of many transferring/new professionals, and creation of the Onboarding Concierge position. In addition to assisting my clients, I now have the honor of training our agents in the ever-evolving systems and platforms that have kept CBW strong for almost 85 years.

Call me and let's begin your next real estate adventure!



Debbie Yankey

Realtor

**Coldwell Banker
Wallace**

865-966-1111

865-414-8818

debbie@debbieyankey.com

Reflecting on What is Important

Being a Realtor over the past 25 years has given Debbie Yankey the chance to connect with all of the friends and clients that she has had the opportunity to know over the years. Homes are one of our most valued possessions, but inside them is where some of our most beloved memories have taken place. Being a Realtor has given Debbie the chance to meet and learn about so many of you, and as she states, "I thank you for inviting me into your lives." When Debbie meets people moving into the area, and they ask what is so special about Knoxville, Debbie, without a blink of the eye, responds: "the people are our asset." Debbie's story moved forward because of each of you.

"This past year presented trying times, and we all may be facing even more challenges. Predictions merely predict – they do not tell us how best to make decisions. I am here if you need to chat or if you want or need to relocate or decide to buy a home," says Debbie. This past year I have had to pivot in the way I help others make their move. You may have had to pivot, too, in several ways. If we all reflect on what is important, it is our family, our friends, and the safe haven we call home.

Debbie states, "My commitment and promise are to work tirelessly to make your move and the closing experience as easy as possible because home is what matters most."



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At Edward Jones, we focus on serving the financial needs of individual investors of all ages and financial means. We have built our business by treating our clients as we would want to be treated, a simple idea that still makes sense in today's complex marketplace.

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I earned a bachelor's degree in business administration from St. John Fisher College in Rochester, NY. In addition, I received the AAMS® professional designation in 2016 and the CRPC® professional designation in 2017.

Originally from Rochester, NY, I have lived in Knoxville since 2011. My spouse, Steve, and I have a blended family of five wonderful children.

~Submitted



Leilani Johns

Owner
Leilani's Island™

Leilani Johns participated in her first business meeting as a 3-day old. Since that first experience, Leilani has been on a rocket ship of personal development and entrepreneurship with various endeavors. Leilani is already a well-known commodity in political circles and national media, the maker community, local fashion groups, and through her extensive community volunteer endeavors. However, Leilani's passion for business, as fostered by her parents and many mentors, has given her the confidence to pursue endeavors not only from the community and educational perspectives but also the capitalist opportunities as provided by our great Republic. Leilani has a company in incubation called Leilani's Island™, which is being positioned as a lifestyle, community service, and fitness enterprise. Although she is just now exploring very exciting modeling and acting opportunities, Leilani's priority is to attend the University of Tennessee to study supply chain management, marketing, and agribusiness.



Teresa Johnson

Office Manager

**Josh Hemphill
State Farm**

865-675-3999

Teresa@sagentjosh.com

Sharing personal stories

Teresa Johnson has been working with State Farm for 20 years as an office manager at several locations. She began working in Josh Hemphill's office 5 years ago, though she had worked with him at other State Farm agencies before. Teresa is fully licensed and loves her job as office manager, which usually entails being the first to greet customers. She also participates in a lot of the customer service in the office. But most importantly, she helps customers with billings and claims.

Teresa learned about working in insurance from her own life insurance rep, who came by to collect premiums one day in the 80's and told her all about the job. To this day she continues the pattern and says that "being able to share my personal stories with the customer to give them a better understanding of their insurance and how it works for them is very rewarding."



Courtney Kear

Marketing Liaison

**Josh Hemphill
State Farm**

865-675-3999

courtney.kear.vabofd@statefarm.com

Thriving in creative marketing throughout Knoxville

Courtney Kear joined the Josh Hemphill State Farm Team 6 months ago as Marketing Liaison for Farragut and Powell offices.

Courtney loves her job as Marketing Liaison and thrives in being able to creatively market throughout Knoxville. She has been a customer of Josh Hemphill State Farm for two years before joining the team. During the past six months of joining the team, she has expanded the marketing potential and is working towards maximizing market strategies to help brand the business.

"Having a flexible schedule where I get to work in the office with the team, as well as be on the road meeting new people and building connections, has been the highlight of my job."

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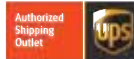
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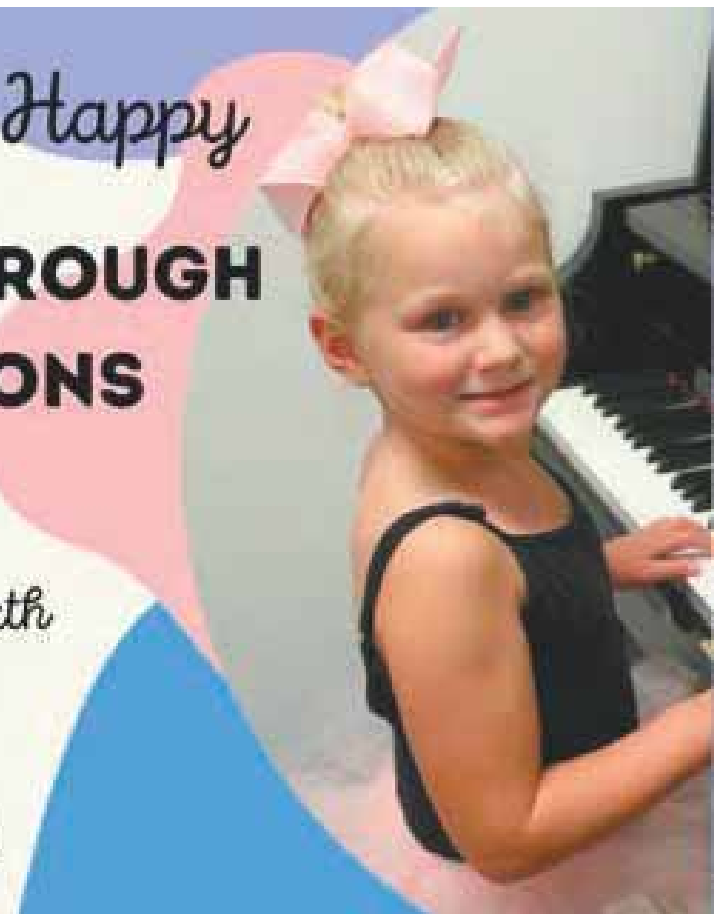
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Jamie Kidd

