



# WOMEN *in* BUSINESS

A supplement to [farragutpress](#) • August 30, 2023





## To-Do List

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Hang window treatments  
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Powerwash deck  
Repair kitchen drywall  
Fix cabinet hinge  
Clean and repair gutters  
Paint living room

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~ Audrey Hepburn

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## Harriet Amonette

Director of  
Marketing Services  
**NHC Place Farragut**  
865-777-9000

## Connecting with people

Harriet Amonette has been in the Senior Care Industry her entire career, but has worked as the Director of Marketing Services at NHC Place Farragut for the past eight years. Nine years ago, she started at NHC as a nurse in rehabilitation before discovering her knack for marketing. Harriet's experience in direct patient care has shaped the way in which she can connect with coworkers, families of residents, and the residents themselves. As a nurse, she realized the exceptional joy that caring for others gave her every day. Today, she continues to embrace the senior care culture in marketing, utilizing her medical background to provide additional insight to families. Her favorite part of the job is assisting families with the "next steps" on NHC Place Farragut's CCRC campus. For the past four years, Harriet has been heavily involved in the CAC Office on Aging's annual "Power of the Purse" event, a fundraiser for their Mobile Meals program. Harriet enjoys giving back to the senior care community in all aspects, making it her mission to empower her community in all walks of life.



## Katy Bagdon

Owner  
**Window Genie**  
865-378-5327  
[www.windowgenie.com/  
knoxville-farragut](http://www.windowgenie.com/knoxville-farragut)

Before opening Window Genie, Katy Bagdon and her husband owned The Farragut Table, a local restaurant in Farragut. When Covid hit, their restaurant was affected which resulted in them closing their doors in April of 2022. "My husband has an entrepreneurial spirit and couldn't let that go after we closed the restaurant. I also missed serving the community and interacting with people so we began a search to see how we could start another business in the community," Katy shared. Their search led them to open Window Genie, a franchise specializing in window cleaning, pressure washing, window tinting, holiday lighting help, and more. Their business allows them to service the greater West Knoxville and Farragut communities.

"I have a servant's heart and love helping the community. We help customers tackle the many tasks around their homes that they simply don't have time for. Window Genie also enjoys working with other local businesses in the area on local service projects to give back to the community we all call home," Bagdon said. With the holidays approaching, Window Genie is gearing up to provide excellent holiday light installation services for its clients. To learn more about Window Genie visit their website at [www.windowgenie.com/knoxville-farragut](http://www.windowgenie.com/knoxville-farragut).



## Laura Ash

Agent

**State Farm**  
865-675-0888  
[laura-ash.com](mailto:laura-ash.com)  
[laura@laura-ash.com](mailto:laura@laura-ash.com)

Laura Ash loves her role as a State Farm agent and has been doing it successfully for almost 17 years! She treats her team members and customers like family and you can tell when you walk in her office. Even on the most stressful days, Laura and her team welcome you in with open arms to help write a policy, talk about a claim or just to chat about what has been going on with your life.

Laura moved to Farragut 21 years ago from Kodiak, Alaska. Being a native Floridian, she was happy to get back down South for some sunshine. She lived in Alaska for 11 years and she and her husband decided they wanted to raise their children in a place they could permanently call home. She is definitely happy they made the move.

Laura's son graduated from UT and her daughter is a senior there now. Laura is a die-hard Vol fan and you can find her at Neyland Stadium cheering on the Vols each fall.

Laura is very involved in her community and is a driver coordinator for the Love Kitchen. She has volunteered there for over 10 years and helps to get over 300 meals out to Knoxville Community Members each week. If you are interested in helping deliver, please contact her.

Laura is a very devoted Agent to State Farm and to her community in general. Give her a call if you need help with your home, car or life insurance. She also specializes in business insurance as well. Laura and her team are ready to help you and would love to have you in their State Farm family.



## Melissa Ball

Owner

**Stony Clay Station Pottery**

865-414-1642  
[melissajball@hotmail.com](mailto:melissajball@hotmail.com)

Descending from an Appalachian family of artists, Melissa Ball began her pottery career as a ceramic artist at various shops in Gatlinburg. Then, while pursuing a bachelor's of fine arts at the University of Tennessee in 2008, she decided to open a business of her own – Stony Clay Station, specializing in handmade functional yet artful kitchen and dining ware.

"I love creating work that is used around the table and center of family gatherings," Ball said, adding that all her pottery is fired to 2,350 degrees. "All of my work is dishwasher, microwave, oven, and food safe – durable and designed for everyday use."

Ball's high-end creations have resulted in numerous achievements, including being honored as a visiting artist at Arrowmont School of Arts and Crafts and the Bicentennial Art Center in Aurora, Colo. She has also served as a faithful vendor at the Dixie Lee Farmers' Market for more than a decade.

"Fresh food, flowers and pottery go hand-in-hand," she noted.

For more information, visit [stonyclaystation.com](http://stonyclaystation.com).





# Congratulations to our new President and CEO, *Lynn Summers*

Lynn is local to East Tennessee. She was raised and still resides in Morgan County, Tennessee. Her knowledge of the area, familiarity with the people living in East Tennessee, and sound experience at KTVAECU® are deep-rooted. Even after 33 years at KTVAECU, she still desires to serve the community where she lives and works. Lynn strives to provide KTVAECU Members with the highest level of financial products, technology, and Member service to help Members manage their money today and well into the future.

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## Julie A. Blaylock

President/CEO

**Farragut West Knox  
Chamber of Commerce**

(865) 675-7057

julie@farragutchamber.com

www.farragutchamber.com

Starting out as the Executive Assistant for the Farragut West Knox Chamber of Commerce in 2011, Julie Blaylock still loves coming to work every day. The difference is she now wears the President/CEO badge, and has since early 2017. "It amazes me every time I stand up at an event and hear myself say that I get to serve just under 700 businesses across our region; it really is a privilege," she says. A self-described "people and resource convener" who oversees the daily operations of a three-person staff, multiple volunteer teams and committees, and an organization that offers 100+ programs annually, she relates well to the challenges of busy local business owners. "Owning a business is an exciting, exhausting and potentially very rewarding endeavor. Our job is make that endeavor easier and make the challenges less difficult to overcome by using our network to connect them with whatever help they need: funding, marketing, mentoring, potential clients or local vendors, and talent."

For more information on the chamber and how to become a member, visit [www.farragutchamber.com](http://www.farragutchamber.com)



## Valerie Brummitt

Owner

**Admiral Nutrition**

865-279-6672

[www.admiralnutrition.com](http://www.admiralnutrition.com)

When an unexpected move for her husband's baseball career led Oregon native Valerie Brummitt to Knoxville, she didn't realize how much she would love calling Farragut home. After living in Farragut for 23 years, Valerie Brummitt had a desire to operate a local business that could support the community. This dream led her to purchase Admiral Nutrition in the winter of 2022 to serve the Farragut community. Admiral Nutrition offers loaded teas, protein meal replacement shakes, greens, immunity drinks, and much more. The drinks they offer are customizable and delicious. "I wanted a local business with a fun atmosphere that could support the community and offer yummy drinks," Brummitt shared.

One way Admiral Nutrition supports the community is by employing local high school students who are dual-enrolled. During their shift, they are allowed to work on homework while serving customers. Their nutrition shop is located in the heart of Farragut near many of the community schools. "We are in the heart of Farragut schools and love seeing our guests come in each day for their drinks," Brummitt said.

Admiral Nutrition is located at 157 W. End Avenue, Knoxville, TN 37934, and is open Monday through Saturday. To learn more about their nutrition shop visit [www.admiral-nutrition.com](http://www.admiral-nutrition.com).



## Ginger Cannon

**Dixie Lee Farmers Market**

865-643-5333

[gocannon133@gmail.com](mailto:gocannon133@gmail.com)

## Healthy Diet Leads To Local Market

Ginger Cannon and her husband Jeff started the Dixie Lee Farmers Market almost out of necessity.

"I have rheumatoid arthritis and I wanted to change my diet and I went to another local farmers market in Oak Ridge," Ginger said. "This inspired us to come up with the idea for the Dixie Lee Farmers Market. I worked for attorney Steve Irving and with his help I got the permits."

Dixie Lee Farmers Market is open from May through October on Saturdays from 9 a.m.-noon and Ginger relishes the opportunity to give local growers and local artisans the chance to showcase and sell their goods.

"Jeff and I have always had an interest in gardening and this gives local growers the chance to sell and it may also give the garage carpenter a chance to sell the things that he likes to make," Cannon said. "We also have a bakery and we sell grass-fed meats."

She noted that the biggest challenge that she faces is the weather both on market days and throughout the year.

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# Impacting Our Community

## Women transforming our Chamber... one term at a time.

A chamber's existence depends critically on the diverse collaboration of businesses in its community and, more importantly, of the people who work in them. That's why each year we've worked to ensure more equal representation of women at our highest governing level through our board of directors and their executive officers. Currently, our board boasts five female voting directors (out of 11 total). Our chamber has also had a female in the chief staff role since our founding in 1987, mirroring the growing trend of female leadership in the chamber of commerce industry as a whole.

