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Featured below and on the cover: Residents of The Villages of Farragut, Frank and Connie Bucca, celebrating their 62nd anniversary



farragutpress

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Faith, Family, Fellowship, Fun

Located in the heart of our hometown, The Villages of Farragut Senior Living community offers luxury living with a comfortable and catered-living lifestyle to 100 residents. The community, owned by Goodworks Unlimited, LLC, opened in December of 2019 at Village Commons Boulevard, and has been thriving since their opening date. Located on the corner property at Kingston Pike and Smith Road, The Villages of Farragut is very proud to be a part of the fabric of Farragut, and the community will soon celebrate 3 years of “Goodworks” in serving independent seniors.

Residents are living life to the fullest and thriving with a very active lifestyle. Each day offers different opportunities, including fitness and wellness, educational growth, spiritual studies, philanthropy, several clubs for various interests, social outings, live music and themed parties, and celebrations of special events and holidays.

The Villages’ Veterans Club meets monthly to celebrate the courage of our residents and veterans who served our great nation. Our Walking Club promotes good health and invites all residents to walk and count steps. Total steps to date for this active group have taken them around the world! Happy Hour with live music occurs every Friday, and lunch outings and day trips are planned often!

Resident Dale Collins stated, “The residents and staff were so

See VILLAGES on Page 6

Villages

From page 5

friendly, happy and upbeat during my tour of the community, I knew then I had found my new home. It was like stepping into a neighborhood full of happiness and love!”

“The interest and response from the community has been overwhelming,” said Sandi Simpson, Community Relations Director. “We are proud to be a part of the fabric of Farragut”. The vision for The Villages took several years of planning and nearly three years of construction to become a reality, as married couple Gary and Ricki Keckley — owners of GoodWorks Unlimited, LLC — along with several local investor partners, worked on every detail. The community is adorned with portraits, pictures, and artifacts reflecting not only the Town of Farragut, but also the beauty of East Tennessee. The 25-acre campus provides breathtaking views of the Smoky Mountains from our outdoor porches. Residents also enjoy restaurant style dining with chef prepared meals offering many menu choices. We support an active and healthy lifestyle with paved walking paths and a Walking Club, cardio classes, Tai Chi, Bridge Club, Book Club,

Poker Night, and Golf Tournaments on the putting green. We are also proud to offer on-site physical therapy through EmpowerMe Wellness.

Spacious apartments, in a wide variety of floorplans (from 685 to just under 1,500 square feet, many with balconies, sunrooms, or screened in porches), surround the main three-story palatial shared living spaces that include an expansive dining area complete with a grand piano for live musical concerts. Residents have a variety of activities literally at their fingertips, from interpersonal social and creative opportunities to a wellness center, billiard parlor, and courtyard with putting green, along with a

“ We invite seniors to come visit and see what our catered living is all about”

~ Melody Matney,
Executive Director

See VILLAGES on Page 7



Villages

From page 6

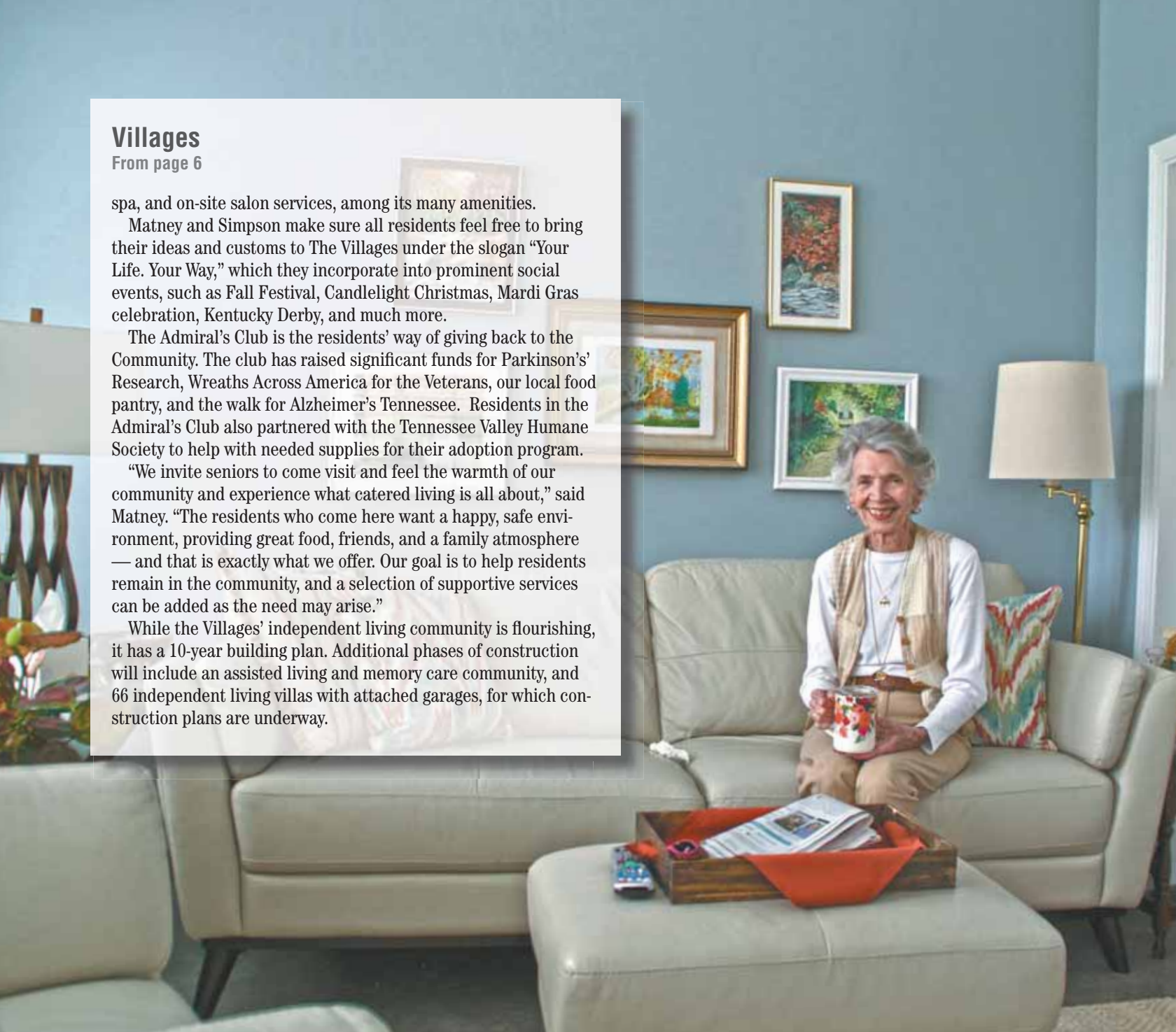
spa, and on-site salon services, among its many amenities.