Designer and Owner

**Blinds & More
of East Tennessee**

865-386-6574

blindsandmoreknox@gmail.com

A Knoxville native, Jamie Kidd studied interior design at Delta State University in Mississippi and went on to spend time as a custom decorator for a major retailer. She now serves as a designer and owner of Blinds & More of East Tennessee.

"I've always had an interest in interior design, but became specialized in window treatments nearly two decades ago, and that honestly has been my focus ever since," Kidd said.

In addition to window treatments, Kidd also has experience in furniture refinishing, home staging and room design. Her real passion, however, is found in forging relationships with her clients, and ensuring that each and every client is pleased with their finished project.

"I really enjoy getting to know my clients and learning their personality and style" she said. "I want the process to be easy, fun and as stress-free as possible for them. I am truly blessed to do what I love, all while getting to know my clients and help them make their houses feel more like home."



Cara Knapp

Principal Architect

oysk³ architects

865-523-8200

oysk3architects.com

Cara Knapp's passion for architecture goes all the way back to her childhood, when she would build homes out of Legos.

"I would just build house after house," she said, adding that the interest later grew into drawing up floor plans and front elevations. "I actually still have plans that I drew on poster board that I did when I was in middle school."

Knapp, who's now a principal architect at oysk3 architects, went on to take an engineering class in high school, but ultimately decided to stick with her original love for architecture, as it's "a wonderful mix of art and math."

"It's where my artsy meets my smartsy," she said, noting the phrase came from Ava Davis, a local high school student she had been mentoring.

A native of Maine, Knapp received her Bachelor in Architecture from Norwich University, a private military college in Vermont, and moved to Knoxville in 2001. She worked for various architecture firms in the area before venturing into ownership in 2013, and in 2017, oysk3 architects was born.

The mother of two serves as a member of a variety of local chambers and boards, and is entering her third year as an Architecture Construction Engineering (ACE) mentor at South Doyle High School.

"I just love meeting people and connecting people," she said. "And I absolutely love solving my clients' problems, and hopefully in a way that they just never imagined possible."



Miriam Kloster

Executive Director

**Park Place of
West Knoxville**

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mkloster@5ssl.com

Miriam Kloster has served as executive director of Five Star Senior Living at Park Place of West Knoxville since 2017.

Prior to the executive director role, Kloster spent time as food services director for Five Star Senior Living, director of food and nutrition services for Summit View of Farragut Nursing Home, director of food and nutrition services at St. Joseph's Home For The Aged and assistant food service director at St. Mary Medical Center/ Attleboro Nursing Home.

She also served as a substitute teacher in Tennessee and Pennsylvania, and worked in the office at Tennessee Trash Service.

"I came back to senior living because I enjoy being part of their lives, learning their stories and giving back," said Kloster, noting that her mother spent several years in a memory care facility. "My sisters and I helped my mother through the journey from independent living to assisted to memory care. I feel this enables me to help family members navigate the journey for their loved ones."

Kloster received a Bachelor of Science in Dietetics from Michigan State University and has two children, Grant and Heather. Her hobbies include gardening, hiking, reading, DIY home projects and traveling.



Amy Kooima

Customer Service

**Josh Hemphill
State Farm**

865-675-3999

Amy@sagentjosh.com

Amy is married to an engineer, who also serves in the National Guard; they have three children and reside in Farragut.

Amy's experience as a customer with Josh Hemphill State Farm, 11420 Kingston Pike, led her to "be part of the team" at the agency. She is an office manager assistant with the agency, she is property and casualty licensed to help people with their policies and assets. During her two years with the office she helped grow the team to achieve many successful awards. Helping clients with their needs for the future. "I have been able to help our clients with their billing and claims. With this office we really enjoy our clients becoming part of our State Farm family."

"Every day I play a part in protecting people, and all the things they work hard for! Whether it's saving money, protecting them with adequate coverage should something happen, or just assisting in taking their payments," Amy says.

"I enjoy working with the clients and meeting their needs promptly!"



Shara LaTorre

Owner

**Beautique Medical
Anti-Aging Clinic**

865-297-8563

865-392-1944

beautiquemedical@gmail.com
beautiquebeautiful.com

With two decades of experience in dermatology and medical aesthetic nursing, Shara LaTorre has used her skills and passion for helping others to open her own practice, Beautique Medical Medical Anti-Aging Clinic at 10542 Kingston Pike.

The mother and business owner said the goal of the clinic is to empower women and help them feel more confident.

"I love it when patients see themselves after a treatment of Botox and fillers and love what they see," LaTorre said. "When you restore what time and gravity have taken away, you can see confidence look back at them in the mirror. I love being a part of that experience. It's not about being perfect, it's about being you...only better."