In a March 2023 article, *Female Leaders Make Work Better*, studies by the American Psychological Association showed that when women are put in positions to lead, they can be transformational, being "more likely to epitomize what's good in the organization and inspire people to go along with its mission." With a woman in our chair role for two-thirds of the time since 2018, and others serving as Executive officers or as liaisons to our growing program and event committees, it's no surprise that we have seen record growth since then — even in the face of a global pandemic.

Our leaders come from every industry, with a wide range of experiences and education levels. What they share is a singular drive to serve with compassion, to collaborate with intention, and to leave our organization and the community we serve better than they found it. We are grateful for the selfless donation of their time, talents, and thoughts, because without them, we could not do the work that needs to be done.

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Julie Blaylock







## Cindy Doyle

Agent

**State Farm**

865-690-6300

[www.cindydoyle.com](http://www.cindydoyle.com)

Cindy Doyle began her career with State Farm in 1988, as the company's first female agent in Fort Walton Beach, Fla.

Over the years, Doyle has served State Farm in numerous capacities, including in leadership roles, and currently leads a 14-member team that consistently qualifies for various company achievements like Ambassador Club, Chairman's Circle and Crystal Excellence.

"We are also now in the top 1% of the world's financial services industry, as evidenced by our Million Dollar Round Table (MDRT) status, achieving global industry-wide recognition," said Doyle.

Recently, Doyle completed her Chartered Financial Consultant designation and actively supports several local organizations and initiatives.

"It gives me great joy to 'pay it forward' to my customers, team and community," she said, noting that this focus on community is precisely what drew her to State Farm. "Integrity, compassion and service are at the heart of all we do at State Farm, and who doesn't want to be a part of something like that?"

For more information, visit [cindydoyle.com](http://cindydoyle.com).



## Penny Ellison

Owner

**Mr. Handyman**

(865) 293-0080

[mrhandyman.com](http://mrhandyman.com)

Penny Ellison grew up in Jefferson County and owned a flooring store in Newport before moving to Knoxville and launching a Mr. Handyman franchise. When her husband passed in 2019, Ellison decided to continue running the business, which has proudly served the Knoxville area for the last 15 years.

As owner, Ellison says her aim is to ensure customers have access to essential services from a company they can trust.

"Our customers today find they have no time, no tools or no talent in the repair and maintenance industry," she explained. "They feel lost in trying to find a company who they can put their trust in."

This customer-focused approach has resulted in Mr. Handyman of West Knoxville achieving top overall revenue sales in the company's system. It has also been named Mr. Handyman's Franchise of the Year three out of the last four years.

"I feel like we have assembled an exceptional team that can provide a remarkable experience to our clients," she said.

For more information, visit [www.mrhandyman.com/west-knoxville](http://www.mrhandyman.com/west-knoxville).



## April Finster

Specialist /  
Agent / Owner

**Cyan Insurance Solutions**

865-622-2265

[april@cyaninsurance.com](mailto:april@cyaninsurance.com)

## Help navigating medicare and long term care insurance

You can be confident that you've selected the right Medicare plan by meeting with April. For over 20 years, she has assisted clients with Supplements, Advantage Plans, and Prescription Drug Plans.

"People often remark that they're highly educated, but they can't figure out Medicare", comments Finster. "I always reassure them that it's not them – it's just inherently complicated!"

April first explains how these programs work. Then she outlines alternatives so that you can make informed choices. Once Medicare is taken care of, it's good to review Long Term Care (LTC) options, as Medicare does not cover most LTC costs.

As an independent agent, April offers many high-quality plans. She does not charge for her services, as insurance carriers compensate her for time spent. April welcomes new clients and offers appointments by phone or video, or in her Farragut office at 11826 Kingston Pike, Suite 230.

"It's a family business," says April. "We love helping people, and this is a business where we can do just that."



## Debby Funk

Owner

**Embroidery Boutique**

(865) 392-1024

[embroideryboutiqueknox.com](http://embroideryboutiqueknox.com)

Debby Funk is carrying on her mother Laurae Hathaway's legacy as owner of the Embroidery Boutique.

Funk, who first started working for the family business in 2006, said her parents opened under the name Designs for You in Boca Raton in 1989, and relocated it to Tellico Village in 2005. In 2014, the business relocated again to its current storefront at 141 Brooklawn St. in Farragut.

"I am eager to see where I can take this company in years to come," she said.

As owner, Funk strives to fill the shop with never-before-seen items and offers a variety of services, including monogramming, embroidery and laser-etching.

"We have quantity break pricing with the highest quality digitizing in town," noted Funk. "And we have no minimums – whether it's a hundred pieces or just one piece, we guarantee the fastest and highest quality embroidery experience."

In addition to Embroidery Boutique, Funk recently launched Funky's Snacks, Funky's Meat Snacks, Funky's Hot Sauces which can be purchased at the Farragut shop.





## Carolyn Levy Gilliam

Attorney

**McDonald, Levy &**

**Taylor, PLLC**

Phone: 865.966.4343

carolyn@mltlaw.com

## A Top Attorney in her field

Carolyn Levy Gilliam serves as an attorney at McDonald, Levy & Taylor PLLC, primarily practicing in the areas of wills, trusts, elder law, conservatorships, probates, business matters, and litigation regarding these areas.

Gilliam, a graduate of the University of Tennessee's College of Law, was named as a Top Attorney for 2023 in the Knoxville Cityview Magazine in Social Security Disability, Elder Law and Adoption, Wills/Probate and Estate Planning/Trusts as well as a Best Lawyer: Ones to Watch in America for Elder Law, Litigation - Trusts and Estates and Trusts and Estates.

An active member of the community, Gilliam is a Board Member of the Dream Connection, Inc., an all-volunteer organization that fulfills the dreams of children that have life-threatening illnesses.

She also serves as the President and Chair of Legacy Housing Foundation, an organization that seeks to provide services, support and community for affordable housing.

She and her husband, Eric, and two young kids live in Farragut and attend Shoreline Church.



## Erin Gillison

System Designer

**AA-Air Co/Central City  
Heating & Air Conditioning**

www.YourComfortableZone.com

865-213-1354

erin.gillison@aa-airco.com

## Finding the best solution for you and your family

If you need a quote for a new HVAC unit, Erin Gillison is the AA-Air Co/Central City Heating & Air Conditioning System Designer that will come to your West Knox home. Often wearing her iconic coveralls, due to being in and out of attics and crawlspaces, Erin focuses on finding the best solution for you and your family. Erin, as third generation in the family business, is extremely thorough in her assessments; conducting heat load calculations, measuring ducts, looking and asking for the smallest clues of potential issues that can be addressed and resolved with a new system installation.

According to hvacschool.org, women are just 1.7 percent of the HVAC industry's workforce. Not so here! Several of the staff are women, including the owner, Erin's mom, Donna Kimble. The company is a successful Knoxville/Roane County Metro business that has been keeping customers in their "Comfortable Zone" for over 50 years!



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## Dr. Kimberly Grande

Co-founder  
The Skin Wellness Center

0215 Kingston Pike Suite 200  
Knoxville TN 37922

865-584-8580  
theskinwellnesscenter.net

Dr. Kimberly Grande is a board-certified dermatologist and a fellow of the American Academy of Dermatology. She received her medical degree at University of Nebraska and completed her residency in dermatology at Baylor College of Medicine.

Dr. Grande has a passion for developing lasting relationships with her patients and helping them to combat skin cancers and other diseases of the skin with cutting-edge technologies.

"I was compelled by the field of dermatology when following physicians in more generalized specialties who would point out subtle changes on the skin during physical exam," she said. "These changes would be clues to the potential of systemic or internal diseases such as liver or kidney disease. I felt a bit like Sherlock Holmes piecing together details to come to an important diagnosis which would otherwise have been missed. Dermatology is a little like the practice of art...it is color, patterns, and textures. Skin surgery requires an artistic eye and aesthetic medicine is best accomplished by a sculptor who understands the science behind what is perceived as beauty and attractiveness."

As co-founders of The Skin Wellness Center, Dr. Grande and Dr. Meredith Overholt stand out as a leading partnership in the dermatology field in Knoxville.



## Stephanie Grubbs

Realtor

Heritage Realty

865-803-9304

stephanie@  
heritagerealtyknox.com

A native of East Tennessee, Stephanie Grubbs grew up in Chattanooga and Morristown, and moved to Knoxville in 1997 after graduating from East Tennessee State University.

In 2014, she joined the real estate industry, and currently serves as a realtor and property manager at Heritage Realty, where she specializes in residential sales and commercial listings.

The best part of the role, Grubbs says, is helping clients fulfill their real estate dreams.

"I love working hard to find my clients the perfect property," she said. "There is nothing better than helping a family or individual find a place to call home."

In addition to real estate, Grubbs, a mother of two, is an active member of the community, frequently working with local organizations that strive to keep the Knoxville area beautiful.