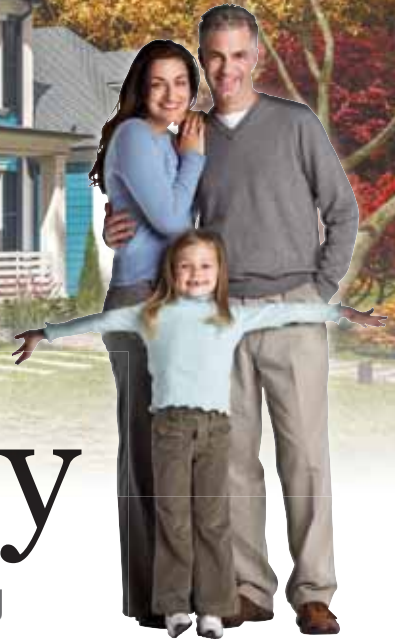
Matney and Simpson make sure all residents feel free to bring their ideas and customs to The Villages under the slogan “Your Life. Your Way,” which they incorporate into prominent social events, such as Fall Festival, Candlelight Christmas, Mardi Gras celebration, Kentucky Derby, and much more.

The Admiral’s Club is the residents’ way of giving back to the Community. The club has raised significant funds for Parkinson’s Research, Wreaths Across America for the Veterans, our local food pantry, and the walk for Alzheimer’s Tennessee. Residents in the Admiral’s Club also partnered with the Tennessee Valley Humane Society to help with needed supplies for their adoption program.

“We invite seniors to come visit and feel the warmth of our community and experience what catered living is all about,” said Matney. “The residents who come here want a happy, safe environment, providing great food, friends, and a family atmosphere — and that is exactly what we offer. Our goal is to help residents remain in the community, and a selection of supportive services can be added as the need may arise.”

While the Villages’ independent living community is flourishing, it has a 10-year building plan. Additional phases of construction will include an assisted living and memory care community, and 66 independent living villas with attached garages, for which construction plans are underway.





Angie Cody

Charming, Vivacious, Humble and Endearing

Combining a background in sales with a passion for people, Angie Cody entered the real estate business in 2006, and has successfully made a name for herself in the industry.

“I just weathered the storm and the bad economy and made it work,” Cody said of beginning her real estate career during The Great Recession.

Cody’s hard work and determination surely paid off, as she was able to form her own real estate team in 2017.

“The reason why is that I wanted to give my clients a better experience,” explained Cody, team lead and owner of the Angie Cody Real Estate Team at EXP Realty. “I can’t be in multiple places at once, and my business was just exploding and I just needed the help.”

Cody says having her own real estate team also provides a means of investing in the lives and careers of other local realtors.

“I wanted to help other realtors both professionally and personally, and help them grow in the real estate field,” she said. “I’ve got a lot of knowledge to share.”

Cody and her team of seven agents serve the greater Knoxville area, but their office is rooted in Farragut, where Cody also calls home.

“Our office is located in Farragut, but we serve wherever the need is,” she said, noting that the team will typically stick within about an hour radius of their office at 10820 Kingston Pike Suite 16. “We go all over, but if it gets any farther than that, I honestly don’t feel like we can serve those clients in the best way just because we’re not as familiar with that area.”

Cody emphasized that the Angie Cody Real Estate Team always treats all clients with the same respect – no matter if they’re a \$50,000

buyer or a \$1 million buyer.

“I’ve always had this motto of ‘Big or small, we sell them all’ because even if a person may be at a lower price point, they still deserve the same experience and the same opportunities,” she said.

Plus, the heart of the real estate industry is referrals.

“You always hear how real estate is a people business and a relationship business, and if you treat people the way you want to be treated, they’re going to send you business and help your business grow,” said Cody.

In addition to practicing The Golden Rule, Cody aims to use the different personalities within her team to fit each client with the perfect agent.

“We’re all different and we all have different skills so it helps me match up my team to certain clients,” she said.

The Angie Cody Real Estate Team includes a full-service property management company, Knoxville Leasing. Offered to all investor clients, Cody said the team will sell a property and then manage it.

Cody has earned several industry accolades throughout her career, including EXP Realty’s ICON Agent Award, Top Listing Team Award and Top Sales Team Award.

A member of the Farragut Chamber of Commerce, she was also voted as Best Real Estate in the Farragut Press Readers Choice Awards in 2021 and 2022.

Her greatest accomplishment, however, is raising her 15-year-old son, Tristan.

For more information about Angie Cody, call 865-755-2639 or email her at angie@angiecody.com.