In addition to injection services, LaTorre, a member of the American Society of Plastic Surgical Nurses, is skilled in a variety of non-surgical skin and body rejuvenation treatments, including PDO threads, CoolSculpting Elite, Qwo cellulite treatment, and medical grade skin care.

She is certified with the Plastic Surgery Nurses Certification Board at Vanderbilt University, and is a nationally recognized expert and trainer in anti-aging techniques such as facial contouring, lip augmentation, and Botox.



Kat Mahn

Owner

**Kat's Lash Lounge
& Wax Studio**

865-392-1014

www.Katslashlounge.com

Making people look pretty

Kat Mahn, owner of Kat's Lash Lounge & Wax Studio, always has been drawn to the beauty business.

"I liked making people look pretty," she said.

After 10 months of operating at Saah Salon along South Campbell Station Road, she has moved to a larger brick-and-mortar location, next to The Bark Place, at 11410 Kingston Pike, Suite 300, near the intersection of Kingston Pike and South Campbell Station Road.

Mahn went to college after graduating from high school and earned an English degree, but "this is what I wanted to do," she said about being an aesthician. "So I went back to school for this after I had my daughter."

A licensed aesthician for 16 years, she started her career in 2005 in South Carolina.

"Then, we were in Ohio for nine years and Georgia for two," Mahn added.

While in Georgia, a friend encouraged her to open her own business in 2018. Then, her husband, Joseph Mahn, a mechanical engineer, was transferred to Hardin Valley, and they moved to Knoxville.

She again took a leap and opened a studio in Saah Salon Suites, only to grow her business and move to a brick-and-mortar location.



Melody Matney

Executive Director

Villages of Farragut

865-671-7500

Passionate about her community & the people in it

Melody Matney, Executive Director of The Villages of Farragut, is genuinely cut-out for her line of work. Born in Knoxville and a life-long resident of East Tennessee, Matney is passionate about her community and the people in it.

After losing her father unexpectedly to a terminal disease, Matney took a particular interest in Long-Term Care, and attained her license in LTC insurance. She returned to Knoxville in 2004 and worked for a nationally known hospitality corporation, growing through the experience, but her love for people would eventually lead her to her true passion of serving seniors.

Matney was recruited to work at a senior living facility in Sevierville. She was promoted to Executive Director after only 15 months, and remained with that company for several years. "My heart was still in Knoxville," she explained.

So, when The Villages of Farragut announced their ground-breaking, she applied, and is now serving as Executive Director there.

"I'm extremely fortunate to be working for this company and serving seniors in this community. We truly want to be part of the fabric of Farragut, and what we do is all about love for our residents." It's clear that Melody Matney has a heart for people and service to her community.



Dana Moser

Realtor

**United Real Estate
Solutions**

865-387-0628

moserdana@gmail.com

Your Best Move Ever!

Dana has a high level of expertise in the local market from 15 plus years of experience and has a remarkable track record of delivering results. She has lived in the Knoxville area for more than 30 years and attended the University of Tennessee. Having raised two children here, she believes this is a great place to live and work.

Whether you are an experienced investor or a first time buyer, Dana can help you in finding the property of your dreams or simply what fits your needs now. Dana will be your resource for any questions you may have about Real Estate or the Community.

She listens intently, responds quickly, and follows up. "My goal is to make your next move.... Your Best Move EVER!"



Paola Nielsen-Lensgraf

Owner/business director
 Certified Wellness Coach
 Laser Technician
Medi Spa at Choto
 (865)-218-9000, office
 paola@medispa-choto.com

Paola Nielsen-Lensgraf decided to use her extensive background in dermatology and pharmaceutical sales to open her own business, MediSpa at Choto, in November 2018.

"I always wanted to have a business where I chose what to offer," she said, noting that the Med Spa currently offers services like botox and fillers, laser procedures, waxing and facials, medical weight loss, hormone replacement therapy and IV infusions.

Skin and mineral makeup products, 865 Soy Candles, Charlotte's Web CBD gummies, Myra handbags and clothing, and Tennessee Lake Life Apparel are also available.

So far, Nielsen-Lensgraf says the best part of owning the Med Spa is "helping people feel better and look better every day through all our services offered."

"We have a superb staff of specialists that work together every day to help our clients and patients," she said. "We live by word of mouth and grow by keeping our love for what we do real and by adding new innovative services on a regular basis."



Katheryn M. Ogle

Attorney

McDonald, Levy & Taylor, PLLC
 Phone: 865.966.4343
 Fax: 865.966.3519

A zealous advocate for her clients

Katie Ogle is known as a zealous advocate for her clients, but her road to becoming an attorney has been paved by her love and compassion for children and families in need. Originally from West Virginia, Katie taught special education before graduating from law school.

After passing the bar she became a powerful legal champion for parents and children in Knox and surrounding counties. She now has extensive experience representing children and families in juvenile and family courts. Katie is also a Rule 31 listed mediator and was named a Top Attorney by City View magazine.

Her passion carries over into her community service where she serves as the President of the Board of Directors for CASA of East Tennessee and is a member of the Board of Directors for Susannah's House.

Katie makes her home in Farragut with her husband Nate, and their two children Alexandra and Hank.



Vanessa O'Donnell

Owner

Novis Health of Knoxville
 (865) 748-7000
 knoxville@novishealthsystems.com

After a functional medicine practitioner healed her son's chronic medical condition in just a few months, Vanessa O'Donnell decided to use her health care background to open her own office based on the patient-centered approach.

"I knew my calling was to help people find the answers to their health issues that they have been searching for," said O'Donnell, who opened a Novis Health franchise that focuses on diabetes and thyroid conditions in July. "I am so blessed to be able to have a part in bringing health back to the people of Knoxville."