"I invest back into this community with volunteer work often because this is my home," she explained. "I believe in keeping Knoxville one of the best places to live."



## Jill Hahn

Transformational  
Health Coach

Phone: 865-599-1485  
www.jillhahnhealth.com

## Helping Women Regain Their Energy

After feeling frustrated with stubborn weight gain after starting her family, Jill Hahn set out on a journey to reclaim her energy. Throughout her journey of learning how to live a healthy lifestyle, Jill realized the importance of good health and wanted to help other women. "That realization changed my children's lives, and my health improved dramatically. As I continued to learn about holistic health, I felt drawn to share it with others," Hahn shared. For 15 years, Jill has taught healthy cooking classes and yoga to those local to Farragut. Now, she is a Transformational Health Coach with experience in functional medicine and helps clients identify the root cause of their health issues. "Educating about natural health is exciting for me. To truly heal, we have to address the root cause of illness, not simply mask symptoms," Hahn said.

Jill Hahn has helped hundreds of women begin the journey of living a healthy lifestyle where they have successfully lost weight and regained their energy. "I know what it's like to be frustrated with your health, as women tend to put others' needs first. They deserve to live their best lives, and I enjoy helping them discover it," Hahn said.

To discuss your wellness goals with Jill Hahn, schedule a discovery call at 865-599-1485.



## Stacey M. Handel

Owner

Garde Bien SpaSalon

865-671-1996

stacey.gardebien@gmail.com

## Hair & Scalp Hair Loss Specialist

Handel's career spans over 40 years as a top hair makeover expert. Her entire career focus has been on the betterment of women. In addition to Garde Bien's full service salon the business specializes in 100% human hair wigs, partials and wearable solutions for women with temporary or permanent alopecia. Offering wearable day & night solutions for active women in sports, swimming and can rock a great ponytail. For extreme or total hair loss the CNC custom-made prosthetic is exclusive to Garde Bien; created for a perfect fit with a 3-D printer by Cesare Ragazzi of Italy.

In addition to hair loss services we offer Trichology to help women understand the reasons for hair loss. Garde Bien is the only Trichology clinic providing unique scalp and hair treatments to East Tennessee.

Handel is a published author and public speaker on solutions for hair loss and national educator, a Certified Master thru The American Hair Loss Counsel.

"We have a passion for women who are losing hair for any reason".

Affiliations: AHLCC, PBA, NAAF, CWHL and Wig4kids.

If you or someone you love has thinning hair, visit their web site to get started by completing a consult form. Garde Bien SpaSalon is located at 12752 Kingston Pike, or visit the website [www.gardebienhairloss.com](http://www.gardebienhairloss.com)





## Zenia Hartsfield

Office Manager Assistant

**Josh Hemphill  
State Farm**  
865-672-7762

Zenia@sfagentjosh.com

## Offering bilingual assistance

Josh Hemphill's State Farm Office Manager Assistant, Zenia Hartsfield, has been in the office since it opened nine years ago. She loves the flexibility her position allows her to have so she can spend time with her three children, Jacob, Daniel and Maya. "Josh is awesome," she says about her boss. "He has two kids of his own so he understands the need to be flexible."

As a State Farm Representative, Zenia helps people with services in all areas. This gives us an opportunity to really help clients in areas they never expected. Such as life insurance and income protection! But Zenia is even more talented as a bilingual asset in the office. "We are getting more and more business from the Spanish-speaking community, and I love having the ability to help whoever I can."



## Teresa Johnson

Office Manager

**Josh Hemphill  
State Farm**

865-672-7762

Teresa@sfagentjosh.com

## Sharing personal stories

Teresa Johnson has been working with State Farm for 22 years as an office manager at several locations. She began working in Josh Hemphill's office 7 years ago, though she has worked with him at other State Farm agencies before. Teresa is fully licensed and loves her job as office manager, which usually entails being the first to greet customers. She also participates in a lot of the customer service in the office. But most importantly, she helps customers with billings and claims.

Teresa learned about working in insurance from her own life insurance rep, who came by to collect premiums one day in the 80's and told her all about the job. To this day she continues the pattern and says that "being able to share my personal stories with the customer to give them a better understanding of their insurance and how it works for them is very rewarding."



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## Courtney Kear

Marketing Liaison

**Josh Hemphill  
State Farm**

865-675-3999

courtney.kear.vabofd@statefarm.com

## Thriving in creative marketing throughout Knoxville

Courtney Kear joined the Josh Hemphill State Farm Team a little over two and a half years ago as Marketing Liaison for the Farragut and Powell offices.

Courtney loves her job as Marketing Liaison and thrives in being able to creatively market throughout Knoxville and surrounding areas. She was a customer of Josh Hemphill State Farm prior to being an employee. Since joining the team, she has expanded the marketing potential and is working towards maximizing marketing strategies to help brand the business.

"Having the opportunity to work with a great team, as well as be out in the community meeting new people and building connections has been the highlight of my job!"



## Linda Kelly

REALTOR/Broker

**Exit TLC Realty**

865-382-8707

linda@knoxvilleandbeyond.com

www.exittlcrealty.com

A native of East Tennessee, Linda Kelly moved to Knoxville in 1978 to attend the University of Tennessee, where she studied home economics and also served as a member of the iconic Pride of the Southland Marching Band.

"I fell in love with the city and chose to stay here," she said.

Kelly's love for Knoxville ultimately led her to get involved in real estate, assisting the local market for more than 20 years, with the last three years as a broker at Crye-Leike Realtors and now a Broker/Training Broker at EXIT TLC Realty.

"I love helping families be able to find a home and helping them through the transaction so they can close and start their journey in their new home and make many memories." she said, adding that she also enjoys training other agents. "I do feel like we change people's lives."

Throughout her career, Kelly has earned numerous real estate designations, including the ABR, CRS, e-PRO and Master GRI, PMN, PSA and is an active member of the Women's Council of Realtors.



## Dr. Sonia Kherani

D.D.S.

**Choto Family &  
Cosmetic Dentistry**

1624 Choto Markets Way  
Knoxville, TN 37922  
(865) 409-5077

www.chotofamilydentistry.com

Dr. Kherani completed her Doctor of Dental Surgery Degree in 2008. Since 2008, Dr. Kherani has invested hundreds of hours of advanced clinical education in all disciplines of general dentistry. Topics include restorative dentistry, endodontics, periodontics, and implant dentistry.

Over the last decade, Dr. Kherani has owned and operated very successful dental practices in East Tennessee. Dr. Kherani's time has been spent in private practice with a focus on high quality, multi-disciplinary and comprehensive dentistry in a family-oriented fashion to her patients. Dr. Kherani is also a member of the Tennessee Dental Association and American Dental Association.

Dr. Kherani resides in the Farragut/Choto community with her husband and two wonderful children, and they love spending as much time outdoors as possible. Dr. Kherani also enjoys traveling and cooking.



## Jamie Kidd

Designer and Owner

**Blinds & More  
of East Tennessee**

865-685-8464

blindsandmoreknox@gmail.com

blindsnmoretn.com

A Knoxville native, Jamie Kidd studied interior design at Delta State University in Mississippi and went on to spend time as a custom decorator for a major retailer. She now serves as a designer and owner of Blinds & More of East Tennessee.

"I've always had an interest in interior design, but became specialized in window treatments nearly two decades ago, and that honestly has been my focus ever since," Kidd said.

In addition to window treatments, Kidd also has experience in furniture refinishing, home staging and room design. Her real passion, however, is found in forging relationships with her clients, and ensuring that each and every client is pleased with their finished project.

"I really enjoy getting to know my clients and learning their personality and style" she said. "I want the process to be easy, fun and as stress-free as possible for them. I am truly blessed to do what I love, all while getting to know my clients and help them make their houses feel more like home."





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## Robin Ann Aggers

Realtor

**Wallace Real Estate**

865-322-SOLD(7653)  
 robinaggers@gmail.com

Robin Ann Aggers has many titles to her name, some of which include: Wife, Mother, Grandma (Lolli as they call her), Daughter, Friend and Full-time Professional Realtor. She has been a top-producing Realtor year after year with the locally known Wallace Real Estate. With over 18 years of experience, whether you're buying, selling or relocating, her main objective is to prepare the best strategy for you to succeed in the least amount of time. Robin Ann loves sharing her knowledge, leadership, and communication skills with everyone she meets.

Robin Ann has called East Tennessee her home for the last 15 years and never plans on leaving! Her constant involvement in the community as well as continuing education has helped her to excel in her profession. She brings knowledge, expertise and negotiating skills to her clients as she continues to maintain a positive attitude in the community. Robin Ann truly believes the success of a relationship lies in trust, communication and attention to detail and she will provide all of that to you while serving all of your real estate needs! It is easy to see Robin Ann enjoys what she does and you'll always get amazing Service With A Smile. After all, this is one of the most exciting moments of your life- buying or selling your home!

In her personal life Robin Ann and her husband, Ken, are celebrating 30 years of marriage this year! Robin Ann is always giving back to the world and lifting people up to their highest potential, all with a big SMILE on her face! She is extremely grateful for your dedication, loyalty, trust and support in her business!