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Judy Teasley

Keller Williams Realty

Judy Teasley has been practicing real estate for over 30 years. In that time, she has accumulated many awards and top honors in the profession. She was named the number one individual agent for the State of Tennessee for the Southeast Region of Keller Williams Realty in December 2021 and was in America's Top 100 Real Estate Agents for Greater Tennessee 2022. Top 1.5% of agents nationwide per 2022 Real Trend agent rankings. Member of Keller Williams Luxury Homes International. To say Teasley is a seasoned veteran is a vast understatement.

"I have lived in Knoxville since the late 1970's, so it is definitely the place I call home," Teasley said. "I have been practicing real estate for 32 years. My first sale was in Deane Hill out of the kindness of a friend giving me a chance to list their property as a new agent. Connecting with people from all walks of life who would not be in your immediate circle is the best part of my job. I have been very fortunate to have worked with new developments for many years. It is very exciting to be part of the creative process. Briggs Station in Hardin Valley is being developed now where I will be listing a total of 188 homes."

Past client referrals and meeting people at open houses is where most of Teasley's client base comes from. "Due to my new construction developments, I function as an individual agent and work one-to-one with my buyers and sellers," she explained. "As a luxury agent, I have listed many elegant homes, some of which are lake front, and I appreciate the opportunity to be involved with them. I do, however, work with people who are looking in many different price ranges."

It is very challenging working with buyers to-day," she said. "Inventory is low, and there are many more buyers than houses. All you can do is immediately see a property, write the best offer possible and recognize you may have to go over the asking price. Also, a buyer should not be contingent on an appraisal or financing. If you are financing, it is critical to have a pre-approval letter and know a buyer's qualifying price limit. Many sellers will not consider an offer without a pre-approval letter. Unfortunately, this makes buying very tough on most people. Helping buyers understand how competitive the housing market is today prepares them for any possible dis-appointment. Everyone deals with reality better if they know what to expect."

When asked what she thinks is the most important aspect of the real estate profession, Teasley explains that it is all about the details. "It is critical for a buyer to get inspections, research future plans for an area and review the restrictions for a neighborhood," she said. "This helps keep misunderstandings to a minimum. For listings, details and accuracy matter. It is very important to have the facts to make the home as desirable as possible, noting all the amenities and being sure the advertising captures all the positives."

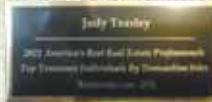
"Each day, the thing that drives me most is to just keep going," she continued. "You can't give up. No one avoids disappointments and losses, but if you keep trying, things usually work out for the best."



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Judy Teasley is the exclusive listing agent for Sentinel Builder's developments. Judy and Gary Duncan, of Sentinel Builders, often help home Buyers locate a lot to custom build on even if it is not in one of their subdivisions. When building with Sentinel, every Buyer works with their interior designer at Sentinel Builders Design Center to make the process smooth and satisfactory to the Client. The Clients and agents are kept up-to-date with the building process from start to finish. We welcome other agents and their Client's to contact us. Clients are welcome to also bring their own plans to build a custom home. Every home is backed by the Professional Warranty Service Corp. (10 yr).

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Almost 90 years later, Citizens Bank has rightfully earned a reputation as one of the state's most well-capitalized and stable financial institutions. Currently the bank has 14 branch locations across East Tennessee, including two in Knoxville and one at 256 Medical Park Drive in Lenoir City

Unlike larger holding-company banks, locally owned Citizens Bank is able to provide personalized financial services as well as meet the ever-changing financial needs of the local communities that it serves.

"Citizens Bank is committed to local, community banking," says Joe LaPorte III, Chairman and CEO of Citizens Bank. "Our

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With just over one billion dollars in total assets, Citizens Bank prides itself on its ability to reach into new markets and drive results for our customers. Our refined process of delivering next level customer service provides solutions for consumer land purchases and construction specialty loans to commercial real estate and investment property.

The company also eagerly continues the conservative philosophies of its founders. Citizens Bank has successfully attracted and retained over 230 dedicated employees who display the same strong loyalty to the founding principles: Assurance of safety to depositors, A high standard of service to customers, and A genuine desire to serve the community.

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"Our growth will keep us independent, and our most important asset will always be our customers."

- Joe LaPorte III
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VP OF SALES

Nice wins out

Told she was too nice to be in the real estate industry, Susan accepted the challenge

Someone once told Susan Calabrese that she was too nice to be in the real estate industry. But, in 2005, Calabrese accepted the challenge. She used her business experience, teaching background and reputation of being nice to become a successful Realtor.

“My success is that I don’t look at a transaction as the end,” explained Calabrese, who serves as an agent for Realty Executives Associates. “I have long term, genuine relationships with all of my clients.”

The former school teacher noted that her Montessori background has contributed greatly to her success in real estate, as she takes the time to educate homebuyers about the local area and coach sellers on how to market and show their properties.

“I’ve really enjoyed working with families because I moved around a lot as a child and I understand that adults can be excited by their new professional opportunities, but the children can be apprehensive about making friends or going to a new school,” said Calabrese, adding that she’ll find out what activities children are interested in and send parents links about various programs or sports teams in the area.

Calabrese’s time as a school teacher has also provided her with necessary listening skills, as well as patience – two traits that are invaluable as a real estate agent.

“After so many years of teaching, you learn to listen and that saves time,” she said. “And I have patience and in this market it can be a long time before your buyer finds the house or there’s been an accepted contract.”

Since first joining the industry, Calabrese has received many real estate designations, including the e-PRO certification and Seniors Real Estate Specialist recognition.

She’s also been named by Realty Executives as a Diamond Award winner for the past three years and, previously, as an Executive Award winner.

“I have worked hard for my clients and community to build a reputation as an honest, caring realty professional,” Calabrese said. “I take great pride in finding the right home for each of my clients, and I see my job as going well beyond the act of selling homes.”

For more information, visit susancalabreserealtor.com.