Originally from Western New York, O'Donnell majored in Biology and went on to serve as a radiologic technologist in emergency departments throughout the Buffalo area for 12 years.

"I absolutely loved helping people in their greatest time of need, being admitted to the emergency department, but there was something missing for me," she said, noting that she has finally found that fulfillment at Novis Health. "When you see a member move through their emotions from scepticism, to hope, to the struggle of change and then see them come in beaming because they finally made that breakthrough or reached their goal is absolutely amazing."

Though the location is still very new, O'Donnell added that Novis Health will likely create a "domino effect" that will have a positive impact on the entire community.

"When one person has control over their health they feel better, but getting back their energy and vitality also has a huge impact on their family, community and career," she said. "We have had members be able to go back to work, volunteer again, and be present in their children and grandchildren's lives in a way that they could not before joining us."



Pam Owen

Realtor
Realty Executives Associates

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 865-693-3232
 pam@pamowen.com

Choosing the right realtor should feel right

CREDIBILITY

Pam Owen is an accomplished sales and marketing professional with over 30 years experience.

Before becoming a Real Estate agent, Pam was a business entrepreneur, corporate leader and national sales manager. Pam received her Real Estate License in 2009 and joined Realty Executives Associates. She quickly became one of the top real estate producers in the area.

"Every career has led me to this one," Pam states. "The best attributes of each career are rolled into Real Estate. It is the hardest and most detailed of all, but the one that I love the most."

Pam quickly became a Multi-Million Dollar producer and continues to reach that goal each year. She has earned the Accredited Buyer's Representative and Seniors Real Estate Specialist designations. When choosing your Realtor®, choose someone who loves Real Estate...choose Pam.

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Rhonda Queen grew up in a small midwestern farm town in Illinois and moved to Southern California in 1983. A few years later, her husband, Paul, was offered a job in East Tennessee, where they've since remained and raised their three daughters, Michelle, Felicia and Christine.

"We traveled around enough to realize this is where we wanted to raise our family," said Queen. "It has been our home for nearly four decades now."

Queen, who serves as officer manager, processor and closing agent at Crown Title Insurance Agency, said she initially worked in the banking and mortgage end of the business, until 1995, when the company's founder Emma Jo White hired her as a title specialist.

"She taught me most of what I now know," she said of White. "I now realize the reason I enjoy the title business is the people I get to meet and help through what might be the most important purchase in their life."

In fact, this emphasis on connecting with customers is precisely what's contributed to Crown Title's massive growth in recent years.

"I take pride in knowing that Robb White and I have built Crown Title from a small company to nearly three times its size over the past twenty years," Queen said. "In this business, you have to be very detail oriented. Everything -- no matter how small -- has to be right. People count on us."



Rhonda
Queen

Officer Manager,
processor and
Closing Agent

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Sandra Parsons

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sparsons@boemortgage.com

Experience and Reputation

When it comes to choosing someone to handle your mortgage, experience and reputation matter. A knowledgeable, assertive, and thoughtful representative can save you thousands over the lifetime of a loan. Sandra Parsons is known as the “Loandini” due to an exceptional propensity to solve problems, and make difficult loans happen with an out-of-the-box mindset. A veteran of the mortgage business with over 22 years of experience, Sandra also has advantageous experience in real estate and appraisals. She is very active in the community; founder of Charity Chicks and Vice Chair for the Salvation Army of Knoxville.

Every fall, Charity Chicks sponsors a food pack. This year it will take place on Oct. 2 with the meals going to Second Harvest food pantry.

One of the few positives of the Covid-19 pandemic has been a decrease in interest rates. This has provided a rare opportunity for clients to purchase and/or refinance at all-time low rates. Call Sandra today at 865-323-5781 to inquire about how you can take advantage of these historically low interest rates.



Sandi Simpson

Community Relations
Director

The Villages of Farragut

(865) 671-2500

Sandi Simpson graduated from the University of Tennessee in 1980 with a degree in Child and Family Services with plans to become a Social Worker. Prior to working in senior living, Sandi worked as a stay-at-home mom for 20 years. When her mother fell ill with Alzheimer's, she dropped everything to make sure she gave her mother the care that was needed, and then, she realized her calling; helping seniors live a happier and healthier life.

After their children were grown, she became one of the first active volunteers at her church, Concord United Methodist Church's adult daycare program, Concord Adult Day Enrichment Services (CADES).

Simpson then started working part-time at a local assisted living community for three years and spent another six years at an independent living community as Lifestyle Director, and later, as the Leasing Director. During her time as leasing director, she was able to keep the community 99 % leased, which led to her recruitment by The Villages of Farragut.

“I fell in love with taking care of seniors,” she said, noting that she initially joined the Villages team as the Resident Event Director. Simpson took over her current position just before COVID-19 pandemic began. At the time, the community was 50 % occupied. Even through the restraints that were put into place to keep the residents safe, she has been able to increase the occupancy to a current 89%.

So far, Simpson's favorite part of the job is helping families navigate through life's transitions and bringing joy to residents and their families.

“I hope to bring smiles to the residents' faces and make life for their family easier every day,” she said.

Simpson's dedication to her company, her career, and most importantly, the seniors she serves is unsurpassed. In addition, she has shown that it is never too late to find your passion, and for her, it was helping senior citizens stay connected with their community and ensuring the quality of life they deserve.



Samantha Rudd, a Knoxville native, began working the front register at The Great Backyard Place in May 2011 after moving back to the area from Chattanooga. She quickly was promoted to the water testing department and then became a sales consultant in 2015.