## Lindsay Barlow

Realtor, Broker

**Wallace Real Estate**

Direct: (865) 405-8406  
 Office: (865) 966-1111

LindsayBarlowRealtor@gmail.com  
 Lindsay-Barlow.com

Lindsay Barlow first became interested in the real estate industry as a young girl, when her family lost their home to foreclosure.

"I began to watch home sales and follow the industry and was enthralled with the value a piece of property can hold, especially over time," she said.

The native of South Carolina went on to earn a psychology degree from Belhaven University, as well as a master's in education from Nova Southeastern University, but eventually returned to her long-time interest in real estate.

Currently serving as a broker at Wallace Real Estate, Barlow has earned several industry achievements, including the Military Relocation Professional (MRP), At Home With Diversity (AHWD), and Senior Real Estate Specialist (SRES) designations.

"I followed my passion of tracking that value and helping clients do the same and helping them through the process of investing, selling or buying," she said.

For more information, visit Lindsay-Barlow.com.



## Robin Bingham

Realtor | Broker

**Wallace Real Estate**

865-591-1197  
 robinbingham49@gmail.com

Leaving a successful career at the age of 50 and starting over may sound impossible for some, but Robin Bingham saw it as an exciting new journey. "The best part of my job is being able to take all that I have learned, share it and apply it in every single transaction. Helping my clients through the listing their homes or helping them purchase their next home is an incredible gift to be trusted with. I do not take it lightly or for granted. From the \$100,000 sale to the \$4.3 million sale, everyone gets 110% from me. All the way to the closing table, I am with you." Says Bingham.

Robin's love for people and natural ability to form relationships is only part of what sets Bingham apart from the rest. "Having an accounting background definitely helps me to understand the need for budgeting. It is my hope to equip my clients with all the information and tools needed in order to make the best choice for them and their family."

Bingham aims to be a positive force in her client's lives, "Competing in today's market, you must set yourself apart. Find what you do well, cultivate it, and create your own niche and unique brand. Be consistent. Show up everyday. Work hard."



## Patti Ettien

Realtor

**Wallace Real Estate**

865-966-1111  
 865-582-5253  
 pattiettienrealtor@gmail.com

## Helping clients fulfill their needs and wants

Patti began her career with Coldwell Banker Wallace, now Wallace Real Estate, in 2011 after moving back to the Knoxville area. Since that time, she has earned her ABR, GRI and SRES designations and has become a Multi-Million Dollar Producer.

Patti enjoys helping her clients fulfill their needs and wants for their "first" home or their "next" home as families grow or downsize. According to Patti, the best part of her job is working with so many wonderful people who become friends, not just clients.

Patti and her family have moved many times to various cities and countries, but she is happy to say that she has enjoyed every minute of the time spent back in East Tennessee by living closer to friends and family while enjoying the mountains, the lakes and of course, the Tennessee Vols.





## Summer A. Munyon

Realtor

**Wallace Real Estate**

865.306.3685

summermunyon.com

## Counseling about homes

Summer Munyon sold real estate in Tallahassee, Fla., before moving to Knoxville in 2012.

Prior to her real estate career, Munyon, who now works for Wallace Real Estate, received a bachelor's degree from The University of Tennessee and a master's degree in clinical psychology from Middle Tennessee State University.

She also served as a Knox County foster parent before joining the real estate company in September of 2018.

"I enjoy counseling people, but I also enjoy homes," she said. "So it's a privilege to counsel people about homes."

Munyon says the best part of her job is definitely "the thrill of the hunt."

"Real estate is an adventure, and I enjoy the challenges of an adventure," she said.

Munyon was named Rookie Realtor of the Year in Tallahassee, and also consistently sells over \$10 million in real estate each year.



## Sahel Naimy

Real Estate Broker

**Wallace Real Estate**

Office: 865-966-1111

Cell: 865-765-1961

sahel.naimy@wallacetrn.com

www.SoldBySahel.com

## Dedicated to my Profession and to ...YOU!

Sahel has been in residential real estate for the past 23 years and with Wallace Real Estate since 2004. "Dedicated to My Profession and to... YOU" is Sahel's slogan. "I am honored to be able to help my clients to achieve their real estate goals with every closing. Honesty, establishing trust, and going the extra mile is what can be expected of me when I am representing my clients". Sahel's extensive experience and negotiating skills ensure her buyer clients to put their best foot forward in submitting a winning offer.

She is able to guide her seller clients with data, facts and effective marketing strategies in order to obtain the highest value for their property in this tight market. Sahel has been successful in remaining a Top Producer with Wallace Real Estate and she takes pride and joy in her chosen full time career. Sahel is also committed to continuing education and she has achieved numerous designations and certifications. Sahel is a Certified Residential Specialist (CRS), Graduate Realtor Institute (GRI), Senior Real Estate Specialist (SRES), Military Relocation Professional (MRP) and Real Estate Negotiation Expert (RENE). Sahel can be reached directly at 865-765-1961 or feel free to email her at sahel.naimy@wallacetrn.com for all your real estate needs.



## Mary Parsons & Kara Scheetz

**Wallace Real Estate**

865-966-1111 | 865-776-0202

maryparsons@wallacetrn.com

maryparsons.net

Mary Parsons and Kara Scheetz are celebrating 30+ years in the East Tn residential real estate market.

They have consistently maintained top producer status in their company. Years of experience lends them the knowledge of the current market in order to help navigate the best deals for their clients. The changing trends since 2020 have provided them with new and challenging ways to serve.

2023 has had its own challenges that are different from the past 3 years. They have learned that to be successful in these times, they have to be creative and flexible.

They pride themselves in always keeping up with the continuing education and the best ways to accommodate their buyers and sellers in this market.

Their goal is knowing that their clients are always confident and satisfied with their ability to remove the stress of buying and selling their homes. You can count on them to do their job professionally, ethically and timely.

In addition to their careers they are very involved in their churches, community and families.



## dori pavlovsky

"The House Lady"

Realtor

**Wallace Real Estate**

865-300-8234

865-966-1111

## When Experience Matters

dori pavlovsky's mission since becoming a licensed real estate professional 44 years ago in the Lehigh Valley of eastern Pennsylvania has been to help people.

Using experience, patience, and knowledge dori loves helping Buyers Buy and Sellers Sell.

Her clients get the same loving care her Family does.

dori believes it is important to be educated about current market conditions, so the best techniques and strategies are used to get successful results for her clients and customers.

Also known as "The House Lady" (because pavlovsky is so hard to pronounce!), dori has been part of The Coldwell Banker Wallace Family in Farragut since 1989.

She is a broker, A Relocation Specialist and a Certified Stager. She has earned the Certified Residential Specialist (CRS), Graduate REALTOR Institute (GRI) designations as well as many designations and awards including Certified Luxury Home Marketing Specialist (CLHMS) and is certified with Luxury Portfolio and Leading Real Estate. dori is experienced and qualified to sell Luxury Homes.

Finding a new house should be a fun and exciting experience. Call dori for your Happy House!





## Kristy Rucker

Realtor

**Wallace Real Estate**

865-378-8789

kristy.rucker@wallacetn.com

## Bringing her passion for helping others to real estate

After 25 years of a career in medicine as a Nurse Practitioner, Kristy transferred her passion for helping others to a career in real estate. Her experience in buying and selling properties in California, along the West Coast has given her first hand knowledge of the real estate process. "I bring honesty and integrity along with dedication and attention to detail to my interactions with my clients" says Rucker.

Kristy is customer-service-oriented and always committed to listening to her clients' needs. Whether navigating the way for a first time home buyer or assisting the seasoned investor, she looks forward to utilizing her keen negotiating skills to ensure a successful transaction. She is always leveraging her skills and experience to exceed her client's expectations.



## Cathy Storm

Realtor

ABR

Multi Million dollar Producer

**Wallace Real Estate**

865-978-0954

cathy.storm@wallacetn.com

## There Every Step of the Way!

Cathy Storm is a full-service, licensed Agent with Wallace Real Estate. Cathy is a top-producing dedicated Realtor that serves the Knoxville area specializing in home sales and purchases. She believes in "good old-fashioned hard work," integrity, and working with everyone equally and fairly.

Cathy began her real estate career in South West Florida, specializing in Community and New Construction Real Estate sales. She is very excited to call Knoxville her final home after relocating here in 2007. It is here where Cathy spends her free time with her dogs Maggie and Randy, taking spin and yoga classes, and walking the neighborhoods of Farragut. With her passion for this area and real estate, she brings enthusiasm and knowledge of what makes this area an excellent place to live.

Whether selling or buying, Cathy will be there every step of the way to make your overall experience one of ease and complete satisfaction.



## Cherie Sydes

REALTOR®, ABR®

**Wallace Real Estate**

www.CherieSydesKnoxville.com

CherieSydes@gmail.com

Cell Phone: 865-660-1074

Cherie Sydes is a native of Knoxville, TN and has lived in several parts of the area, gaining familiarity with the changes and growth in and around Knoxville. Having had strong ties to the East Tennessee area and her passion for helping people give Cherie the ability to be creative with the home buying/selling process. Cherie has worked in the Real Estate industry for more than seven years before launching her career as a licensed Real Estate Agent giving her more than a decade of experience. This invaluable insight has provided Cherie with substantial exposure to many aspects of the real estate industry.