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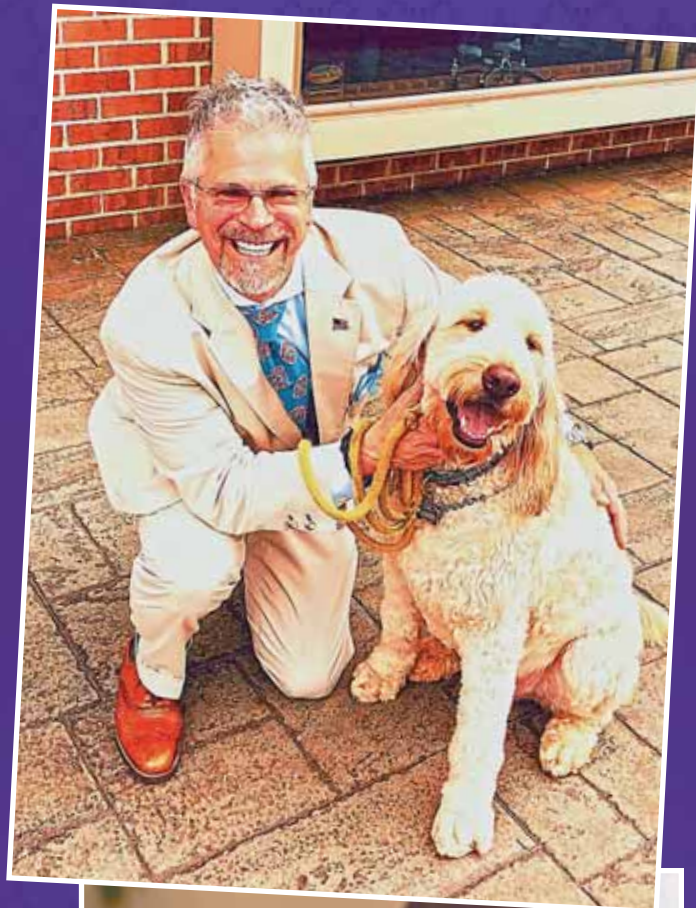
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Crown Title wants to put a ‘crowning touch’ on your next closing



Crown Title Insurance Agency Inc. hopes to make clients comfortable with the business by providing top-of-the-line service. According to owner Robb White, the agency’s main focus is on honesty, hard work, integrity and professionalism.

“These were the traits that founded our business, that built our business, and keeps it growing and growing,” he said.

“You can’t compromise any of these traits. Character shows and clients will see it and appreciate it.”

Previously owned by White’s parents, the second-generation company opened at 9700 Kingston Pike, Suite 6, in The Shops at Franklin Square in 1990. In 2000, White took over ownership.

“Once I took over the family business, I fell in love with it,” said White, who had served as a territory manager in industrial supply sales.

In addition to closing services for both residential and commercial property, Crown Title handles estate closings, escrow services and abstracts of title.

White said the company also uses attorney-based title searches rather than Internet-based title searches, which helps prevent errors and inconsistencies.

“Our legal team actually goes to each Register’s Office of the county of record to perform our abstracts,” he said.

For more information, visit crowntitleknox.com or call 865-539-4910.

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Character shows
and clients will see it
and appreciate it.”

~ **Robb White**
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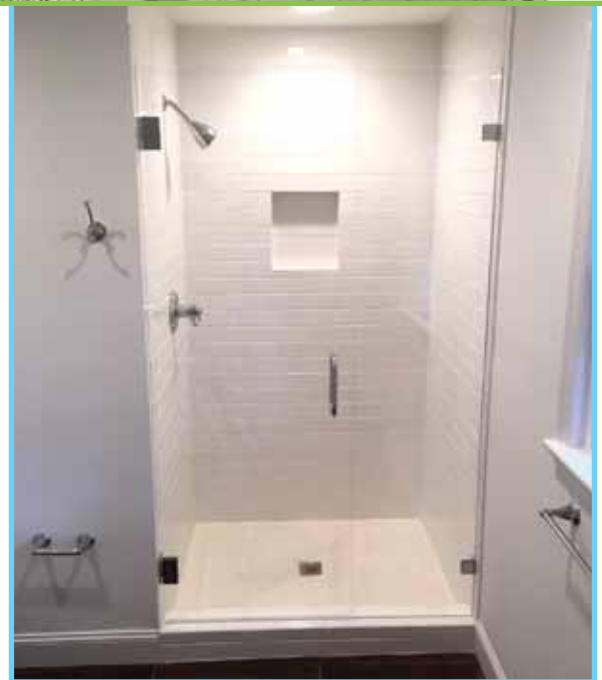



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Patti Whalen

Putting people before profit

Patti Whalen decided to purchase the EXIT TLC Realty franchise, primarily due to its focus on people. “People before profit.”

“We are like a family,” said Whalen. “I bought the EXIT Realty franchise because they were so different from any other brokerage. I can’t describe it, but I will try. The EXIT Realty Corp. approach to business and the care and dedication they give to their owners and agents is unbelievable. A very special feel.”

Whalen said that the company takes special care in vetting its agents to ensure that everyone fits well in the EXIT TLC Realty family.

“We help each other out no matter what,” she added. “We’re all on the same ship together.”

Even at the regional and corporate level, the company aims to always put their agents first.

“I can call our regional owners, Stacy Stobl and Kenny Lynn, or even our founder, Steve Morris, and they will answer the phone... I don’t know any other corporation who would do that,” Whalen said.

In an attempt to support the local community, EXIT TLC has set up a donation crate just inside the front door to the office.

“Part of our heart is helping out,” said Whalen, naming organizations like the Loudon County Animal Shelter and the Good Samaritan Food Pantry of Lenoir City. “We collect donations for whatever the need seems to be at the time.”