“A position opened in the sales department, and I went to the boss and told him I wanted to be considered for the job,” she explained. “One of the best decisions I've made. It has given me a lot of opportunities, and I've met so many wonderful people!”

Rudd said the sales position has been particularly enjoyable, as she can help others create their perfect outdoor living space.

“Spas, patio furniture and pools can make such a difference to family time and creating their own get away,” she noted. “Also, it's always exciting when new furniture collections are brought into the showroom! Feels like Christmas morning!”

A graduate of Farragut High School, Rudd attended the University of Tennessee for her freshman year then transferred to Mississippi State Community College, where she received an associate's degree in Marketing.

“I am blessed to have a wonderful husband and two dogs whom we usually refer to as our fur-children,” she added.



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Sara Sizemore

Owner

Southern Safety Supply

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southernsafety.com

Sara Sizemore has been at the helm of Southern Safety Supply since its inception over 25 years ago. There have been changes over the last year serving in the industrial, construction, and trades industries. For example, there is little need to explain what the acronym “PPE” means in this pandemic environment.

Navigating the ongoing supply chain issues caused by these conditions has resulted in the company watching inventory levels to ensure there is stock available to the customers.

“Sometimes, in the course of the day, crews will run into unforeseen problems which will stop all work unless they can get the proper gear, such as a tripod setup for a manhole or confined space situation,” Sizemore says.

This is where Southern Safety Supply shines by helping companies complete their task and produces a great sense of value for the company.



Saray Taylor-Roman

Photographer

The Portrait Masters

(865) 243-6463

Meet the award-winning and internationally published Portrait Master Saray Taylor-Roman. She has called East Tennessee home since 2004. She currently serves as a member of the Maryville College Alumni Board and the Mayor’s Makers Council with The Maker City. This year, she was selected among thousands of USA photographers to represent her industry with a nationwide billboard ad campaign.

Her passion is to empower women and men through her photography. She seeks to capture the divinity within each of her clients and then show that to the world. Her favorite moment is when a client goes from self conscious to confident in front of her lens! She says, “it’s like Christmas morning every single time!”

While she’s a self-described introvert, she is an engaging speaker and loves to share about her entrepreneurial journey as both an artist and as a business woman. Saray is married to Daniel Scott Taylor-Roman who, two years ago, joined the family business. They both parent their beautiful daughter Sophia and their sweet cat Tito.



Julie Sonnenburg

Owner

A Better You Med Spa

865-288-3899

@abetteryoumedspatn

www.betteryoumedspa.com

Changing people’s lives through aesthetic treatments

After attending nursing school and serving as a surgical RN, Julie Sonnenburg opened A Better You Med Spa in 2018.

The spa, located at 11320 Station West Drive, Suite 202, was started with the goal of positively changing people’s lives through aesthetic treatments like microneedling, fillers and Botox.

Dermaplaning, chemical peels, lash and brow tinting, lash lifts, waxing, customized facials, B12 injections and teeth whitening services are also available.

“My favorite part of the job is the ability to help my patients feel more confident and to love their appearance,” said Sonnenburg, noting that she actively works to build meaningful relationships with all her patients. “I feel there is nothing better than being able to not just have a patient/nurse relationship, but to have a relationship with them on a friend-level, as well.”

In addition to owning A Better You Med Spa, Sonnenburg, who has two kids, a dog and a boat named “Botox”, owns and manages rental properties throughout the area. Born and raised in Virginia, she moved to Knoxville as a teenager and also lived in Jupiter, Fla., for six years.



Judy Teasley

Broker

Keller Williams Realty

865-694-5904

www.kw.com

Judy has been practicing real estate for the last 30 years and obtained her broker license in 1995. She obtained her broker license to help create and develop Plantation Springs along with Duncan Construction, Sentinel Builders, and Oliver Smith Realty. The subdivision earned an award as one of the best from the Metropolitan Planning Commission. Judy is one of the original founders of Keller Williams Realty in Knoxville which started here in 2008. Judy served on the Leadership Council for Keller Williams for eight years and many committees. She was briefly the Principal Broker the market center. She has consistently been a top individual agent for the state of Tennessee for 30 years. Judy was in the top 20 individual agents for the Southeast Region of Keller Williams for December 2019 and was awarded the KW Quadruple Gold Award for sales in 2019 and named a Platinum Producer in 2020. Judy was named to the Best Real Estate Agents in Tennessee for 2021, and Americas 100 Top 1% Real Estate Agents for Greater Tennessee in 2021. Judy has four subdivisions and many individual listings. For over 20 years she has been involved in new construction of spec and custom homes and the development of subdivisions. She has represented Sentinel Builders for over twenty years. Repeat clients are the foundation of her business. Customer service awards have made her especially proud. She is truly an individual agent who writes her contracts, personally takes all her listings and writes her own ad copy. She appreciates other Realtors and knows that our clients are best served when we work well together. “It is a great profession that gives you a chance to meet people from all walks of life.”



Candace Viox

Owner

**Water Into Wine
Bistro & Lounge**

865-392-1586

w@wknnoxville@gmail.com

5 Years in Farragut full of relationships, support and success!

Candace Viox opened the popular destination, Water into Wine, in May 2016, and her restaurant and lounge is still going strong. Despite the hurdles of the Covid pandemic, staffing changes, Knox Co. Health Department guidelines and loss of revenue, she has managed to keep her business open. "I refused a mass lay-off for my team members. They needed me," explains Candace. "I needed them too"

Now as food supply and price increases become a factor, Candace encourages kindness. With the increase in comfort of eating out and spending time in public places she is aware of the loyalty her staff had for her during a difficult time and asks that patrons reward that with respect to them. "My staff has shown up for me, for our patrons and it is time that we show our appreciation to them by just being kind" Candace says.