Raised to be resilient and a hard worker with a winning attitude, Cherie believes in integrity and reliability in her everyday life and professional career. Her goal is to make your buying/selling experience as easy and stress-free as possible.

Cherie's Pledge: "Whether you are buying or selling, I will dedicate my complete attention and honesty every buyer and seller deserves!"



## Anne Williams

Onboarding Concierge,  
 Broker, Certified Coach,  
 GRI, HHS, SRS, Realtor

**Wallace Real Estate**

865-599-8548

anne@wallacetn.com

www.AnneWilliams.net

A seven-generation East Tennessee native, Anne's priority since 2002 is to make each transaction uncomplicated and serve all parties with excellence. She has distinguished herself with client-based referrals and repeat business throughout the Knoxville area.

"My ever-evolving roles as a civic leader, community volunteer, dedicated professional, and my degree in management have equipped me to care deeply for people and defend their best interests," noted Williams, who takes pride in coaching other professionals and helping clients achieve their real estate goals. With over two decades of career history as a Realtor, Williams is a certified coach and educator for Wallace's training program.

She has earned various designations, including her real estate broker license, and continually stays abreast of market shifts and client needs. She previously served as managing broker of the company's Farragut office and is currently on staff as Onboarding Concierge for all five offices. "My resume is a testimony of my passion for continual learning and professional growth," she said.

For more information, email anne@wallacetn.com or visit www.AnneWilliams.net





## Tamy Wilson

Realtor, ABR, SRS,  
Luxury Property Specialist

**Wallace Real Estate**

865.966.1111

tamywilsonrealtor@gmail.com

After a difficult home-buying experience, Realtor Tamy Wilson realized that she could offer better services to homebuyers. An account executive in the cosmetics industry at that time, Wilson decided to step back. "I stepped away from my job at the time to care for my mother, who had just undergone arthritis surgery. While she slept, I would work on getting my real estate license online," Wilson shared. Tamy is well-rounded in all things real estate, including the luxury market, land sales, working with investors, buyers & sellers, and residential properties. Wilson holds two national designations, which include the SRS (Seller Representative Specialist) designation and the Accredited Buyer's Representative designation.

With a heart for serving others, Wilson has been helping clients find their dream properties for 19 years. "I enjoy helping clients throughout every step, whether they are searching for a property or at the closing table. To see the joy it brings a client when they find the right property is so amazing. Through Wallace Real Estate and our affiliation with Leading Real Estate Companies of the World (Leading RE), we can connect clients with great realtors anywhere nationally and globally," Wilson said. To contact Tamy Wilson, contact her via email at [tamywilsonrealtor@gmail.com](mailto:tamywilsonrealtor@gmail.com).



## Debbie Yankey

Realtor

**Wallace Real Estate**

865-966-1111

865-414-8818

[debbie@debbieyankey.com](mailto:debbie@debbieyankey.com)

## Guiding You Home

Having spent nearly three decades in the industry Debbie has weathered various market cycles, adapting her strategies and approaches to ensure the best possible outcomes for her buyers and sellers. Debbie's experience empowers her to anticipate market trends, provide accurate pricing guidance, and negotiate skillfully on behalf of all her clients.

Debbie has strong ties to her community. Over the years, she has cultivated meaningful relationships with fellow real estate professionals, local businesses, and residents. This network of connections not only facilitates Debbie's ability to access off-market opportunities but also helps her stay attuned to the pulse of the community and its evolving real estate needs.

Family holds a special place in Debbie's approach. She understands that real estate transactions often carry significant emotional weight, and she approaches each deal with a compassionate and empathetic demeanor. She recognizes that a home is not just a physical structure but a place where families create memories and lay down roots. Debbie takes the time to understand the unique requirements of each client's family and prioritize finding properties that truly align with their needs. She treats her clients with the same care and respect she would extend to her own family members, fostering trust and long-lasting relationships.

28 years of experience and wealth of knowledge, deep-rooted connections, and compassionate approach sets Debbie apart as a trustworthy and valued guide for individuals and families seeking to navigate in today's real estate market.

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## Amy Kooima

Office Manager  
**Josh Hemphill  
State Farm**  
865-672-7762  
Amy@sfagentjosh.com

Amy is married to an engineer, who also serves in the National Guard; they have three children and reside in Farragut.

Amy's experience as a customer with Josh Hemphill State Farm, 11420 Kingston Pike, led her to "be part of the team" at the agency. She is an office manager with the agency, she is property and casualty licensed to help people with their policies and assets. Amy is licensed in Life Insurance as well. During her two years with the office she helped grow the team to achieve many successful awards. Helping clients with their needs for the future. "I have been able to help our clients with their billing and claims. With this office we really enjoy our clients becoming part of our State Farm family."

"Every day I play a part in protecting people, and all the things they work hard for! Whether it's saving money, protecting them with adequate coverage should something happen, or just assisting in taking their payments," Amy says.

"I enjoy working with the clients and meeting their needs promptly!"



## Wanda Lovelace

Realtor  
Broker, CRS, GRI

**The Lovelace Team-  
Crye-Leike Realtors Office**  
lovelaceteam@gmail.com

After a relocation, Realtor Wanda Lovelace and her husband realized how great the needs and services were of someone moving to a new area they weren't familiar with. When Wanda Lovelace started in real estate in 1990, she specialized in helping corporate clients and relocating military families. "Over the past 30+ years, I have seen many changes and cycles in the real estate industry. One thing that remains constant is that people don't care what you know until they know that you care. I have been fortunate enough to make some of the best friends both from clients and other real estate agents," Lovelace shared.

Wanda Lovelace, along with her husband, Carl Lovelace, and their two daughters, Emily and Cecelia, make up The Lovelace Team. They are the top team for the West Knoxville Crye-Leike Realtors office and #2 for the East Tennessee Region. "It has been our absolute privilege to help so many people achieve their dreams and goals and move into the next chapters of their lives," Wanda said. The Lovelace team enjoys welcoming new clients to Knoxville as it offers lakes, parks, and something for everyone to enjoy. To learn more about the Lovelace team, contact them at lovelaceteam@gmail.com.



## Kat Mahn

Owner  
**Kat's Lash Lounge  
& Wax Studio**

865-392-1014  
www.Katslashlounge.com

## Making people look pretty

Kat Mahn, owner of Kat's Lash Lounge & Wax Studio, always has been drawn to the beauty business.

"I liked making people look pretty," she said.

After 10 months of operating at Saah Salon along South Campbell Station Road, she has moved to a larger brick-and-mortar location, next to The Bark Place, at 11410 Kingston Pike, Suite 300, near the intersection of Kingston Pike and South Campbell Station Road.

Mahn went to college after graduating from high school and earned an English degree, but "this is what I wanted to do," she said about being an aesthician. "So I went back to school for this after I had my daughter."

A licensed aesthician for 16 years, she started her career in 2005 in South Carolina.

"Then, we were in Ohio for nine years and Georgia for two," Mahn added.

While in Georgia, a friend encouraged her to open her own business in 2018. Then, her husband, Joseph Mahn, a mechanical engineer, was transferred to Hardin Valley, and they moved to Knoxville.

She again took a leap and opened a studio in Saah Salon Suites, only to grow her business and move to a brick-and-mortar location.



## Melody Matney

Executive Director  
**Villages of Farragut**

(865) 671-2500  
melody@villagesfarragut.com

## Passionate about her community & the people in it

Melody Matney, Executive Director of The Villages of Farragut, is genuinely cut-out for her line of work. Born in Knoxville and a life-long resident of East Tennessee, Matney is passionate about her community and the residents she serves. After losing her father unexpectedly to a terminal illness, Matney took a particular interest in Long-Term Care, and attained her license in LTC insurance. She began her career as a sole proprietor and business owner, selling the business after 14 years, and then managed businesses for a nationally known hospitality corporation, growing through the experience. Her love for people would eventually lead her to her true passion of serving seniors. Matney was recruited to work at a senior living community in Sevierville. She was promoted to Executive Director after only 15 months, and remained with that company for several years. "My heart was still in Knoxville," she explained. So, when The Villages of Farragut announced their ground-breaking, she applied and joined their team before opening in 2019 to serve as Executive Director. "I'm extremely fortunate to be working for this company and serving seniors in this community. We truly want to be part of the fabric of Farragut, and what we do is all about love for our residents." It's clear that Melody Matney has a heart for people and service to her community.





# Cindy Kraus

CEO | Broker

A self-professed introvert at heart, Cindy Kraus knows what it is like to face your most challenging fears, including the fear of success. She grew up in a challenging home environment and credits the love and stability of her grandmother and sister that shaped who she is today.