Whalen first got into the real estate industry 16 years ago after

her husband retired from the Navy and her family relocated to East Tennessee.

“Moving around so much, I really looked forward to looking at homes... that was exciting,” she said, adding that her mother, uncle and a sister also served in the real estate business. “So it was kind of just a natural progression, and I fell in love with it.”

Throughout her career, Whalen has served on many industry boards and organizations, including as the Loudon County Chapter Chair of the Knoxville Area Association of REALTORS and as a trustee for the Tennessee Real Estate Educational Foundation. She is also a graduate of Tennessee REALTOR’s Academy of Real Estate Advancement which is a leadership advancement program.

Whalen noted that while she loves helping others buy and sell properties, her real passion is teaching and mentoring agents, an endeavor she undertakes with training broker and fellow TREEF trustee, Sherrie Zaring.

While they are busy training, her sister Debbie, a licensed REALTOR and Transaction Coordinator, helps with the paperwork and ensuring the agents have completed all necessary documents.

“Teaching and mentoring takes up a lot of time,” said Whalen “I am truly grateful for them both because I definitely couldn’t do all that we do here without them!”

For more information about EXIT TLC Realty, call 865-816-3094 or visit exittlcrealty.com



Tennessee State Bank celebrates 50 years of serving locally!

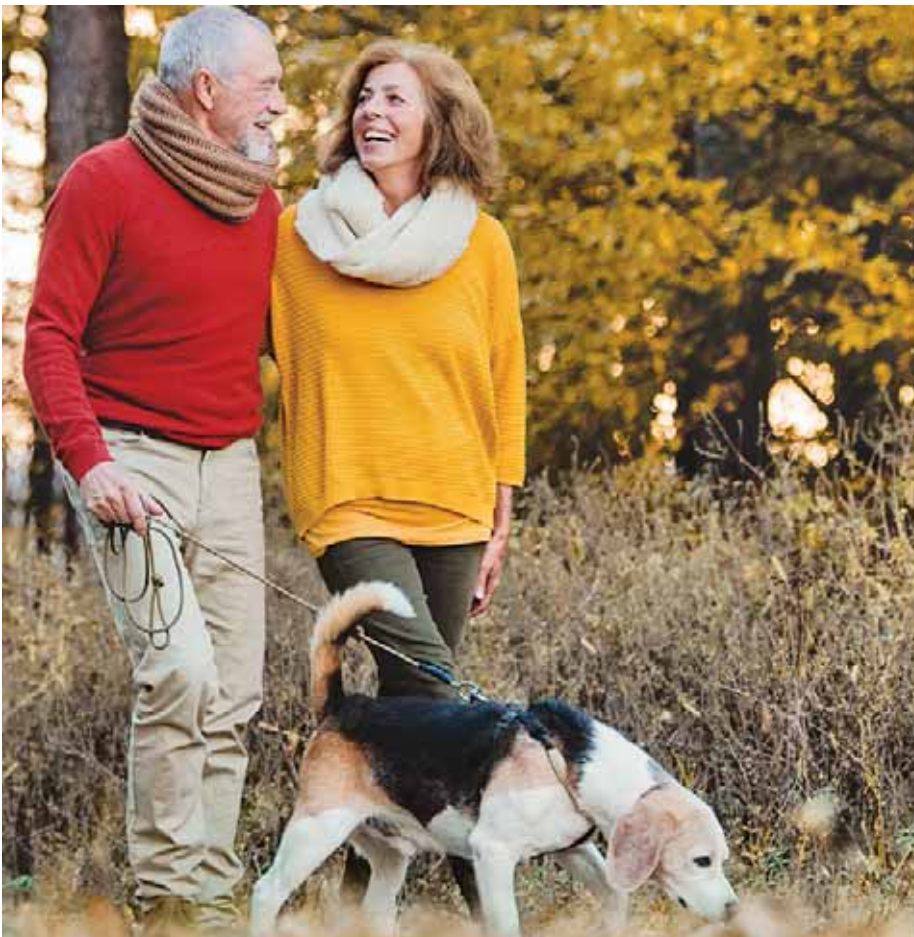


Tennessee State Bank is proud to be celebrating its 50th Anniversary! They recognize this achievement is a result of perseverance, trust and partnership with the communities they serve.

Tennessee State Bank has been locally owned and operated since 1972 with 15 branch locations serving Sevier, Knox, Jefferson and Cocke Counties. Their Corporate Headquarters is located at 2210 Parkway in Pigeon Forge. From checking and savings accounts, to credit cards and home mortgages, Tennessee State Bank is a full service community bank and makes credit decisions locally. If home improvements, a new car or a family vacation is on your mind, Tennessee State Bank has several options to finance your dreams.

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Engel & Völkers

Knoxville

A self-professed introvert at heart, Cindy Kraus knows what it is like to face your most challenging fears, including the fear of success. She grew up in a challenging home environment and credits the love and stability of her grandmother and sister that shaped who she is today.

Cindy's first professional career was in the medical field. She was a Respiratory Therapist for 30 years. Having worked in this field so long, she understands instinctively why high-level professionals need an advocate who can provide turnkey solutions for services outside their everyday work lives. As her career was nearing the 30th year, her daughter was getting ready to go to college and she had an 8-year-old son at home. It was time for a career change. Real estate seemed a perfect solution because it combined her love for architecture with a schedule that would be flexible enough to give her son the time and care he needed throughout the rest of his school years.

Fast forward 11 years, with her son off to college the desire for a next step took root. After much research and analysis she knew opening a franchise with Engel & Völkers was the path to take. At Engel & Völkers their passion is exceeding client expectations, so it's only natural they align themselves with exceptional real estate professionals to serve clients across the globe. It's why they don't simply have agents, but rather, trusted advisors to guide you through your home journey with extensive neighborhood expertise, distinguished care ... and a bit of fun.