Water into Wine is a different kind of restaurant and lounge. 5 years of beautiful people and relationships. Connections are made by the locals who stop in on a regular basis to the visitors just passing through who have been told about the beauty of the Farragut area and the lounge known as the "Farragut Cheers" by some locals and the "Bible Study Bar" by others. Candace says its a "community gathering place where people talk, share, and care about one another."

Candace serves as the President of the Farragut Business Alliance and works closely with Mayor Ron Williams advocating for small business support.

She contributes to many non-profits including Iva's Place, St. John Newman, Farragut and Hardin Valley Academy teams and clubs just to name a few.

"Everything is in God's plan, purpose and timing and I will go where He leads next," said Candace. "Seems God still wants me in Farragut because I am still here."



Bonnie Wilson

Owner

Studio Bleu

865-684-7753

www.studioswestsalon.com

Originally from Loudon, Bonnie Wilson moved to Knoxville when she was 18 to attend Tennessee School of Beauty. After graduating, she went on to spend 10 years at a mainstream salon in Farragut, working her way up to manager and master stylist.

In 2013, Wilson decided to open a salon of her own – Studio Bleu.

"I have always loved working with people and have loved the feel of being in a salon since I was a child," she explained. "I was always doing everyone's hair as I was growing up, and can't imagine doing anything else."

For Wilson, the best part of working in the industry is getting to know her clients, while also boosting their confidence.

"I love hearing about their lives and making them feel good about themselves at the same time," she said.

A Wella hair color specialist and Kevin Murphy color technique professional, Wilson has extensive knowledge of Paul Mitchell hair-cutting and razor techniques and is DevaCurl haircut certified. Studio Bleu has also been a Knoxville's Best nominee for the last eight years.



Patti Whalen

Broker, REALTOR®

EXIT TLC Realty

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www.EXITTLCRealty.com

A Natural Choice

Patti Whalen has been a REALTOR® since 2005. She is currently the Broker and owner of EXIT TLC Realty in Lenoir City.

Her husband retired from the US Navy, having served 20 years, and his new career brought them to Knoxville. "We moved around quite a bit growing up and while in the military." Whalen said. "I loved searching for homes each time we moved, so becoming a real estate agent was a natural choice for me."

Her experiences while relocating have helped her prepare clients for buying and selling homes. It's ingrained in me how stressful, yet exciting it is to find the perfect home, or have to sell a home you love.

Whalen says she strives to relieve the stress and fears as much as she can for her clients. Often going above and beyond the normal real estate duties to insure a smooth transaction.

In addition to real estate sales, Whalen also mentors REALTORS®. "My passion is to help agents become successful in this business. It's so rewarding to watch them grow. I love our EXIT family!"



Jennifer Wilson

Owner

**BioPure and
MJT Commercial Cleaning**

Office 865-317-0920

www.biopureservice.com/
hardinvalley

After reading an article about bioPURE in 2019, Jennifer Wilson became determined to open a bioPURE franchise here in the Knoxville area due to the company's revolutionary disinfecting system. So in August of 2020, bioPURE of Hardin Valley was opened.

"I thought it was a great concept," said Wilson, who spent 27 years in health care as a registered nurse and occupational therapist. "I always was very meticulous about cleaning and being sure that things were clean for my patients, and I just thought what a great way to ensure that our living and working environments are the safest, cleanest they can possibly be, especially during this day and time."

As a two-time cancer survivor, Wilson said the main reason she wanted to get involved with bioPURE was because of the company's focus on using environmentally friendly and EPA-approved chemistry. Jennifer is also the owner of MJT Commercial Clean will customize their services to meet your specific needs.

Innovative Therapy for Hope & Relief™

Kathryn Walker began working in the hospital system in 2003, and left the inpatient sector in 2018 to open Revitalist -- one of the first female lead outpatient wellness clinics in Tennessee.

"It has been a really amazing adventure so far," said Walker, who serves as Revitalist's CEO. "Being a female in this space is definitely unique, and I am excited to hopefully help inspire other women to take the same steps in their career."

Walker said the best part of her position has been opening additional clinics and, in turn, providing greater access to health care.

"Life is hard right now, and Revitalist is taking a forward step to address a serious issue," she said. "We want to be the standard of care across the board leading with experts that don't forget the person. We want to bring back community, to bring back smiles, and understanding because we feel that we have lost that in many aspects of medicine."

Originally from the Tri-Cities, Walker moved to Knoxville in 2014. She earned a nursing degree from East Tennessee State University in 2005, and a nurse anesthetist degree from the University of North Carolina-Charlotte in 2013. Currently, she is working on an additional advanced degree as a psychiatric nurse practitioner.

Because advanced degrees in anesthesia, psychiatry, family medicine and research are the norm for Revitalist's staff, Walker said that the clinic is "able to bring evidence-based medicine to the front lines and support the person as a whole with their physical and mental health."

"This clinic is unique in the fact that it was made to help increase access to care as well as to help take the burden off of many of our medical and mental health colleagues," she added.

Offering a variety of services, including transcranial magnetic stimulation, ketamine and vitamin infusions, spravato and therapy, Revitalist currently has locations in Knoxville, Chattanooga, Johnson City and Louisville, Ky., and plans to open clinics in Raleigh, N.C., Bethesda, Md., and Novi, Mich.

The company also has announced it will be going public on the Canadian Stock Exchange on Aug. 24 as Revitalist Lifestyle and Wellness with the ticker symbol CALM, and will open over 150 additional locations across the country by 2025.