Cindy's first professional career was in the medical field. She was a Respiratory Therapist for 30 years. Having worked in this field so long, she understands instinctively why high-level professionals need an advocate who can provide turnkey solutions for services outside their everyday work lives. As her career was nearing the 30th year, her daughter was getting ready to go to college and she had an 8-year-old son at home. It was time for a career change. Real estate seemed a perfect solution because it combined her love for architecture with a schedule that would be flexible enough to give her son the time and care he needed throughout the rest of his school years.

Fast forward 10 years, with her son off to college the desire for a next step took root. After much research and analysis she knew opening a franchise with Engel & Völkers was the path to take. At Engel & Völkers their passion is exceeding client expectations, so it's only natural they align themselves with exceptional real estate professionals to serve clients across the globe. It's why they don't simply have agents, but rather, trusted advisors to guide you through your home journey with extensive neighborhood expertise, distinguished care ... and a bit of fun.

Cindy lives in Farragut, Tennessee with her husband, Paul. They have four children and two dogs. When she isn't busy at Engel & Völkers Knoxville or settling the specifics of a real estate deal for her busy clients, she enjoys walking her Goldendoodles, Bella & Henry, and volunteering with area groups and causes such as Emerald Youth Foundation, Wesley House, Charity Chicks, and Farragut Rotary.

Cindy's background and stellar service record make her a sought-after agent, but that isn't the main reason her clients and advisors appreciate her. She believes in treating all people with dignity, friendship, and a smile, no matter their walk in life. That character trait proves that, regardless of your childhood challenges, you can overcome the past and become an inspiration to others.



11347 Parkside Drive | Knoxville 37934 | 865.221.8601 | 865.776.0577 | [knoxville.evrealstate.com](http://knoxville.evrealstate.com)





## Jennifer McKinnish

Attorney

865-229-9854  
www.burtonmckinnish.com

Jennifer McKinnish received her bachelor's degree in Political Science from the University of Tennessee and attended law school at the University of Memphis. After working for a year in Memphis at boutique domestic relations firm, she returned to Knoxville to pursue her love of family law.

McKinnish, who also practices disability law, says the best part of the job is helping others in their darkest times and getting to know clients on a personal level.

"My motivation is to see each client as an individual," she said.

This focus on relationships has certainly paid off as in the last five years along, the firm has expanded to cover all of East Tennessee, while still maintaining a personal touch with every case.

In addition to being a successful small business owner and attorney, Jennifer is an active member in the community including serving on the Concord Christain School Board. Her greatest accomplishment of all is at home where she is single mom to two amazing children.



## Dr. Meredith Overholt

Co-founder  
The Skin Wellness Center

0215 Kingston Pike Suite 200  
Knoxville TN 37922

865-584-8580  
theskinwellnesscenter.net

Dr. Meredith Overholt is a board-certified dermatologist and a fellow of the American Academy of Dermatology. She received her medical degree from Baylor College of Medicine and has been practicing in the field of dermatology for over 30 years.

Dr. Overholt has a passion for educating her patients about diseases of the skin and the importance of regular skin exams. She is excited to be able to offer the latest in medical advancements in the treatment of skin disorders. Most recently, offering a non-surgical treatment for skin cancers called SRT, or Superficial Radiation Therapy.

In 2005, Dr. Overholt and Dr. Kimberly Grande co-founded The Skin Wellness Center in Knoxville. Together, Drs. Overholt and Grande lead a group of female physician assistants, nurse practitioners, aestheticians, and nurses who are passionate about bringing the gold standard in medical and cosmetic dermatology to East TN.

Dr. Overholt also serves on the Board of Ambassadors for the American Cancer Society. For this year's 2022 Hope Gala on behalf of the American Cancer Society, both Dr. Meredith Overholt, and husband Dr. Mark Overholt will have the distinguished honor of hosting the Gala's open house event.



## Linda Meese

Realtor,  
Realty Executive  
Associates

865-591-6004  
linda@lindameese.com

## Helping clients obtain their goals

For over 38 years full-time, 2024 Women Council of REALTORS TN State President Linda Meese has been bringing residential or commercial buyers, property management and sellers together. She is knowledgeable in land, residential, commercial sales or leasing transactions and marketing.

Her expertise is working with first time buyers and listings. "I help my clients obtain their goals, whether buying or selling, by providing them with local market expertise and counseling on all aspects of the real estate transaction to ensure that the process be effortless and stress free," she said.

"It's important to be knowledgeable about the industry in order to provide information to help others get what they want. I have several designations, that have taken years to get, so I can be knowledgeable in my field," said Meese.

Linda Meese, Realtor, Realty Executive Associates in Farragut, the 'Key to Your Next Move!' Call her at 865-591-6004 or 865-693-3232; linda@lindameese.com or Visit [www.LindaMeese.com](http://www.LindaMeese.com)



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A veteran of the mortgage business with over 25 years of experience, Sandra also has advantageous experience in real estate and appraisals. She is very active in the community; she is the founder of Charity Chicks of Knoxville, and she recently started Charity Chicks of Blount County.

For more information visit  
[www.PurchaseWithParsons.com](http://www.PurchaseWithParsons.com)





## Jennifer Peck

Chief Operating Officer

**Tate Insurance Group**  
865-862-8233

Jennifer Peck is the Chief Operating Officer (COO) of Tate Insurance Group and she has been with the company 10 years.

Jen came to Tate Insurance Group from the teaching world. Prior to that she was in Banking and Pharmaceutical Sales. Jen has a BBA in Finance from the University of Wisconsin - Whitewater. She joined Tate Insurance Group in 2013 to handle agency administration and marketing. That has evolved into the COO role as of 1/1/23.

In the past ten years Jen has implemented a new operating system in our company, organized and developed procedures for reporting data that she spoke about at the latest Applied Conference and been vital in the growth and development of the staff by overseeing our CSR24 and Total CSR platforms.

Jen is very active in the Yoga community, biking and running. In her down time she is an avid reader of not only novels but business information books to help our company be more successful.

"To list everything that Jen Peck does at our office would be impossible. As one of the last remaining LOCAL Insurance Agencies, we do not have a COO, HR Director or CFO who resides out-of-state and handles a variety of agencies. Unlike the other agencies in town that have sold to national brokers, Tate Insurance Group has relied on local talent and local employees to grow our agency. Jen is the perfect example of a smart, educated and forward thinking woman that took our agency from \$5 million in 2013 to \$30 million today. Her leadership has been vital in the growth and efficiencies that make our agency unique," said Scott Tate, owner. Jen has learned all aspects of the insurance business, from personal lines to health to commercial lines and has integrated that knowledge into the COO role making Tate Insurance outperform the competition with great efficiency.



## Sandi Simpson

Community Relations  
Director

**The Villages of Farragut**  
(865) 671-2500

Sandi Simpson graduated from the University of Tennessee in 1980 with a degree in Child and Family Services with plans to become a Social Worker. Prior to working in senior living, Sandi worked as a stay-at-home mom for 20 years. When her mother fell ill with Alzheimer's, she dropped everything to make sure she gave her mother the care that was needed, and then, she realized her calling; helping seniors live a happier and healthier life.

After their children were grown, she became one of the first active volunteers at her church, Concord United Methodist Church's adult daycare program, Concord Adult Day Enrichment Services (CADES).

Simpson then started working part-time at a local assisted living community for three years and spent another six years at an independent living community as Lifestyle Director, and later, as the Leasing Director. During her time as leasing director, she was able to keep the community 99% leased, which led to her recruitment by The Villages of Farragut.

"I fell in love with taking care of seniors," she said, noting that she initially joined the Villages team as the Resident Event Director. Simpson took over her current position just before COVID-19 pandemic began. At the time, the community was 50 % occupied. Even through the restraints that were put into place to keep the residents safe, she has been able to increase the occupancy to a current 98%.

So far, Simpson's favorite part of the job is helping families navigate through life's transitions and bringing joy to residents and their families.

"I hope to bring smiles to the residents' faces and make life for their family easier every day," she said.

Simpson's dedication to her company, her career, and most importantly, the seniors she serves is unsurpassed. In addition, she has shown that it is never too late to find your passion, and for her, it was helping senior citizens stay connected with their community and ensuring the quality of life they deserve.

# Put Experience & Knowledge to Work for You!

## CREDIBILITY

Pam Owen is an accomplished sales and marketing professional with over 30 years experience.

Before becoming a Real Estate agent, Pam was a business entrepreneur, corporate leader and national sales manager. Pam received her Real Estate License in 2009 and joined Realty Executives Associates. She quickly became one of the top real estate producers in the area.

"Every career has led me to this one," Pam states. "The best attributes of each career are rolled into Real Estate. It is the hardest and most detailed of all, but the one that I love the most."

Pam quickly became a Multi-Million Dollar producer and continues to reach that goal each year. She has earned the Accredited Buyer's Representative and Seniors Real Estate Specialist designations. When choosing your Realtor®, choose someone who loves Real Estate...choose Pam.