Cindy lives in Farragut, Tennessee with her husband, Paul. They have four children and two dogs. When she isn't busy at Engel & Völkers Knoxville or settling the specifics of a real estate deal for her busy clients, she enjoys walking her Goldendoodles, Bella & Henry, and volunteering with area groups and causes such as Emerald Youth Foundation, Wesley House, Charity Chicks, and Farragut Rotary.

Cindy's background and stellar service record make her a sought-after agent, but that isn't the main reason her clients and advisors appreciate her. She believes in treating all people with dignity, friendship, and a smile, no matter their walk in life. That character trait proves that, regardless of your childhood challenges, you can overcome the past and become an inspiration to others.



Terri Kerr

Realty Executives Associates, INC

With more than 35 years of real estate experience, Terri Kerr understands the industry.

“Buying or selling a home is one of the largest decisions of our lives,” said Kerr, who moved from Atlanta to Knoxville in 2006. Kerr emphasized that her ultimate goal is to provide customers and clients with the highest quality of customer service. She combines proven real estate techniques with modern trends, including social media and hiring professional stagers, professional photographers and others needed to ensure sellers receive the highest value from the sale of their home.

Buyers working with the Team are added to multiple search engines with their individual search criteria of area, price point property specifics and more. An

alert is also sent of new property listings and the buyer is notified of the match.

We all know it has been a challenging market. It may take more than one, two or three offers, but we are here until we find a match!

“I am fortunate to work in a field I love,” said Kerr. “Working with buyers, sellers, investors, builders and other agents has given me the opportunity to gain experience in many, many aspects of the business.”

Serving Knox, Blount, Loudon, Jefferson and surrounding counties, Kerr is a multi-million dollar Top Producer at Realty Executive Associates. She has consistently earned the Realty Executives International Diamond or Executive Club Award, as well as the e-Pro, ABR, SRS, SRES, CNHS and RCC Designations.



Terri Kerr

For more information on how Terri Kerr+Co. can assist you in your buying or selling journey, contact 865-693-3232 or 865-274-8255 or visit www.TerriKerr.com to meet the Team, search properties and visit our blog. We look forward to hearing from you!

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A photograph of two women smiling through a window. The window is decorated with Christmas lights and garlands. The woman on the left is wearing a dark floral patterned top, and the woman on the right is wearing a dark purple top with a necklace. The window has a white frame and is set in a light-colored wall.

Fresh home decor for every season

Design Decor is excited to offer a solution to help keep home decor fresh for every season, especially since the holidays will be here sooner than we think.

“No more digging in the attic or going up the steps – we’re going to take care of that for you,” said Linda Ridings, the creative mastermind of the business. “We bring you the seasons; we deliver the holidays.”

Ridings launched Design Decor with business partner Mary Ellen Nichols last October with the goal of making interior decorating as stress-free as possible.

“It’s all cohesive from beginning to end,” said Ridings, naming various decor like candles, custom wreaths and florals, mantle

“
We bring you the
seasons; we deliver
the holidays.”

~ **Linda Ridings**
Design Decor

pieces and dinnerware that are available in each theme.

The team provides full-service decorating services from consultation to installation to the removal and storage of last season’s decor.

“We’ll be in and out in less than four hours,” Ridings said, adding that leasing and purchasing options help make transitioning with each new season more affordable.

Right now fall is on full display inside their 4,000-square-foot showroom at 627 American Glass Way, where vibrant autumnal colors reflect the changing leaves, and the cozy scent of apples and cinnamon invite thoughts of snuggling under a warm blanket.

Multiple themes for Christmas, complete with fully-decorated trees, will be debuted at special VIP Preview Parties from 5:30-7 p.m. Tuesday, Oct. 18, and 11 a.m. to 12:30 p.m. Wednesday, Oct. 19, at the Design Decor showroom.

For more information or to schedule a free design consultation, visit www.designdecorknoxville.com.



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Eco Heating and Air Solutions, Inc.

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Locally owned and operated, Eco Heating and Air Solutions has proudly served the area since 1998. The HVAC company specializes in replacing, repairing or maintaining residential heating and air conditioning. Eco Heating and Air also provides various other services, including ductwork cleaning and replacement, dehumidifiers, air cleaners, UV lights, vapor barriers, water heater service and replacement, and mold prevention.

“What we do best is making your house feel like home.”

~ **Catie Ride**
Director of marketing and human resources

Its main focus, however, is to display motivation, dependability, loyalty and professionalism – the same core values that Eco Heating and Air President Richard Gilmer learned from his father when he founded Gilmer Refrigeration in 1982.

“We believe this is the only way to successfully operate an honest company,” said Catie Ride, director of marketing and human resources.

Because the whole point, she said, is to create meaningful relationships with clients and ensure that they feel comfort-

able in their homes.

“What we do best is making your house feel like home,” Rice explained. “Our passion is building lifelong customers with our professionals.”

Rice said the company always seeks to provide quick and efficient service that’s backed by a Satisfaction Guarantee. Financing options are also available.

“We genuinely love our neighbors and believe they deserve to be happy and healthy,” she added. “So, we strive to give top-notch customer service and will go above and beyond to do so.”

Eco Heating and Air services West Knoxville, Farragut and Oak Ridge. Recently, the company purchased Climatize Heating and Cooling to expand its service area to the Lenoir City area. It also has offices in Jamestown and Dunlap.

For more information, visit ecoheatingandair.com.



Cindy Kraus
CEO, Broker



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Blinds & More

Serving the community by offering high quality at a fair price

With over four decades of design and sales experience, the husband and wife team of Robbie and Jamie Kidd decided to combine their professional careers to create their own business, Blinds & More.