"Helping to create Revitalist in 2018 and getting it validated as a public company in a little over three years would have to be one of my largest accomplishments," noted Walker. "We have such a great team of individuals that want to make a difference, and we have, and we will continue to have a larger footprint as we expand. Revitalist could not have made such great accomplishments with each and every person involved in this mission."

REVITALIST

10608 Flickenger Lane | Knoxville, TN 37922

Phone (865) 290-2465 Fax (833) 673-0185

revitalistclinic.com | contact@revitalistclinic.com

Kathryn
Walker
CEO





Susan Worthington

President

Southern Market

865-588-2260 - office

865-455-5588 - cell

www.southernmarketshops.com

Susan Worthington and her mother, Frances Sexton, founded The Southern Market more than two decades ago with the vision of creating an upscale interiors market that showcased local vendors featuring strictly stylish merchandise.

With more than 200 current vendors, Worthington said that The Southern Market offers a variety of products that range from home decor, gifts, boutique fashions, and art. We are always looking to enhance our market with exceptional new merchants and artists.

"We pioneered a new breed of marketplace in an era of antique and craft only malls" said Worthington. "Neither Knoxville -- nor any Southern city we visited for that matter -- had anything like us at the time. We traveled more than 20,000 miles throughout the Southeast hand-selecting our first merchants over several years. We built our building entirely for this concept as well."

Having built this Knoxville staple and entrepreneurial legacy literally from the ground up and on the pages of *Vermont* magazine before they ever opened, these ladies were destined for success.

Decades later, The Southern Market, located at 5400 Homberg Drive, is still going strong winning Best Gift Shop and Best Interior Design by Knoxvilleans year after year, and will be celebrating its 25th year in business this November, an event that will coincide with its annual Holiday Open House, Nov. 4-7.

Worthington says the market's lengthy success is a result of its focus on recruiting quality, small businesses from the local community, servicing those businesses' needs, and garnering mutually successful relationships that last for many years. We aim to minimize turnover and maximize our merchants' successes.

"Southern Market has been promoting 'shop local' for 25 years," she said. "Shop Local is not new to us. We have loved and embraced shopping local and small businesses since 1996. We are small business. We are shopping. We are local. Come shop local at Southern Market."



Sherrie Zaring

Training Broker, REALTOR®

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On a Mission

Sherrie grew up in Knoxville, Tennessee in a small, tight knit family community with both sets of her grandparents nearby. Her Dad was involved in starting a volunteer fire department when she was just five years old, and she practically grew up riding a firetruck. At the age of 12, she became certified in First Aid, and at 14, she joined the 'Explorers', a division of the boy scouts set up through the fire department. She started running emergency calls with her father and assisting the firemen and continued training through 18 years old when she earned her EMT certification along with fighting fires.

Just like her experience as a fire fighter and first responder, she became drawn to help people who truly needed guidance. She wanted to empower those experiencing major life changes by thoroughly educating them so they can make sound, safe, and successful decisions. Now that she has earned her broker's license, she is able expand empowering through education to not only clients, but also fellow REALTORS®.

"I am committed to providing each client and agent with highest level of personal service and education for a lifetime!"

She is so excited to part of the EXIT TLC Realty family where she assist with training and mentoring REALTORS®. Helping them grow their business.

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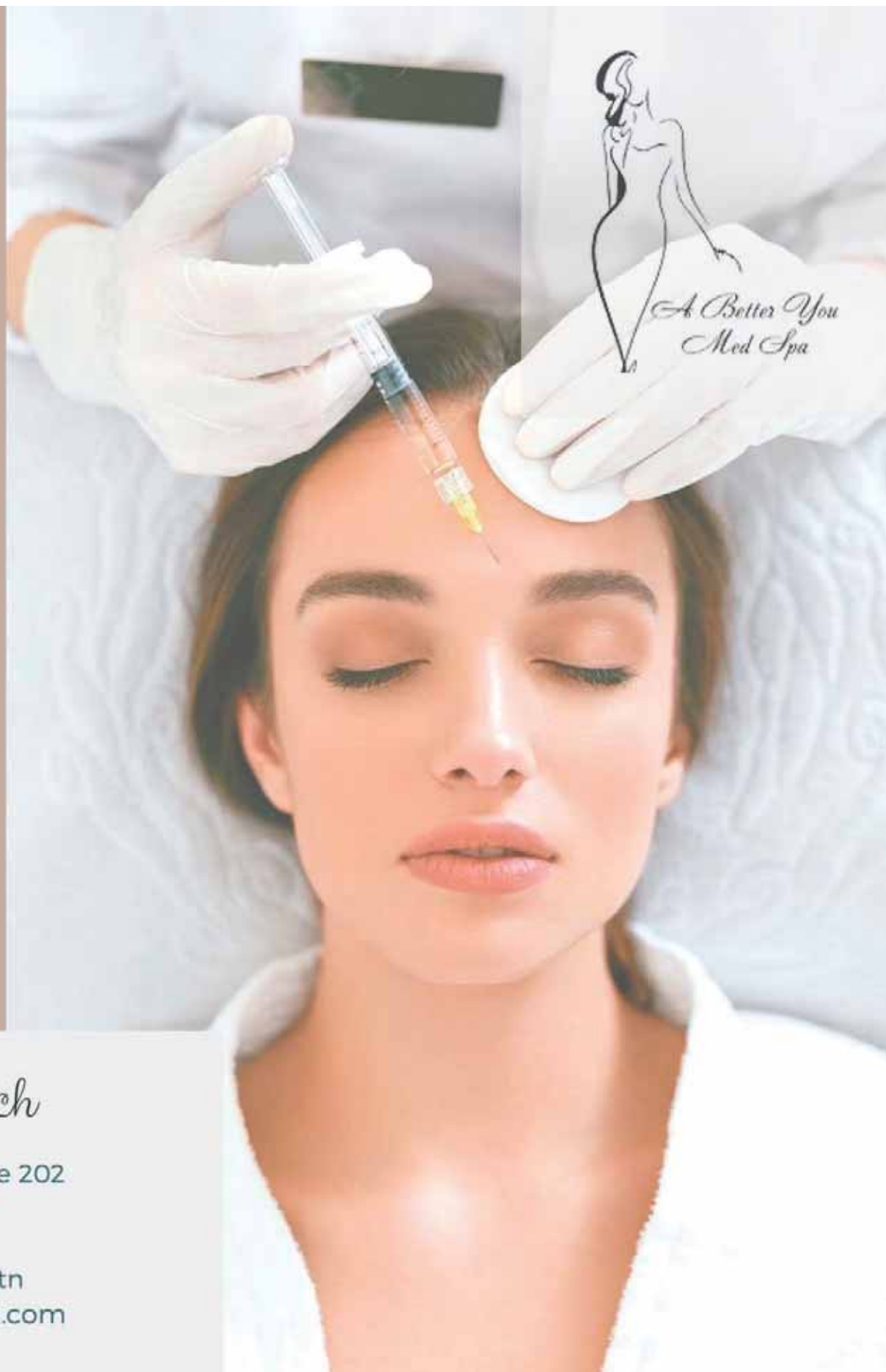
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COPPERSTONE