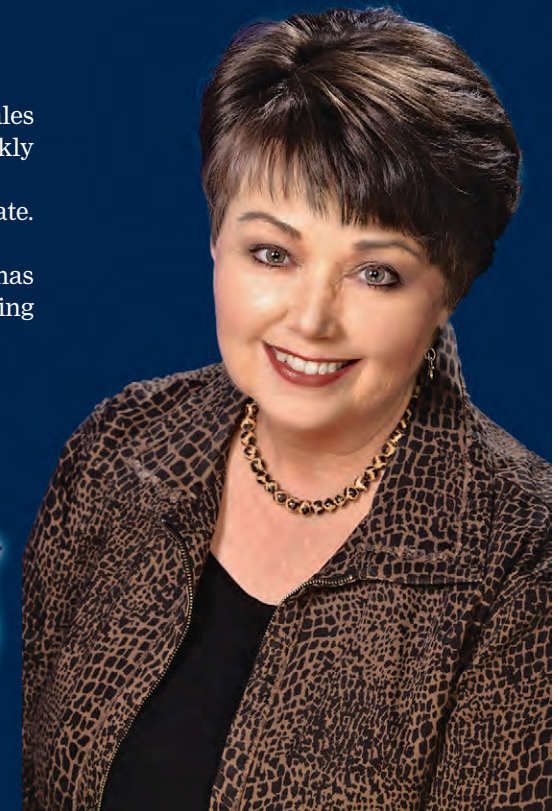
# Pam Owen

*2022 Diamond Award Winner*



10255 Kingston Pike | Knoxville, TN 37922

Phone: (865) 693-3232 | Cell: (865) 607-0318 | [pam@pamowen.com](mailto:pam@pamowen.com) | [pamowen.com](http://pamowen.com)







## Sara Sizemore

Owner

### Southern Safety Supply

(865) 673-0140

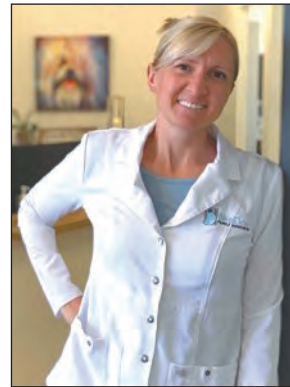
sara@southernsafety.com  
southernsafety.com

When it comes to the largest inventory of safety supplies, PPE, fall arrest, and respiratory items in Knoxville, Southern Safety Supply, LLC has the ticket. As the President and owner, Sara Sizemore understands the results of having items on the shelf for immediate purchase.

A native Knoxvillean, Sara has been in the safety industry since 1997 and is an advocate for having the appropriate gear to accomplish tasks in a safe and comfortable manner.

With East Tennessee in a tremendous expansion phase of business and population growth, Sizemore sees many construction crews come into the area to work on a project and need the ability to secure the proper items to perform their task. Even though they may have their own equipment, each job site requires specific equipment since each site has different work conditions.

Sara is proud to count the company's very first customer as a current customer and believes loyalty to be the result of great customer service.



## Tristen Smith

D.D.S.

### Blue Dog Family Dentistry

10825 Hardin Valley Rd.

Knoxville, TN 37932

(865) 338-3098

www.bluedogfamilydentistry.com

Tristen Smith's passion for helping others ultimately led her to pursue a career in dentistry.

"I wanted to be in a field where I knew I could make a difference on a daily basis," she explained. "Dentistry allows me to be creative, offering people a whole new look or just a small tweak that can make a difference in their smile, outlook and health."

The Michigan native was a college basketball player, and later attended the University of Michigan, ranked the #1 Dental School in the country.

Since launching her dental office in 2019, Blue Dog Family Dentistry in Hardin Valley, Smith has remained committed to offering a relaxed, anxiety-free atmosphere that's focused on providing high-quality services.

"I genuinely love my job," she said. "I'm fortunate to work with an incredible team. It's our goal every day to provide exceptional quality, but also just get to know our patients and hopefully change their mind about dentistry. I'm so thankful that we get to do that here in Knoxville."



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## Lynn Summers

President & CEO

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[tvacreditunion.com](http://tvacreditunion.com)

Lynn Summers, born and raised in East Tennessee, began her journey at Knoxville TVA Employees Credit Union™ in July 1990.

From her early days as a teller to Executive Vice President and now CEO and President, Lynn developed a deep passion for serving people and the communities within East Tennessee. Lynn is dedicated to expanding KTVAECU®'s technology capabilities, financial products, and services while focusing on providing the best Member service possible.

While managing a Credit Union with over \$4 billion in assets (and growing) brings challenges, Lynn believes in the strength of KTVAECU's service of people helping people and the talents of her employees. In her words, "I might be the CEO, but the Team is more valuable than the position."

Through all the demands Lynn faces as CEO and President, Lynn remains focused on what matters most: service, community, employees, and family.



## Judy Teasley

Broker

America's Top 100 Real Estate Agents for  
Greater Tennessee 2022 and 2023.

Best Real Estate Agents in Tennessee  
2023 per Real Trends June 2023.

Platinum Producer 2022.

**Keller Williams Realty**

865-694-5904

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Judy Teasley has been practicing real estate for over 30 years and has accumulated many awards and top honors. She was named the number one individual agent for the State of Tennessee for the Southeast Region of Keller Williams Realty in December 2021 and was in America's top one percent real estate agents for Greater Tennessee in 2020, 2021, 2022, and 2023. She is a founding partner of Keller Williams Realty in Knoxville, a member of Keller Williams Luxury Homes International and a Platinum Producer for GCI Keller Williams 2020, 2021 and 2022. Her awards include Best Real Estate Agents in Tennessee and Most Honoree per Real Trends June 2023.

"I have lived in Knoxville since the late 1970's, so it is definitely the place I call home," Teasley said. "I have been practicing real estate for over 30 years. My first sale was in Deane Hill out of the kindness of a friend giving me a chance to list their property as a new agent. Connecting with people from all walks of life who would not be in your immediate circle is the best part of my job. I have been very fortunate to have worked with new developments for many years. It is very exciting to be part of the creative process."

Teasley explains real estate is all about the details. "It is critical for a buyer to get inspections, research future plans for an area and review the restrictions for a neighborhood," she said. "This helps keep misunderstandings to a minimum. For listings, details and accuracy matter. It is very important to have the facts to make the home as desirable as possible, noting all the amenities and being sure the advertising captures all the positives."

"Each day, the thing that drives me most is to just keep going," she continued. "You can't give up. No one avoids disappointments and losses, but if you keep trying, things usually work out for the best."



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## Candace Viox

Owner

**Water Into Wine  
Bistro & Lounge**

865-392-1586  
W2wknoxville@gmail.com

8 Years in Farragut full of relationships, support, and community!

Candace Viox opened the popular Farragut destination, Water into Wine Bistro & Lounge, in May 2016, and her restaurant is still going strong. The community support has been overwhelmingly appreciated. The extension of her lease has ensured she will be operating in Farragut for a few more years. Catering, community events and private parties have allowed her brand to grow in the Knoxville area. While Candace's team is already gearing up for the holiday season, she has begun booking business luncheons and holiday parties. She loves hosting members of the business community who enjoy showing their appreciation to their team members, so if you are looking for a way to tell your staff thank you for their hard work, Water into Wine is the perfect place for your private party!

Water into Wine is a different kind of restaurant and lounge. 8 years of beautiful people and relationships. Connections are made by the locals who stop in on a regular basis to the visitors just passing through who have been told about the beauty of the Farragut area and the lounge known as the "Farragut Cheers" by some locals and the "Bible Study Bar" by others. Candace says it is a "community gathering place where people talk, share, and care about one another."

Candace serves as the President of the Farragut Business Alliance and works closely with local elected officials advocating for small business support, as well as serving on the Farragut Tourism & Travel Board. She contributes to many non-profits including Isaiah's House, St. John Newman, Farragut and Hardin Valley Academy teams and local clubs in the community.

"Everything is in God's plan, purpose and timing and I will go where He leads next," said Candace. "Seems God still wants me in Farragut because I am still here."



## Patti Whalen

Broker, REALTOR®

**EXIT TLC Realty**

865-228-9421  
whalen.patti@gmail.com  
www.EXITTLCRealty.com

Patti Whalen has been a REALTOR since 2005. She is the Broker/Owner of EXIT TLC Realty in Lenoir City. Her agents serve most of the East Tennessee area.

Patti's husband retired from the US Navy, having served 20 years, and his new career brought them to Knoxville. "I loved searching for homes each time we moved with the US Navy, so becoming a real estate agent was a natural choice for me."

As a TREEF Trustee (Tennessee Real Estate Educational Foundation) education and training agents are near and dear to Patti's heart. "One of my pet peeves is brokerages that don't train their agents. They expect them to figure it out on their own." Patti, with the help of Linda Kelly, her training Broker, ensures that their agents are well trained. "We provide free group training on a weekly basis and one-on-one training as needed. I answer my phone 24/7 for my agents, and my clients, too." Whalen said. "My passion is to help agents become successful in this business. It's so rewarding to watch them grow and succeed!"