The family owned business is dedicated to humbly serving the community by offering high-quality, custom-made window treatments at a fair and honest price.

In this role, Jamie is able to use her extensive design background and specialized focus on window treatments, as well as her quick eye and ability to discern her clients' likes and dislikes to make meeting expectations a breeze.

"They live there, I don't" is probably the thing I say the most. I want them to feel comfortable and love their selections," she says. "Our love for people combined with my love for design makes my job a pleasure. I truly am one of the lucky ones to be able to do what I love and I think it shows."

Robbie, who has a background in marketing and sales, effectively utilizes his gift of relating to others, which allows him to uncover the true needs of each client and their budget.

"Our goal is to install a quality product the client is truly excited about at a fair price", says Robbie. "With costs on the rise all across the board Blinds & More is dedicated to meet the clients expectations and budgets."

The Kidd couple genuinely care about their clients and want to do what's best for their clients even when complications like back orders and vendor issues arise.

"There are definitely going to be issues from time to time, but it's how you handle it," the couple noted. "We don't bail, we try to stay ahead of the issues and follow through on every expectation set. We want pleased and honestly more than just satisfied clients at the end of the process!"

Blinds & More is truly committed to serving our community with quality products and exceptional service.

"We are an all inclusive custom window treatment design service from start to finish," the Kidd couple says. "So give us a call today and let our family serve your family."

Contact Jamie Kidd, Owner and Designer, at (865) 386-6574, www.blindsnmoretn.com, blindsandmoreknox@gmail.com



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Creative Reflections

Knoxville's clearest shower glass choice

Creative Reflections has been Knoxville's clearest shower glass choice since 2013.

Located at 10700 Dutchtown Road, Suite B, the locally-owned glass shop provides fabrication and installation services for glass showers, mirrors and more.

Tara Keith, Creative Reflections' project coordinator, said the company was founded to fill a need for a full-service glass shop that would serve Knoxville and the surrounding areas.

"We recognized there was a demand in our service area for decorative glass and mirror options, along with the need for clients to get basic mirror and glass services," she said.

The company specializes in projects like custom glass shower enclosures, glass railings, cabinet doors and shelves, table tops and custom mirrors. Picture frame glass replacement and framed mirror replacement are also popular projects.

However, Keith said Creative Reflections won't turn any glass projects down.

"We accept all projects as a creative challenge -- no matter how small or large the project is," she said. "We assist our customers by taking their unique ideas and developing a design to complement and enhance their space."

Because the goal, Keith said, "is to provide every client with an exceptional experience that results in a stylish and functional glass application."

"We strive each and every day to have a reputation of excellence that precedes us anytime someone recommends or suggests CRI. The glass industry is a lot like the food industry, where our clients have many substitutes to choose from," she explained. "We want our clients to be aware and educated about their options before making a decision to proceed with their project."

Keith added that this "reputation of excellence" and focus on customer service can be seen in every project that Creative Reflections tackles.

"We strive to provide each client with professional service from concept to completion," she noted. "We commit ourselves to provide solutions that consider cost, timing, and quality."

And, unlike other local companies in the industry, Creative Reflections is the only registered dealer of Guardian ShowerGuard® in the area.

"Guardian ShowerGuard® is an invisible protective coating on the shower glass that prevents dirt, soap, and hard water build up from dulling and etching the glass," said Keith. "Unlike other products on the market, ShowerGuard® is a permanent glass sealer that is backed by a lifetime limited warranty."

For more information or to make an appointment, call 865-392-1515 or visit mirrorglassdesign.com.

The Key to Success: A Team You Can Trust

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The key to financing your ideal home is choosing the right team. SouthEast Bank, headquartered in Farragut, is an independent, local bank where modern amenities are blended with hometown service and decision-making. And when it comes to mortgages, customers can expect faster loan closings and reliable service, with great rates and terms.

"The joy of this job comes from helping clients to achieve their financial goals," said Jackie Windham, SVP of Mortgage Services at SouthEast Bank. "Whether they're first-time homebuyers or they've purchased several properties, our focus is offering an incredible customer experience."

The knowledgeable mortgage consultants at SouthEast Bank go above and beyond to support their customers,

whether in building or purchasing a new home, refinancing an existing home, or exploring home equity options.

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Reflecting the *timeless* *beauty* of the Art

Persian Galleries offers a wide inventory from around the world



Persian Galleries opened in 1989 to offer a wide variety of handwoven Persian, Oriental and decorative rugs, including tapestries – antique and new – and textile arts, from around the world that reflect the timeless beauty of the art.

With roots in Iran, partners Max Kashani and Chris Sajjad moved to the Knoxville area to expand the family business, opening a showroom in Atlanta in the early 1980s.

Sajjad explained that the company also spent time traveling around the country for short-term exhibitions across the Southeast. This ultimately led to Persian Galleries opening an additional showroom at 4461 Kingston Pike in the Western Plaza Shopping Center after seeing a huge buyer interest in the Knoxville area.

“We just had a wonderful sale and the response was incredible when we did our first exhibition,” he said of the Knoxville exhibition.

Since opening the showroom, the business has only continued to grow.

“Each year we have more clients to work with and it’s a very established, reputable company in the Knoxville area right now,” said Sajjad, noting that many clients are prominent members of the community.

In addition to showrooms in Knoxville and Atlanta, Persian Galleries also has locations in Nashville and Naples, Fla., but the company does business nationwide. Sajjad said the company works alongside designers, decorators, architects and museums to provide the highest quality antique rugs, recreations, silk rugs and contemporary art pieces.

“We have one of the largest inventories of handwoven Persian and Oriental rugs from around the world,” he said, noting that Persian Galleries also offers various services like rug repairs and cleanings. “We’ve been here a long time, it’s a family business and we have four active showrooms, so it’s just a good company to work with.”