1318 TURNING LEAF LANE. Master on the Main Plan, Two car side entry Garage, Brick and Siding Home, 9' ceilings on Floor 1, 8' ceilings on Floor 2, 11' ceilings in Family Room, Dimensional Shingles, 2 ½ Baths, 3 Bedrooms, Large Laundry, Hardwood Flooring on Floor 1 except for Master Bedroom, WIC, Master and Laundry, Ceramic Tile Flooring in Master Bath, Bath 2, Laundry. Carpet Flooring in bedrooms, closets, Hardwood Steps, Gas fireplace, Built-ins 17, Tray ceiling in Master Bedroom, Granite Kitchen, Bath and Laundry Tops. Sentricon Pest System, Natural Gas Heat, Natural Gas Water Heater, Electric Range, Electric Dryer, Crown molding on Floor 1 except for vaulted ceiling areas and closets. Professional Warranty Service Corp. (10 yr). Screened porch. Community salt water pool, clubhouse with exercise room, and kitchen, sidewalks. Choto area near lake and parks. **\$625,000** (1143143)

FALCON POINTE

12816 LILY POND LANE. Charming brick 3 bedroom plus bonus room or 4th bedroom 2 1/2 baths 2 car side entry garage with utility sink. One owner home with great upgrades including kitchen sink, faucet, disposal, tile backsplash, microwave, double wall oven with convection 2014, pull out drawers added to the kitchen cabinets and pantry, Bosch dishwasher (approximately four years old), new back door, water heater, and garage door 2020. Over \$6000 to Shelf Genie for cabinets and some closets. Seller had the TVA energy efficiency inspection and added insulation to the walls as well as HVAC in February 2020. Kitchen with island bar and large bay eat in area, Formal dining room with chair rail and bookcase. Vaulted great room with a fireplace with gas logs. Master bedroom on main with a tray ceiling. Sellers added a large shower to master bath, with dual sinks, and closet shelving in the walk in closet. Guest bath with pedestal sink and cabinet. Wrought iron balusters at entry and balcony overlooking the great room. Roman shades have been ordered for all windows except the garage window which will also have a window treatment. Refrigerator and washer and dryer (approximately three years old) convey. Central vacuum, security system, irrigation replaced 2020, and Allgood termite contract. Lawn Doctor contract is paid through December 2021. Community pool. Northshore Elementary, Farragut Middle, and Farragut High School. Close to the lake and parks. **\$499,900** (1163576)



PLANTATION SPRINGS



8822 BELLE MINA WAY. Wonderful brick condo in the established gated community of Plantation Springs. Move in ready! 3 bedrooms plus finished bonus room and sun room, 2 1/2 baths, 2 car garage. Very open and full of natural light with vaulted ceiling in the great room and dining room. Fireplace with gas logs. Hardwood in eat in kitchen. Master on main. Master bath with dual sinks, jetted tub, and separate shower. Separate laundry room with cabinets. Guest bath with pedestal sink. Upper level with large loft plus 2 bedrooms one full bath with dual sinks and the finished bonus room. Detailed crown molding. Fabulous upgrades since Seller purchased in October 2020. Bonus room has been finished with built in bookcase and ceiling mounted tv bracket. Sun room with great island flair. The screen porch was turned into a sun room with great island flair. Granite countertops and tile backsplash were added in the kitchen. Ceiling fans in great room and sun room. Neutral throughout. Common amenities include the charming, original home which is now the clubhouse, 2 swimming pools, walking trails, exercise room, tennis court. Lawn maintenance is included in the HOA fee. Beautiful grounds with mature trees and a pond with a fountain. The location is convenient to shopping, restaurants, Pellissippi Parkway. County taxes. **\$444,900** (1164604)

KINGSTON HILLS

422 KENDALL RD. Vacant wooded lot over 1/2 acre. Ideal for basement rancher. Convenient to shopping, schools. **\$69,900**



Judy Teasley

KW Quadruple Gold Award 2018

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