"I really couldn't do what I do without the help of our transaction coordinator, Debbie Haugan, Linda Kelly and the stellar support that EXIT Realty Corp. provides for us. I love our EXIT family!"



## Cathy Warmbrod

Attorney

**McDonald, Levy & Taylor**

865-966-4343 | 888-419-0433  
10805 Kingston Pike, Suite 200  
Knoxville, TN 37934

## From physical therapist to practicing law

Cathy Warmbrod spent years as a physical therapist before graduating from Lincoln Memorial University's Duncan School of Law in December and joining the team at McDonald, Levy & Taylor.

"I needed a change from the very physical demands of therapy," said Warmbrod, noting the similarities between law and healthcare. "You meet with your client/patient and identify their problem; you determine what their goal for their legal representation/therapy is; and then you devise a plan to achieve that goal for your client/patient."

So far, Warmbrod said the transition to practicing law has been both enjoyable and interesting, as she gets to work on a variety of tasks each day.

"It is never boring," she said.

Warmbrod, who graduated first in her law school class, is a proud mother of two adult children and three rescue dogs. She and her husband currently live in Oak Ridge.



## Heather Whittemore

FNP-BC, MEP-C/Owner

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www.BeWellKnoxville.com

Heather is a Board-Certified Family Nurse Practitioner and a Certified Medical Esthetics Provider, has a Master's and Bachelor's degree in Nursing, has a Bachelor's degree in Psychology with independent studies in behavior modification, a Bachelor's degree in English with a certification in Technical Writing and Communication, and has a diploma in Nutritional Counseling and Weight Loss. She has been an advanced aesthetics provider for almost eleven years. Heather is a member of the Obesity Medicine Association and the Obesity Action Coalition, because she feels it is important to advocate for her patients and the recognition of obesity as a chronic disease. She is a member of the American Association of Aesthetic Medicine and continues to educate herself and others on the safety and technique of aesthetic procedures. When she is not working, she is spending time with her family, traveling, cooking, and gardening. She is the owner and lead Nurse Practitioner at Be Well and is excited to help patients achieve their weight loss, aesthetic, and overall health goals. Heather believes in building strong provider-patient relationships through honesty, integrity, and trust. Partnering with her patients on their personal journeys to wellness is fulfilling and rewarding. Each day she and her staff get to help someone gain back their self-confidence, accomplish a goal, and give life longevity to patients. Every day she leaves work knowing she has been a positive influence in someone's life. She has been helping others become healthy for over 17 years and looks forward to helping you.





## Bonnie Wilson

Owner

**Studio Bleu**

865-684-7753

[www.studioswestsalon.com](http://www.studioswestsalon.com)

Originally from Loudon, Bonnie Wilson moved to Knoxville when she was 18 to attend Tennessee School of Beauty. After graduating, she went on to spend 10 years at a mainstream salon in Farragut, working her way up to manager and master stylist.

In 2013, Wilson decided to open a salon of her own – Studio Bleu.

“I have always loved working with people and have loved the feel of being in a salon since I was a child,” she explained. “I was always doing everyone’s hair as I was growing up, and can’t imagine doing anything else.”

For Wilson, the best part of working in the industry is getting to know her clients, while also boosting their confidence.

“I love hearing about their lives and making them feel good about themselves at the same time,” she said.

A Wella hair color specialist and Kevin Murphy color technique professional, Wilson has extensive knowledge of Paul Mitchell hair-cutting and razor techniques and is DevaCurl haircut certified. Studio Bleu has also been a Knoxville’s Best nominee for the last eight years.



## Susan Worthington

President

**Southern Market**

865-588-2260 - office

865-455-5588 - cell

[www.southernmarketshops.com](http://www.southernmarketshops.com)

Susan Worthington and her mother, Frances Sexton, founded The Southern Market more than two decades ago with the vision of creating an upscale interiors market that showcased local vendors featuring strictly stylish merchandise.

With more than 200 current vendors, Worthington said that The Southern Market offers a variety of products that range from home decor, gifts, boutique fashions, and art. We are always looking to enhance our market with exceptional new merchants and artists.

“We pioneered a new breed of marketplace in an era of antique and craft only malls” said Worthington. “Neither Knoxville -- nor any Southern city we visited for that matter -- had anything like us at the time. We traveled more than 20,000 miles throughout the Southeast hand-selecting our first merchants over several years. We built our building entirely for this concept as well.”

Having built this Knoxville staple and entrepreneurial legacy literally from the ground up and on the pages of Veranda magazine before they ever opened, these ladies were destined for success.

Decades later, The Southern Market, located at 5400 Homberg Drive, is still going strong winning Best Gift Shop and Best Interior Design by Knoxvilleans year after year, and will be celebrating its 26th year in business this November, an event that will coincide with its annual Holiday Open House, Nov. 2-5.

Worthington says the market’s lengthy success is a result of its focus on recruiting quality, small businesses from the local community, servicing those businesses’ needs, and garnering mutually successful relationships that last for many years. We aim to minimize turnover and maximize our merchants’ successes.

“Southern Market has been promoting ‘shop local’ for 27 years,” she said. “Shop Local is not new to us. We have loved and embraced shopping local and small businesses since 1996. We are small business. We are shopping. We are local. Come shop local at Southern Market.”



*I take my 8 year old son here and they are wonderful with him. So kind, caring, and patient. He doesn't dread going to the dentist anymore and I'm so grateful for how great they are with him.*

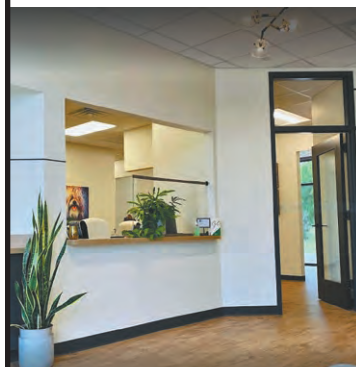
~ S Reed

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~ J DeVilliers

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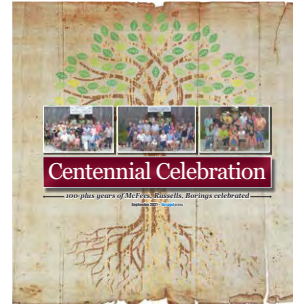
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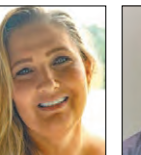
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**12000 SCIOTO POINT** - Fabulous move in ready 5 bedroom 3 bath 2 car garage Fox Den Village on a cul de sac. Kitchen with granite counter tops, jenn air gas range and microwave, dishwasher, trash compactor, and refrigerator. Slate entry. Majority of tile floors and berber carpet. Two story family room with a wet bar, bay window, massive stone fireplace with gas logs and large loft above that can be reached by a spiral staircase. Front staircase as well.



French doors from the family room lead out to patio and huge level private back yard with mature trees. Primary suite with ensuite bath and walk in shower. Bedroom and full bath on main. All neutral tones. Private level wooded back yard and patio. Exterior painted in 2021. All new windows in 2021. Washer and dryer convey. Arrow termite contract plus additional services. Wonderful subdivision that includes the Fox Den Country Club. Golf, social, and tennis memberships are available at the Fox Den Country Club. The neighborhood includes an 18 hole golf course with driving range and practice facilities, 5 clay and 2 lighted hard tennis courts, fitness center, golf and tennis pro shops, 3 pools, casual and upscale dining rooms, use of banquet and meeting rooms for paying members, large club house and many programs including pickleball. Great opportunity to join tennis, swim, or golf teams. Fox Den front desk is happy to share all options and costs of memberships. Heart of Farragut with shopping, schools, library, green ways and restaurants. Convenient to Turkey Creek. **\$724,000** (1233956)



**3818 THORNAPPLE DRIVE** - Custom home in Hannah's Grove back now back on market due to Buyer financing. Great plan with 3 car garage. More information to follow. To be built. **\$694,700** (1231271)

**212 ROTHESAY LANE** - Classic 2 story one owner home. 4 bedroom plus office 2 1/2 bath on a cul de sac. Wonderful floor plan. Formal DR with chair railing. Kitchen open to the newly painted family room with new hardwood flooring and a gas log fireplace. Kitchen with quartz counter tops, kitchen faucet with drink water faucet, tile backsplash, new Bosch dishwasher, smooth top range, microwave, refrigerator, island bar, and eat in bay.



Main level office with separate entrance. Generous primary suite with ceiling fan. Primary suite with walk in closet with custom shelving. Second bedroom with custom shelving as well. Plantation shutters in primary suite, dining room, and at the front door. Primary bath with whirlpool tub and walk in shower. New counter tops, sinks, and lights in primary bath. All new flooring on the upper level. Shelving system in the garage. Very private back yard with large deck and gas hook up for a grill. Exterior painted in 2022. Year old washer and dryer convey. Kinetic water system can be assumed by new owner. Security system. ADT security contract can be transferred. Irrigation system. Termite contract with Russell's Pest Control. Next to walking trails and across the street from the Pilot Family YMCA. Convenient to West Town Mall, shopping, restaurants, and Interstate 40. **\$652,500** (1224546)

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