For more information about Persian Galleries, visit persiangalleriesknoxville.com.

“
We’ve been here a long time, it’s a family business and we have four active showrooms, so it’s just a good company to work with.”

~ **Chris Sajjad**
Co-Owner,
Persian Galleries

Time to relax on the porch

Diversified Enclosures & Screen offers custom sunrooms

It's a beautiful night, low humidity, slight breeze, great time to relax on the porch. It's East Tennessee so grab the mosquito repellent and don't forget the fly swatter. That is unless you have the Eze-Breeze or WeatherMaster system from Diversified Enclosures & Screen. Then you can sit back, relax and laugh at the bugs!

Mike and Stacy Pfeffer are owners and have been in business since 2000. They can transform your existing porch into a bug-free zone or build a screened porch or sunroom from the ground up. What makes their system different is it uses memory vinyl, not glass, cutting the cost in about half from traditional systems.

With our mild winters, Eze-Breeze or WeatherMaster rooms can be used nearly year round. A sunroom with glass windows becomes a permanent structure but their system allows homeowners to still use the sunroom as an outdoor porch. The advantage is when you want to let the breeze in you can collapse the vinyl windows for 75 percent ventilation, leaving a screened porch. "We probably do 200 to 300 a year," says Stacy Pfeffer of the Eze-Breeze and Weather-



Master systems. "Most people use them like a normal sun room putting their TV and patio furniture in one. It's all sealed against the weather."

The company also offers powder coated aluminum handrails in bronze or white. Handrails are custom built for each project and can be done to any height or length. Custom gates are built to match. They also use custom built screen doors from PCA Products, a sister company.

The office number is 865-453-6780. Check out the Web site at sunandscreen.com or visit the show room at 110 Flat Creek Rd. in Sevierville, TN.

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Two facilities on the NHC Place Farragut Campus take care of residents varied needs

Striving to make every moment count for the residents and patients at NHC Place Farragut is top priority because they believe in celebrating life at all stages.

The residents and patients arrive for a variety of reasons. Many are short-term, having left a hospital needing skilled nursing and/or rehabilitative care to get them back home. Others have chosen NHC Place as their home with assisted living care or memory care.

The NHC Place Farragut's private and spacious campus is home to a 100-bed post-acute Health Care Center, an 84-apartment Assisted Living Center and the 60-bed Cavette Hill Assisted Living & Memory Care Center. The campus amenities include a walking trail, courtyards with gazebos and recreational amenities like a putting green.

NHC Place is dedicated to offering their residents and patients the independence wanted with the support that is needed. In fact, all NHC partners prepare for their work day by reciting one of the organizations 20 promises each morning. The goal is to provide the best rehabilitative and clinical services based on the activity and care needs of each of our residents.



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Bringing Affordable Housing to Loudon County

In October of 2007, when Loudon County Habitat dedicated the 19-acre property off Roberts Road in Loudon that became the Hope Haven neighborhood, it was hard to picture what it would look like built out with 54 new homes. Now, fourteen years later, the last two houses are being built and should be dedicated by early 2023. In addition, two other houses will be started by the end of this year.

At the same time, Habitat's Critical Repair Aging in Place Program will complete another 20-25 projects this year, bringing the total projects completed over the past 5 years to more than 125. This program provides critical repairs for senior homeowners who can't afford to make the repairs that would make their homes safer and allow them to stay in them longer.

All of these efforts have been possible through the support of area Churches, orga-

nizations, businesses and foundations, with funds and volunteers to help make affordable housing available to Loudon County families.

Local government officials continue to be supportive as well. Loudon County Habitat recently received a check for \$7,500 from the City of Lenoir City and Mayor Tony Aikens from ARPA (the American Recovery Plan Act) funds received by the City.

"Without the tremendous support we receive from this community," said Tony Gibbons, Executive Director of Loudon County Habitat, "we would not be able to provide the affordable housing needed by so many in our County."

Habitat breaks down barriers and brings people together to tear down obstacles and build a world where everyone, no matter who we are or where we come from, has a decent, place to live.



Executive Director Tony Gibbons (left) thanks Lenoir City Mayor Tony Aikens (right) for a contribution of \$7,500 in ARPA (the American Rescue Plan Act of 2021) funds given by the City to Loudon County Habitat. Amber Scott Kelsey, Lenoir City Administrator, joins them in celebrating this gift.

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Client Testimonials

Angie was such a pleasure to work with when purchasing our home that when it was time to sell – we didn't even think to look elsewhere! She's on time, communicates well, and knows the Knoxville area market extremely well.

When we were moving to the area, she dedicated the majority of two full days to traveling around looking at 20+ houses with us because of our short schedule. When we finally found the right house, she managed a very difficult inspection and closing period, successfully negotiating on our behalf and managing the mess so we didn't have to.

When it was time to sell, she priced our home well, and her team did an excellent job with the listing, photos, and description. Every showing slot was booked completely solid for the four days our home was on the market and we received seven very competitive offers, thanks in no small part to the attention paid in accentuating all the features that made our home something special.

I look forward to working with Angie in the future.

Angie Cody Real Estate Team is the premier choice of Knoxville Realtors if you want to see the best results in the sale and/or purchase of your home. This team was so responsive all times of day for showings, answering questions and making a stressful time so easy to manage. I sold my house and bought a house through Angie Cody and team and will use them again in the future. Not only are they experts of our market, they get to know you personally to help you find your dream home. Highly recommended. This team is the #1 choice in Knoxville!

I could not be happier with Angie and Leslie's team. They went above and beyond any realtor I've ever worked with. I would recommend them to anyone that is interested in buying or selling a home. I'm telling you, they are GREAT!! This experience is something that I will never forget and HIGHLY recommend them!



*Angie
Cody* Realtor®
Team Leader

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